

Local Market Update for November 2024

Provided by the North San Diego County REALTORS®.

92091 - Rancho Santa Fe

North San Diego County

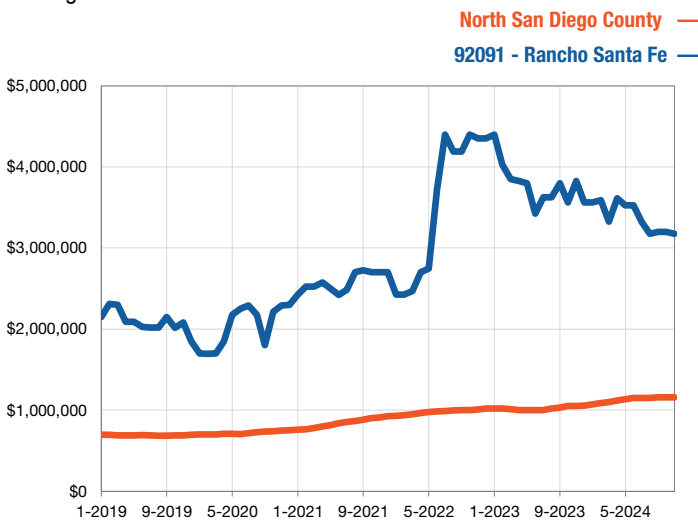
Detached Single-Family	November			Rolling 12 Months		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
Key Metrics						
New Listings	0	3	--	41	40	- 2.4%
Pending Sales	2	2	0.0%	32	24	- 25.0%
Closed Sales	1	0	- 100.0%	30	24	- 20.0%
Days on Market Until Sale	94	0	- 100.0%	51	43	- 15.7%
Median Sales Price*	\$5,600,000	\$0	- 100.0%	\$3,825,000	\$3,175,000	- 17.0%
Average Sales Price*	\$5,600,000	\$0	- 100.0%	\$4,414,254	\$4,022,854	- 8.9%
Percent of Original List Price Received*	95.0%	0.0%	- 100.0%	93.7%	94.2%	+ 0.5%
Percent of List Price Received*	95.0%	0.0%	- 100.0%	95.1%	95.3%	+ 0.2%
Inventory of Homes for Sale	10	11	+ 10.0%	--	--	--
Months Supply of Inventory	3.4	5.5	+ 61.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	November			Rolling 12 Months		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
Key Metrics						
New Listings	1	3	+ 200.0%	31	31	0.0%
Pending Sales	1	4	+ 300.0%	24	27	+ 12.5%
Closed Sales	1	2	+ 100.0%	24	26	+ 8.3%
Days on Market Until Sale	5	37	+ 640.0%	31	33	+ 6.5%
Median Sales Price*	\$1,610,000	\$1,949,500	+ 21.1%	\$1,460,000	\$1,605,000	+ 9.9%
Average Sales Price*	\$1,610,000	\$1,949,500	+ 21.1%	\$1,429,766	\$1,619,346	+ 13.3%
Percent of Original List Price Received*	100.9%	97.9%	- 3.0%	95.4%	95.0%	- 0.4%
Percent of List Price Received*	100.9%	100.6%	- 0.3%	97.8%	97.3%	- 0.5%
Inventory of Homes for Sale	5	2	- 60.0%	--	--	--
Months Supply of Inventory	2.1	0.8	- 61.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
 Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
 Rolling 12-Month Calculation

