



Local Market Update for March 2018

Provided by the North San Diego County Association of REALTORS®.

San Diego County

County

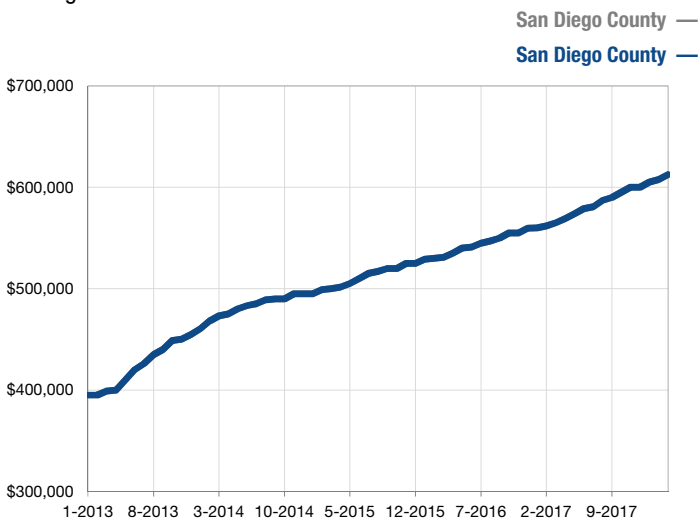
Detached Single-Family	March			Rolling 12 Months		
	2017	2018	Percent Change	Thru 3-2017	Thru 3-2018	Percent Change
Key Metrics						
New Listings	3,193	2,933	- 8.1%	33,834	31,943	- 5.6%
Pending Sales	2,286	2,239	- 2.1%	24,404	23,482	- 3.8%
Closed Sales	2,139	1,738	- 18.7%	24,677	23,380	- 5.3%
Days on Market Until Sale	33	28	- 15.2%	35	30	- 14.3%
Median Sales Price*	\$575,060	\$635,000	+ 10.4%	\$565,000	\$612,500	+ 8.4%
Average Sales Price*	\$709,080	\$831,706	+ 17.3%	\$717,702	\$780,526	+ 8.8%
Percent of Original List Price Received*	97.7%	98.0%	+ 0.3%	97.0%	97.5%	+ 0.5%
Percent of List Price Received*	98.5%	98.7%	+ 0.2%	98.2%	98.5%	+ 0.3%
Inventory of Homes for Sale	4,050	3,593	- 11.3%	--	--	--
Months Supply of Inventory	2.0	1.8	- 10.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	March			Rolling 12 Months		
	2017	2018	Percent Change	Thru 3-2017	Thru 3-2018	Percent Change
Key Metrics						
New Listings	1,563	1,438	- 8.0%	15,645	15,430	- 1.4%
Pending Sales	1,160	1,125	- 3.0%	12,608	12,278	- 2.6%
Closed Sales	1,083	913	- 15.7%	12,796	12,191	- 4.7%
Days on Market Until Sale	25	23	- 8.0%	28	23	- 17.9%
Median Sales Price*	\$390,000	\$412,500	+ 5.8%	\$375,000	\$404,964	+ 8.0%
Average Sales Price*	\$455,374	\$478,039	+ 5.0%	\$442,799	\$474,775	+ 7.2%
Percent of Original List Price Received*	98.5%	98.9%	+ 0.4%	97.8%	98.6%	+ 0.8%
Percent of List Price Received*	99.0%	99.5%	+ 0.5%	98.6%	99.2%	+ 0.6%
Inventory of Homes for Sale	1,507	1,416	- 6.0%	--	--	--
Months Supply of Inventory	1.4	1.4	0.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation

