

Local Market Update for April 2024

Provided by the North San Diego County REALTORS®.

92067 - Rancho Santa Fe

North San Diego County

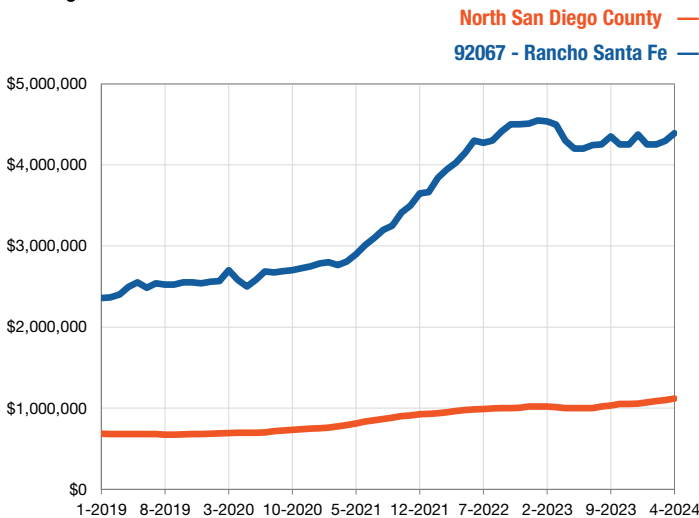
Detached Single-Family	April			Rolling 12 Months		
	2023	2024	Percent Change	Thru 4-2023	Thru 4-2024	Percent Change
Key Metrics						
New Listings	29	30	+ 3.4%	293	273	- 6.8%
Pending Sales	19	20	+ 5.3%	173	149	- 13.9%
Closed Sales	16	15	- 6.3%	167	154	- 7.8%
Days on Market Until Sale	31	18	- 41.9%	45	50	+ 11.1%
Median Sales Price*	\$3,940,000	\$4,100,000	+ 4.1%	\$4,300,000	\$4,390,000	+ 2.1%
Average Sales Price*	\$4,611,875	\$4,636,867	+ 0.5%	\$4,890,254	\$5,267,383	+ 7.7%
Percent of Original List Price Received*	94.4%	96.2%	+ 1.9%	94.3%	94.1%	- 0.2%
Percent of List Price Received*	95.7%	97.6%	+ 2.0%	96.8%	96.1%	- 0.7%
Inventory of Homes for Sale	79	82	+ 3.8%	--	--	--
Months Supply of Inventory	5.5	6.6	+ 20.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	April			Rolling 12 Months		
	2023	2024	Percent Change	Thru 4-2023	Thru 4-2024	Percent Change
Key Metrics						
New Listings	1	0	- 100.0%	10	5	- 50.0%
Pending Sales	0	1	--	8	6	- 25.0%
Closed Sales	1	0	- 100.0%	9	5	- 44.4%
Days on Market Until Sale	68	0	- 100.0%	30	21	- 30.0%
Median Sales Price*	\$2,535,000	\$0	- 100.0%	\$2,300,000	\$1,850,000	- 19.6%
Average Sales Price*	\$2,535,000	\$0	- 100.0%	\$2,281,667	\$2,060,000	- 9.7%
Percent of Original List Price Received*	96.6%	0.0%	- 100.0%	93.9%	98.4%	+ 4.8%
Percent of List Price Received*	96.6%	0.0%	- 100.0%	95.9%	98.4%	+ 2.6%
Inventory of Homes for Sale	1	0	- 100.0%	--	--	--
Months Supply of Inventory	0.8	0.0	- 100.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
 Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
 Rolling 12-Month Calculation

