Local Market Update for October 2026

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®
HOMEDEX
Market Statistics

92028 - Fallbrook

North San Diego County

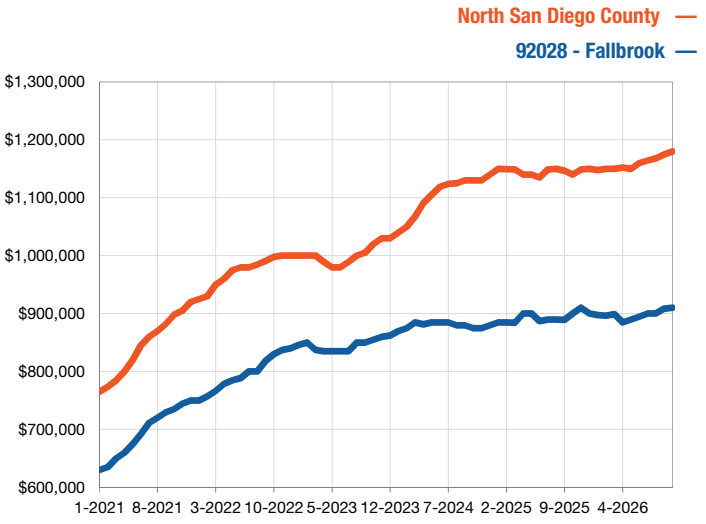
Detached Single-Family	October			Rolling 12 Months		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	76	**44**	- 42.1%	889	**794**	- 10.7%
Pending Sales	49	**22**	- 55.1%	572	**528**	- 7.7%
Closed Sales	54	**46**	- 14.8%	561	**552**	- 1.6%
Days on Market Until Sale	45	**49**	+ 8.9%	44	**45**	+ 2.3%
Median Sales Price*	$969,500	**$1,002,500**	+ 3.4%	$900,000	**$910,000**	+ 1.1%
Average Sales Price*	$1,118,317	**$1,135,603**	+ 1.5%	$1,000,284	**$1,023,698**	+ 2.3%
Percent of Original List Price Received*	94.2%	**96.7%**	+ 2.7%	96.6%	**97.4%**	+ 0.8%
Percent of List Price Received*	96.6%	**99.9%**	+ 3.4%	98.7%	**99.2%**	+ 0.5%
Inventory of Homes for Sale	218	**170**	- 22.0%	--	--	--
Months Supply of Inventory	4.6	**3.9**	- 15.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

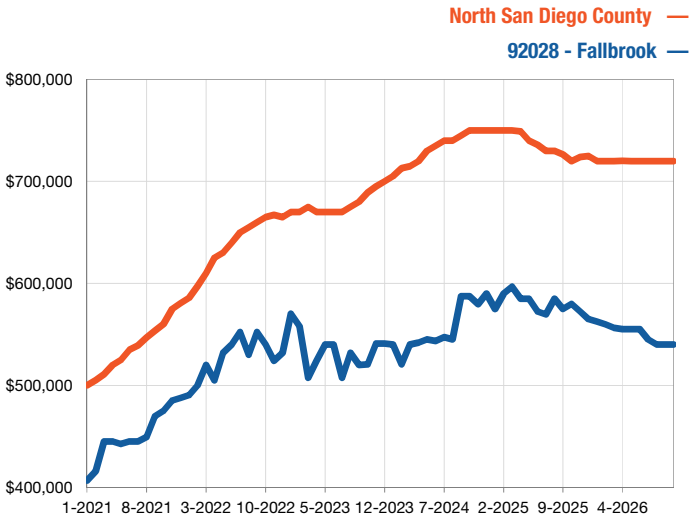
Attached Single-Family	October			Rolling 12 Months		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	7	**5**	- 28.6%	105	**88**	- 16.2%
Pending Sales	3	**1**	- 66.7%	66	**45**	- 31.8%
Closed Sales	4	**2**	- 50.0%	66	**47**	- 28.8%
Days on Market Until Sale	22	**16**	- 27.3%	28	**62**	+ 121.4%
Median Sales Price*	$598,000	**$424,500**	- 29.0%	$579,950	**$540,000**	- 6.9%
Average Sales Price*	$581,750	**$424,500**	- 27.0%	$566,385	**$535,844**	- 5.4%
Percent of Original List Price Received*	97.7%	**91.6%**	- 6.2%	101.0%	**98.5%**	- 2.5%
Percent of List Price Received*	99.6%	**91.6%**	- 8.0%	100.5%	**100.1%**	- 0.4%
Inventory of Homes for Sale	22	**24**	+ 9.1%	--	--	--
Months Supply of Inventory	4.0	**5.9**	+ 47.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation



Current as of November 4, 2026. All data from CRMLS. Report © 2026 ShowingTime Plus, LLC.