Local Market Update for September 2025

Provided by the North San Diego County REALTORS®.



92103 - Mission Hills-Hillcrest-Midtown

Metro San Diego County

Detached Single-Family	September			Rolling 12 Months		
Key Metrics	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	23	25	+ 8.7%	222	247	+ 11.3%
Pending Sales	15	10	- 33.3%	123	151	+ 22.8%
Closed Sales	12	11	- 8.3%	113	157	+ 38.9%
Days on Market Until Sale	53	50	- 5.7%	26	38	+ 46.2%
Median Sales Price*	\$1,752,500	\$2,150,000	+ 22.7%	\$1,700,000	\$1,697,500	- 0.1%
Average Sales Price*	\$1,848,750	\$2,561,091	+ 38.5%	\$1,769,775	\$1,931,207	+ 9.1%
Percent of Original List Price Received*	91.9%	93.3%	+ 1.5%	96.5%	95.1%	- 1.5%
Percent of List Price Received*	95.9%	97.5%	+ 1.7%	98.3%	97.7%	- 0.6%
Inventory of Homes for Sale	44	39	- 11.4%			
Months Supply of Inventory	4.3	3.1	- 27.9%			

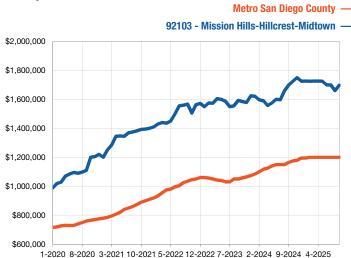
^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	September			Rolling 12 Months			
Key Metrics	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change	
New Listings	32	27	- 15.6%	358	376	+ 5.0%	
Pending Sales	18	15	- 16.7%	204	227	+ 11.3%	
Closed Sales	13	16	+ 23.1%	198	224	+ 13.1%	
Days on Market Until Sale	15	43	+ 186.7%	24	37	+ 54.2%	
Median Sales Price*	\$680,000	\$744,500	+ 9.5%	\$785,000	\$780,000	- 0.6%	
Average Sales Price*	\$693,154	\$850,730	+ 22.7%	\$963,911	\$1,019,006	+ 5.7%	
Percent of Original List Price Received*	98.4%	96.1%	- 2.3%	98.0%	96.8%	- 1.2%	
Percent of List Price Received*	99.4%	98.1%	- 1.3%	99.1%	98.6%	- 0.5%	
Inventory of Homes for Sale	65	52	- 20.0%				
Months Supply of Inventory	3.8	2.7	- 28.9%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Detached Single-Family

Rolling 12-Month Calculation



Median Sales Price - Attached Single-Family

Rolling 12-Month Calculation

