

Local Market Update for April 2026

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92067 - Rancho Santa Fe

North San Diego County

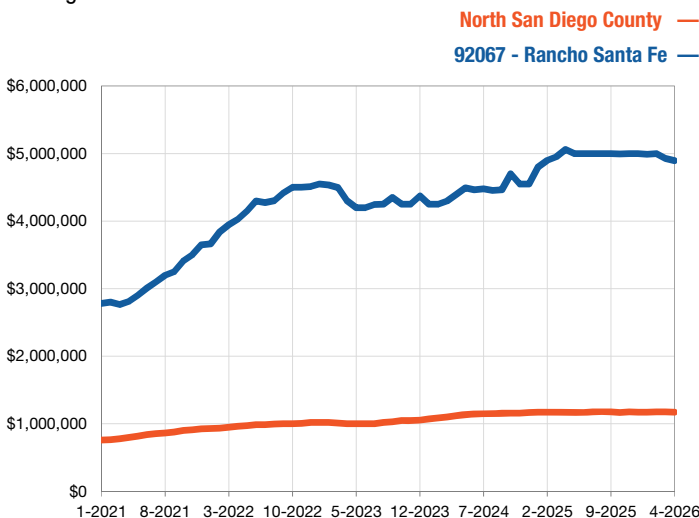
Detached Single-Family	April			Rolling 12 Months		
	2025	2026	Percent Change	Thru 4-2025	Thru 4-2026	Percent Change
Key Metrics						
New Listings	49	31	- 36.7%	361	299	- 17.2%
Pending Sales	15	11	- 26.7%	156	175	+ 12.2%
Closed Sales	11	16	+ 45.5%	157	177	+ 12.7%
Days on Market Until Sale	79	36	- 54.4%	63	60	- 4.8%
Median Sales Price*	\$5,130,000	\$4,562,500	- 11.1%	\$5,060,000	\$4,895,100	- 3.3%
Average Sales Price*	\$6,376,818	\$4,647,250	- 27.1%	\$5,752,376	\$5,721,117	- 0.5%
Percent of Original List Price Received*	94.8%	96.6%	+ 1.9%	92.5%	92.4%	- 0.1%
Percent of List Price Received*	96.1%	98.0%	+ 2.0%	95.0%	95.5%	+ 0.5%
Inventory of Homes for Sale	124	83	- 33.1%	--	--	--
Months Supply of Inventory	9.5	5.7	- 40.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	April			Rolling 12 Months		
	2025	2026	Percent Change	Thru 4-2025	Thru 4-2026	Percent Change
Key Metrics						
New Listings	1	0	- 100.0%	8	7	- 12.5%
Pending Sales	2	0	- 100.0%	4	2	- 50.0%
Closed Sales	2	0	- 100.0%	5	2	- 60.0%
Days on Market Until Sale	28	0	- 100.0%	31	48	+ 54.8%
Median Sales Price*	\$2,112,500	\$0	- 100.0%	\$2,125,000	\$2,617,500	+ 23.2%
Average Sales Price*	\$2,112,500	\$0	- 100.0%	\$2,170,000	\$2,617,500	+ 20.6%
Percent of Original List Price Received*	94.3%	0.0%	- 100.0%	94.5%	90.3%	- 4.4%
Percent of List Price Received*	98.3%	0.0%	- 100.0%	96.1%	92.5%	- 3.7%
Inventory of Homes for Sale	2	2	0.0%	--	--	--
Months Supply of Inventory	1.0	2.0	+ 100.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation

