



# Local Market Update for September 2017

Provided by the North San Diego County Association of REALTORS®.

## San Diego County

Detached Single-Family	September			Rolling 12 Months		
	2016	2017	Percent Change	Thru 9-2016	Thru 9-2017	Percent Change
<b>Key Metrics</b>						
New Listings	2,879	<b>2,472</b>	- 14.1%	34,702	<b>32,262</b>	- 7.0%
Pending Sales	2,087	<b>2,027</b>	- 2.9%	24,296	<b>24,230</b>	- 0.3%
Closed Sales	2,093	<b>1,802</b>	- 13.9%	23,940	<b>24,158</b>	+ 0.9%
Days on Market Until Sale	35	<b>30</b>	- 14.3%	36	<b>33</b>	- 8.3%
Median Sales Price*	\$565,000	<b>\$615,000</b>	+ 8.8%	\$550,000	<b>\$590,000</b>	+ 7.3%
Average Sales Price*	\$721,328	<b>\$784,581</b>	+ 8.8%	\$700,791	<b>\$751,304</b>	+ 7.2%
Percent of Original List Price Received*	96.6%	<b>97.2%</b>	+ 0.6%	96.9%	<b>97.3%</b>	+ 0.4%
Percent of List Price Received*	98.0%	<b>98.5%</b>	+ 0.5%	98.1%	<b>98.4%</b>	+ 0.3%
Inventory of Homes for Sale	5,545	<b>4,030</b>	- 27.3%	--	--	--
Months Supply of Inventory	2.7	<b>2.0</b>	- 25.9%	--	--	--

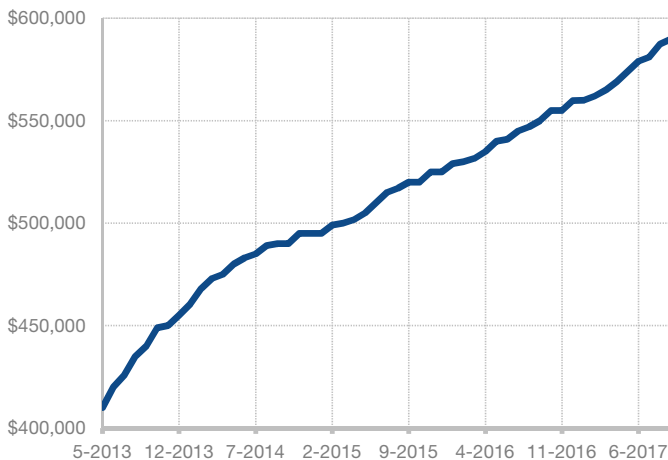
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	September			Rolling 12 Months		
	2016	2017	Percent Change	Thru 9-2016	Thru 9-2017	Percent Change
<b>Key Metrics</b>						
New Listings	1,258	<b>1,216</b>	- 3.3%	16,132	<b>15,218</b>	- 5.7%
Pending Sales	1,091	<b>1,073</b>	- 1.6%	12,829	<b>12,425</b>	- 3.1%
Closed Sales	1,140	<b>926</b>	- 18.8%	12,689	<b>12,363</b>	- 2.6%
Days on Market Until Sale	29	<b>24</b>	- 17.2%	31	<b>25</b>	- 19.4%
Median Sales Price*	\$370,000	<b>\$411,000</b>	+ 11.1%	\$362,000	<b>\$390,000</b>	+ 7.7%
Average Sales Price*	\$452,023	<b>\$476,569</b>	+ 5.4%	\$431,889	<b>\$460,957</b>	+ 6.7%
Percent of Original List Price Received*	97.8%	<b>98.5%</b>	+ 0.7%	97.6%	<b>98.3%</b>	+ 0.7%
Percent of List Price Received*	98.4%	<b>99.2%</b>	+ 0.8%	98.4%	<b>98.9%</b>	+ 0.5%
Inventory of Homes for Sale	1,835	<b>1,495</b>	- 18.5%	--	--	--
Months Supply of Inventory	1.7	<b>1.4</b>	- 17.6%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Detached Single-Family**  
Rolling 12-Month Calculation

San Diego County —



**Median Sales Price – Attached Single-Family**  
Rolling 12-Month Calculation

San Diego County —

