

Local Market Update for June 2024

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92067 - Rancho Santa Fe

North San Diego County

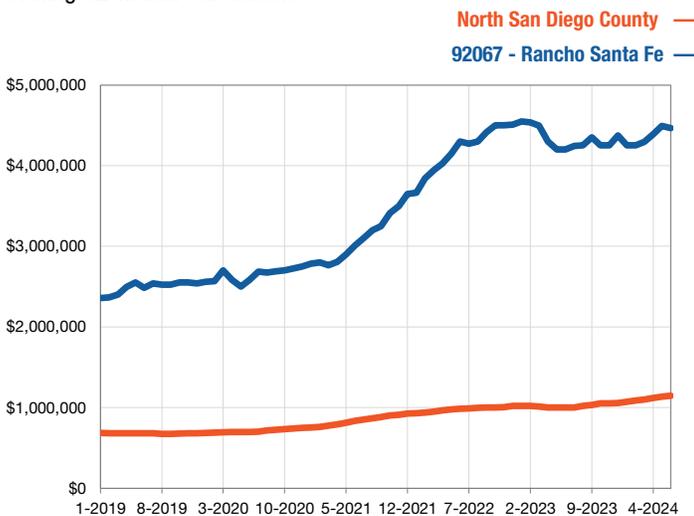
Detached Single-Family Key Metrics	June			Rolling 12 Months		
	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change
New Listings	28	40	+ 42.9%	283	298	+ 5.3%
Pending Sales	13	14	+ 7.7%	162	155	- 4.3%
Closed Sales	10	14	+ 40.0%	161	155	- 3.7%
Days on Market Until Sale	66	124	+ 87.9%	48	58	+ 20.8%
Median Sales Price*	\$4,850,000	\$4,710,000	- 2.9%	\$4,200,000	\$4,465,000	+ 6.3%
Average Sales Price*	\$5,174,400	\$4,895,000	- 5.4%	\$4,921,239	\$5,225,751	+ 6.2%
Percent of Original List Price Received*	91.0%	89.6%	- 1.5%	92.9%	93.8%	+ 1.0%
Percent of List Price Received*	94.1%	93.4%	- 0.7%	95.7%	95.9%	+ 0.2%
Inventory of Homes for Sale	92	91	- 1.1%	--	--	--
Months Supply of Inventory	6.8	7.0	+ 2.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family Key Metrics	June			Rolling 12 Months		
	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change
New Listings	0	0	--	7	4	- 42.9%
Pending Sales	0	0	--	8	4	- 50.0%
Closed Sales	2	0	- 100.0%	8	4	- 50.0%
Days on Market Until Sale	23	0	- 100.0%	34	23	- 32.4%
Median Sales Price*	\$1,950,000	\$0	- 100.0%	\$2,225,000	\$2,175,000	- 2.2%
Average Sales Price*	\$1,950,000	\$0	- 100.0%	\$2,304,375	\$2,237,500	- 2.9%
Percent of Original List Price Received*	100.0%	0.0%	- 100.0%	95.7%	96.2%	+ 0.5%
Percent of List Price Received*	100.0%	0.0%	- 100.0%	97.2%	96.2%	- 1.0%
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation

