

# Local Market Update for March 2024

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

## 92014 - Del Mar

North San Diego County

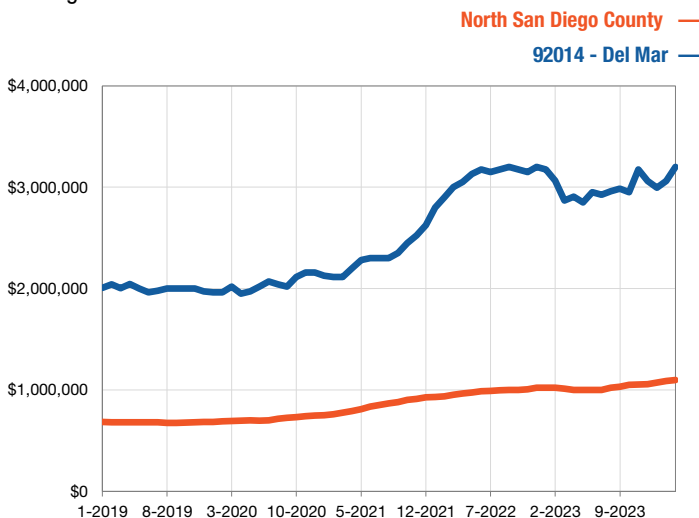
Detached Single-Family	March			Rolling 12 Months		
Key Metrics	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	19	19	0.0%	181	186	+ 2.8%
Pending Sales	10	9	- 10.0%	106	110	+ 3.8%
Closed Sales	12	8	- 33.3%	107	110	+ 2.8%
Days on Market Until Sale	19	30	+ 57.9%	28	34	+ 21.4%
Median Sales Price*	\$2,375,000	\$2,925,000	+ 23.2%	\$2,869,000	\$3,200,000	+ 11.5%
Average Sales Price*	\$3,132,500	\$3,532,500	+ 12.8%	\$3,788,241	\$3,888,469	+ 2.6%
Percent of Original List Price Received*	94.7%	95.5%	+ 0.8%	96.6%	95.7%	- 0.9%
Percent of List Price Received*	95.6%	97.9%	+ 2.4%	97.3%	96.9%	- 0.4%
Inventory of Homes for Sale	36	40	+ 11.1%	--	--	--
Months Supply of Inventory	4.1	4.4	+ 7.3%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	March			Rolling 12 Months		
Key Metrics	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	8	5	- 37.5%	68	55	- 19.1%
Pending Sales	5	3	- 40.0%	44	41	- 6.8%
Closed Sales	4	4	0.0%	45	41	- 8.9%
Days on Market Until Sale	4	10	+ 150.0%	20	18	- 10.0%
Median Sales Price*	\$1,790,000	\$1,642,500	- 8.2%	\$1,111,250	\$1,560,000	+ 40.4%
Average Sales Price*	\$1,612,500	\$1,773,750	+ 10.0%	\$1,426,438	\$1,561,466	+ 9.5%
Percent of Original List Price Received*	100.8%	99.8%	- 1.0%	98.8%	99.0%	+ 0.2%
Percent of List Price Received*	101.2%	99.8%	- 1.4%	100.0%	99.7%	- 0.3%
Inventory of Homes for Sale	11	6	- 45.5%	--	--	--
Months Supply of Inventory	3.0	1.5	- 50.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Median Sales Price – Detached Single-Family Rolling 12-Month Calculation



### Median Sales Price – Attached Single-Family Rolling 12-Month Calculation

