

# Local Market Update for June 2025

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

## 92007 - Cardiff

North San Diego County

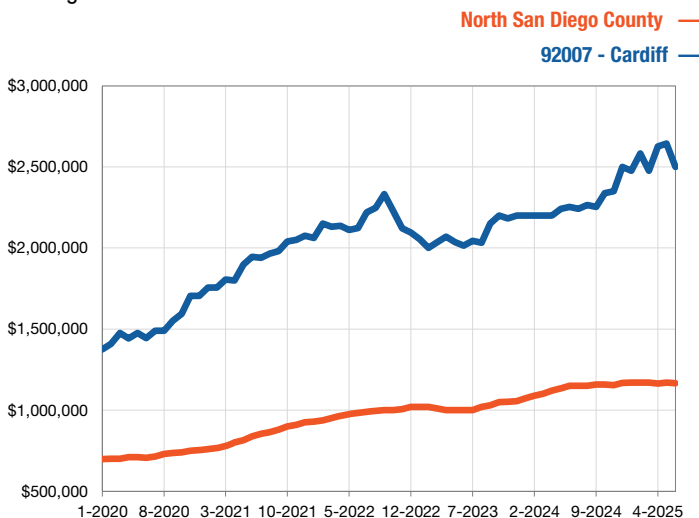
Detached Single-Family	June			Rolling 12 Months		
	2024	2025	Percent Change	Thru 6-2024	Thru 6-2025	Percent Change
New Listings	4	8	+ 100.0%	85	89	+ 4.7%
Pending Sales	5	4	- 20.0%	66	55	- 16.7%
Closed Sales	9	2	- 77.8%	66	55	- 16.7%
Days on Market Until Sale	22	39	+ 77.3%	31	28	- 9.7%
Median Sales Price*	\$2,730,000	\$1,970,000	- 27.8%	\$2,253,500	\$2,500,000	+ 10.9%
Average Sales Price*	\$2,815,942	\$1,970,000	- 30.0%	\$2,636,774	\$2,607,009	- 1.1%
Percent of Original List Price Received*	97.9%	93.2%	- 4.8%	97.8%	96.0%	- 1.8%
Percent of List Price Received*	99.8%	93.2%	- 6.6%	99.7%	98.5%	- 1.2%
Inventory of Homes for Sale	17	13	- 23.5%	--	--	--
Months Supply of Inventory	3.1	2.8	- 9.7%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	June			Rolling 12 Months		
	2024	2025	Percent Change	Thru 6-2024	Thru 6-2025	Percent Change
New Listings	5	9	+ 80.0%	55	62	+ 12.7%
Pending Sales	2	5	+ 150.0%	39	41	+ 5.1%
Closed Sales	1	4	+ 300.0%	40	39	- 2.5%
Days on Market Until Sale	5	3	- 40.0%	21	27	+ 28.6%
Median Sales Price*	\$2,100,000	\$1,987,500	- 5.4%	\$1,150,000	\$1,830,000	+ 59.1%
Average Sales Price*	\$2,100,000	\$1,952,500	- 7.0%	\$1,605,431	\$2,077,302	+ 29.4%
Percent of Original List Price Received*	97.7%	99.7%	+ 2.0%	98.2%	98.4%	+ 0.2%
Percent of List Price Received*	97.7%	99.7%	+ 2.0%	99.1%	99.2%	+ 0.1%
Inventory of Homes for Sale	9	8	- 11.1%	--	--	--
Months Supply of Inventory	2.8	2.3	- 17.9%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family  
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family  
Rolling 12-Month Calculation

