



# Local Market Update for December 2017

Provided by the North San Diego County Association of REALTORS®.

## San Diego County

County

### Detached Single-Family

Key Metrics	December			Rolling 12 Months		
	2016	2017	Percent Change	Thru 12-2016	Thru 12-2017	Percent Change
New Listings	1,486	<b>1,258</b>	- 15.3%	34,533	<b>32,006</b>	- 7.3%
Pending Sales	1,429	<b>1,408</b>	- 1.5%	24,468	<b>23,912</b>	- 2.3%
Closed Sales	1,920	<b>1,602</b>	- 16.6%	24,423	<b>23,788</b>	- 2.6%
Days on Market Until Sale	40	<b>33</b>	- 17.5%	35	<b>31</b>	- 11.4%
Median Sales Price*	\$565,000	<b>\$612,750</b>	+ 8.5%	\$559,500	<b>\$600,000</b>	+ 7.2%
Average Sales Price*	\$726,878	<b>\$798,452</b>	+ 9.8%	\$712,642	<b>\$799,560</b>	+ 12.2%
Percent of Original List Price Received*	96.3%	<b>97.1%</b>	+ 0.8%	96.9%	<b>97.4%</b>	+ 0.5%
Percent of List Price Received*	97.8%	<b>98.2%</b>	+ 0.4%	98.1%	<b>98.5%</b>	+ 0.4%
Inventory of Homes for Sale	3,923	<b>2,819</b>	- 28.1%	--	--	--
Months Supply of Inventory	1.9	<b>1.4</b>	- 26.3%	--	--	--

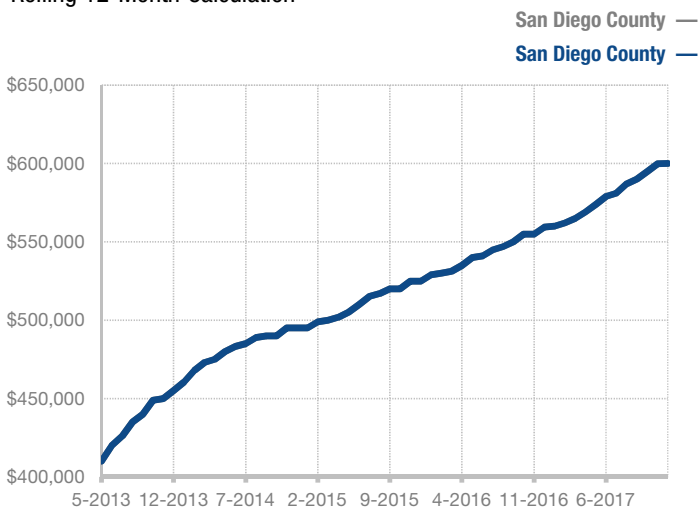
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Attached Single-Family

Key Metrics	December			Rolling 12 Months		
	2016	2017	Percent Change	Thru 12-2016	Thru 12-2017	Percent Change
New Listings	679	<b>655</b>	- 3.5%	15,878	<b>15,389</b>	- 3.1%
Pending Sales	689	<b>706</b>	+ 2.5%	12,755	<b>12,364</b>	- 3.1%
Closed Sales	935	<b>801</b>	- 14.3%	12,839	<b>12,204</b>	- 4.9%
Days on Market Until Sale	33	<b>25</b>	- 24.2%	29	<b>24</b>	- 17.2%
Median Sales Price*	\$365,000	<b>\$410,000</b>	+ 12.3%	\$369,000	<b>\$399,000</b>	+ 8.1%
Average Sales Price*	\$443,087	<b>\$480,146</b>	+ 8.4%	\$437,007	<b>\$468,686</b>	+ 7.2%
Percent of Original List Price Received*	97.1%	<b>98.1%</b>	+ 1.0%	97.7%	<b>98.5%</b>	+ 0.8%
Percent of List Price Received*	98.1%	<b>98.8%</b>	+ 0.7%	98.5%	<b>99.1%</b>	+ 0.6%
Inventory of Homes for Sale	1,263	<b>1,075</b>	- 14.9%	--	--	--
Months Supply of Inventory	1.2	<b>1.0</b>	- 16.7%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family  
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family  
Rolling 12-Month Calculation

