Local Market Update for October 2026

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®
HOMEDEX
Market Statistics

92067 - Rancho Santa Fe

North San Diego County

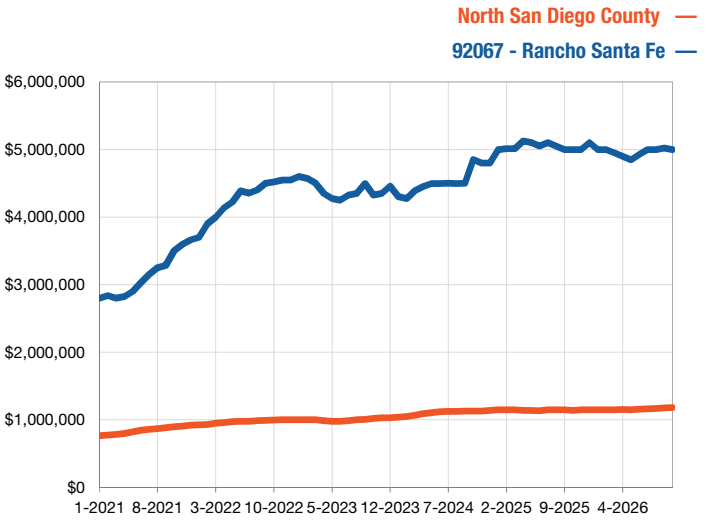
Detached Single-Family	October			Rolling 12 Months		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	34	**16**	- 52.9%	341	**286**	- 16.1%
Pending Sales	14	**9**	- 35.7%	160	**162**	+ 1.3%
Closed Sales	17	**10**	- 41.2%	158	**165**	+ 4.4%
Days on Market Until Sale	73	**92**	+ 26.0%	62	**63**	+ 1.6%
Median Sales Price*	$5,800,000	**$5,272,500**	- 9.1%	$5,000,000	**$5,000,000**	0.0%
Average Sales Price*	$6,452,088	**$6,042,000**	- 6.4%	$5,824,856	**$5,888,794**	+ 1.1%
Percent of Original List Price Received*	91.3%	**86.4%**	- 5.4%	92.1%	**93.3%**	+ 1.3%
Percent of List Price Received*	94.6%	**94.1%**	- 0.5%	95.0%	**96.2%**	+ 1.3%
Inventory of Homes for Sale	115	**75**	- 34.8%	--	--	--
Months Supply of Inventory	8.6	**5.6**	- 34.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

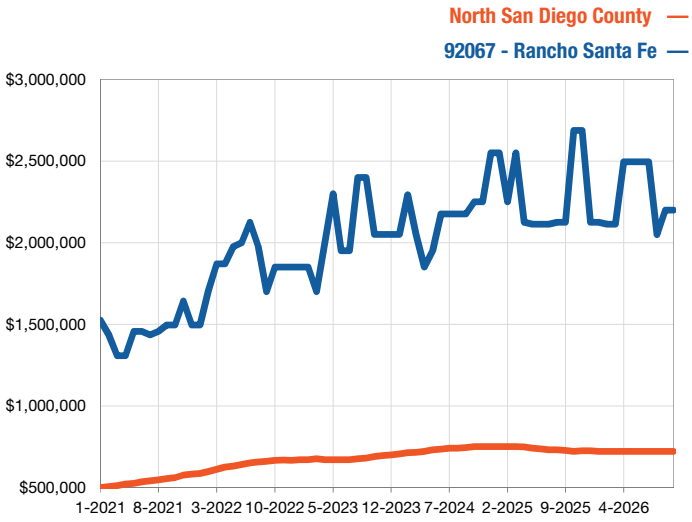
Attached Single-Family	October			Rolling 12 Months		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	0	**1**	--	7	**11**	+ 57.1%
Pending Sales	0	**0**	--	3	**5**	+ 66.7%
Closed Sales	0	**2**	--	4	**5**	+ 25.0%
Days on Market Until Sale	0	**201**	--	29	**92**	+ 217.2%
Median Sales Price*	$0	**$2,225,000**	--	$2,687,500	**$2,200,000**	- 18.1%
Average Sales Price*	$0	**$2,225,000**	--	$2,806,250	**$2,149,000**	- 23.4%
Percent of Original List Price Received*	0.0%	**89.5%**	--	95.7%	**93.6%**	- 2.2%
Percent of List Price Received*	0.0%	**97.0%**	--	97.7%	**96.6%**	- 1.1%
Inventory of Homes for Sale	1	**2**	+ 100.0%	--	--	--
Months Supply of Inventory	0.7	**1.2**	+ 71.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation



Current as of November 4, 2026. All data from CRMLS. Report © 2026 ShowingTime Plus, LLC.