Local Market Update for September 2026

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®
HOMEDEX
Market Statistics

92037 - La Jolla

Metro San Diego County

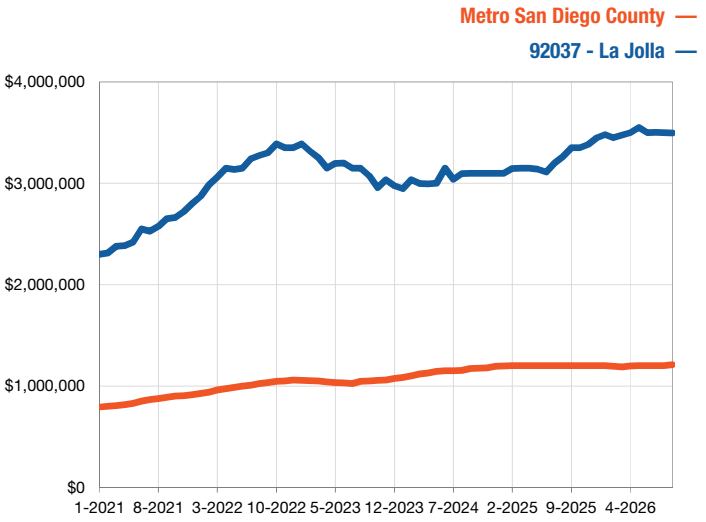
Detached Single-Family	September			Rolling 12 Months		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 9-2025**	**Thru 9-2026**	Percent Change
New Listings	41	**42**	+ 2.4%	546	**476**	- 12.8%
Pending Sales	29	**21**	- 27.6%	311	**285**	- 8.4%
Closed Sales	30	**16**	- 46.7%	320	**275**	- 14.1%
Days on Market Until Sale	44	**44**	0.0%	32	**45**	+ 40.6%
Median Sales Price*	$3,747,500	**$3,407,500**	- 9.1%	$3,350,000	**$3,495,000**	+ 4.3%
Average Sales Price*	$5,769,350	**$3,979,474**	- 31.0%	$4,234,471	**$4,261,994**	+ 0.6%
Percent of Original List Price Received*	92.9%	**96.7%**	+ 4.1%	96.2%	**96.0%**	- 0.2%
Percent of List Price Received*	96.1%	**98.6%**	+ 2.6%	97.4%	**97.5%**	+ 0.1%
Inventory of Homes for Sale	123	**102**	- 17.1%	--	--	--
Months Supply of Inventory	4.7	**4.3**	- 8.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

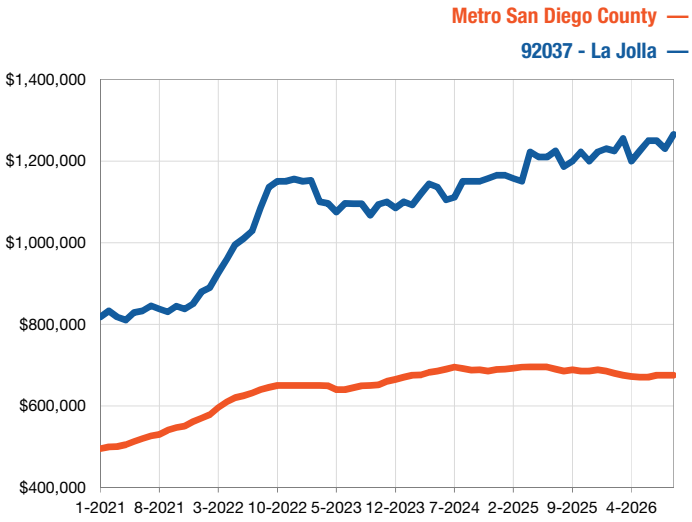
Attached Single-Family	September			Rolling 12 Months		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 9-2025**	**Thru 9-2026**	Percent Change
New Listings	31	**42**	+ 35.5%	441	**464**	+ 5.2%
Pending Sales	21	**21**	0.0%	248	**267**	+ 7.7%
Closed Sales	23	**21**	- 8.7%	253	**261**	+ 3.2%
Days on Market Until Sale	41	**33**	- 19.5%	38	**40**	+ 5.3%
Median Sales Price*	$1,070,000	**$1,595,000**	+ 49.1%	$1,200,000	**$1,265,000**	+ 5.4%
Average Sales Price*	$1,386,891	**$1,528,977**	+ 10.2%	$1,447,410	**$1,448,950**	+ 0.1%
Percent of Original List Price Received*	95.9%	**97.3%**	+ 1.5%	96.3%	**96.0%**	- 0.3%
Percent of List Price Received*	97.5%	**97.4%**	- 0.1%	98.1%	**97.7%**	- 0.4%
Inventory of Homes for Sale	88	**80**	- 9.1%	--	--	--
Months Supply of Inventory	4.3	**3.6**	- 16.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation



Current as of October 4, 2026. All data from CRMLS. Report © 2026 ShowingTime Plus, LLC.