

Local Market Update for February 2025

Provided by the North San Diego County REALTORS®.

92067 - Rancho Santa Fe

North San Diego County

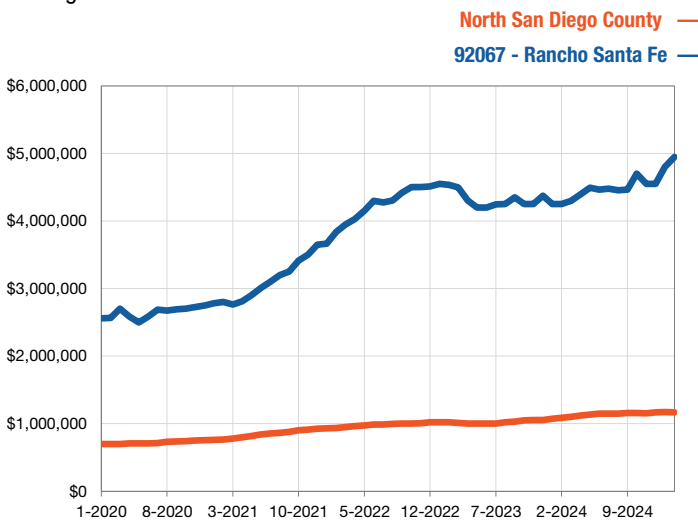
Detached Single-Family	February			Rolling 12 Months		
	2024	2025	Percent Change	Thru 2-2024	Thru 2-2025	Percent Change
Key Metrics						
New Listings	23	28	+ 21.7%	277	345	+ 24.5%
Pending Sales	7	10	+ 42.9%	156	161	+ 3.2%
Closed Sales	11	9	- 18.2%	161	160	- 0.6%
Days on Market Until Sale	43	20	- 53.5%	50	58	+ 16.0%
Median Sales Price*	\$3,440,000	\$5,140,000	+ 49.4%	\$4,250,000	\$4,950,000	+ 16.5%
Average Sales Price*	\$4,237,727	\$5,960,556	+ 40.7%	\$5,115,685	\$5,632,217	+ 10.1%
Percent of Original List Price Received*	97.2%	94.3%	- 3.0%	93.9%	92.8%	- 1.2%
Percent of List Price Received*	98.3%	95.9%	- 2.4%	95.8%	95.3%	- 0.5%
Inventory of Homes for Sale	89	85	- 4.5%	--	--	--
Months Supply of Inventory	6.8	6.3	- 7.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	February			Rolling 12 Months		
	2024	2025	Percent Change	Thru 2-2024	Thru 2-2025	Percent Change
Key Metrics						
New Listings	1	0	- 100.0%	5	6	+ 20.0%
Pending Sales	1	0	- 100.0%	6	3	- 50.0%
Closed Sales	1	0	- 100.0%	5	3	- 40.0%
Days on Market Until Sale	22	0	- 100.0%	34	30	- 11.8%
Median Sales Price*	\$2,900,000	\$0	- 100.0%	\$2,050,000	\$2,550,000	+ 24.4%
Average Sales Price*	\$2,900,000	\$0	- 100.0%	\$2,227,000	\$2,500,000	+ 12.3%
Percent of Original List Price Received*	96.8%	0.0%	- 100.0%	97.1%	96.7%	- 0.4%
Percent of List Price Received*	96.8%	0.0%	- 100.0%	97.1%	96.7%	- 0.4%
Inventory of Homes for Sale	0	1	--	--	--	--
Months Supply of Inventory	0.0	0.7	--	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
 Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
 Rolling 12-Month Calculation

