

# Local Market Update for June 2025

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

## 92067 - Rancho Santa Fe

North San Diego County

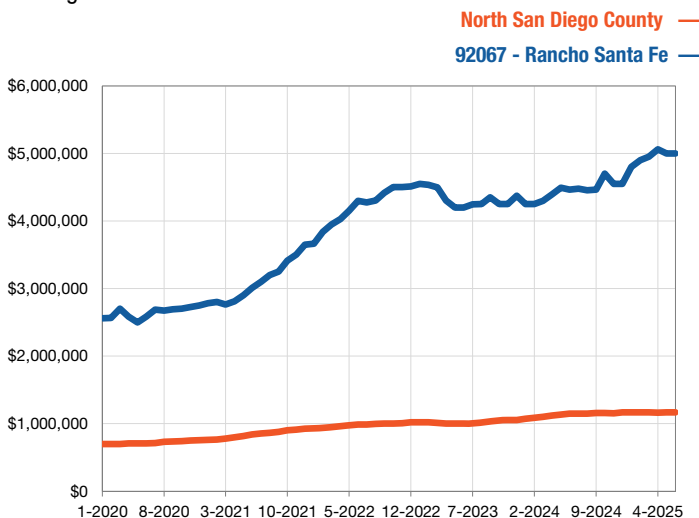
Detached Single-Family	June			Rolling 12 Months		
Key Metrics	2024	2025	Percent Change	Thru 6-2024	Thru 6-2025	Percent Change
New Listings	41	30	- 26.8%	302	352	+ 16.6%
Pending Sales	16	11	- 31.3%	158	152	- 3.8%
Closed Sales	14	8	- 42.9%	155	151	- 2.6%
Days on Market Until Sale	124	70	- 43.5%	58	55	- 5.2%
Median Sales Price*	\$4,710,000	\$4,872,500	+ 3.5%	\$4,465,000	\$5,000,000	+ 12.0%
Average Sales Price*	\$4,895,000	\$5,744,097	+ 17.3%	\$5,225,751	\$5,840,485	+ 11.8%
Percent of Original List Price Received*	89.6%	91.3%	+ 1.9%	93.8%	93.1%	- 0.7%
Percent of List Price Received*	93.4%	94.0%	+ 0.6%	95.9%	95.5%	- 0.4%
Inventory of Homes for Sale	110	109	- 0.9%	--	--	--
Months Supply of Inventory	8.4	8.6	+ 2.4%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	June			Rolling 12 Months		
Key Metrics	2024	2025	Percent Change	Thru 6-2024	Thru 6-2025	Percent Change
New Listings	0	0	--	4	9	+ 125.0%
Pending Sales	0	0	--	4	4	0.0%
Closed Sales	0	0	--	4	4	0.0%
Days on Market Until Sale	0	0	--	23	31	+ 34.8%
Median Sales Price*	\$0	\$0	--	\$2,175,000	\$2,112,500	- 2.9%
Average Sales Price*	\$0	\$0	--	\$2,237,500	\$2,075,000	- 7.3%
Percent of Original List Price Received*	0.0%	0.0%	--	96.2%	95.0%	- 1.2%
Percent of List Price Received*	0.0%	0.0%	--	96.2%	97.0%	+ 0.8%
Inventory of Homes for Sale	0	2	--	--	--	--
Months Supply of Inventory	0.0	1.0	--	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family  
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family  
Rolling 12-Month Calculation

