

# Local Market Update for February 2025

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

## 92091 - Rancho Santa Fe

North San Diego County

### Detached Single-Family

Key Metrics	February			Rolling 12 Months		
	2024	2025	Percent Change	Thru 2-2024	Thru 2-2025	Percent Change
New Listings	2	3	+ 50.0%	36	44	+ 22.2%
Pending Sales	2	3	+ 50.0%	28	25	- 10.7%
Closed Sales	1	1	0.0%	28	25	- 10.7%
Days on Market Until Sale	74	0	- 100.0%	52	41	- 21.2%
Median Sales Price*	\$2,710,000	<b>\$4,050,000</b>	+ 49.4%	\$3,587,500	<b>\$3,525,000</b>	- 1.7%
Average Sales Price*	\$2,710,000	<b>\$4,050,000</b>	+ 49.4%	\$4,594,879	<b>\$4,084,052</b>	- 11.1%
Percent of Original List Price Received*	90.7%	<b>96.5%</b>	+ 6.4%	93.6%	<b>92.8%</b>	- 0.9%
Percent of List Price Received*	90.7%	<b>96.5%</b>	+ 6.4%	94.8%	<b>94.1%</b>	- 0.7%
Inventory of Homes for Sale	8	10	+ 25.0%	--	--	--
Months Supply of Inventory	3.1	4.8	+ 54.8%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

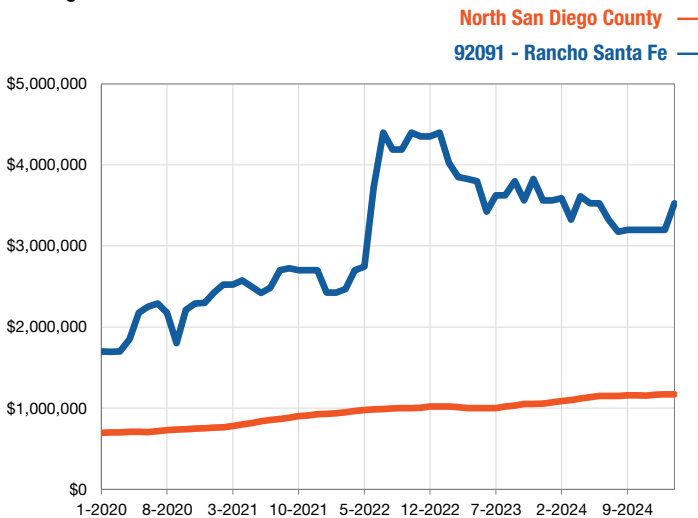
### Attached Single-Family

Key Metrics	February			Rolling 12 Months		
	2024	2025	Percent Change	Thru 2-2024	Thru 2-2025	Percent Change
New Listings	3	3	0.0%	32	29	- 9.4%
Pending Sales	0	1	--	26	24	- 7.7%
Closed Sales	1	0	- 100.0%	29	22	- 24.1%
Days on Market Until Sale	9	0	- 100.0%	31	33	+ 6.5%
Median Sales Price*	\$1,298,000	<b>\$0</b>	- 100.0%	\$1,465,000	<b>\$1,605,000</b>	+ 9.6%
Average Sales Price*	\$1,298,000	<b>\$0</b>	- 100.0%	\$1,488,703	<b>\$1,628,182</b>	+ 9.4%
Percent of Original List Price Received*	100.2%	<b>0.0%</b>	- 100.0%	95.5%	<b>95.5%</b>	0.0%
Percent of List Price Received*	100.0%	<b>0.0%</b>	- 100.0%	97.8%	<b>97.6%</b>	- 0.2%
Inventory of Homes for Sale	5	2	- 60.0%	--	--	--
Months Supply of Inventory	1.9	1.0	- 47.4%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Median Sales Price – Detached Single-Family

Rolling 12-Month Calculation



### Median Sales Price – Attached Single-Family

Rolling 12-Month Calculation

