



Local Market Update for November 2019

Provided by the North San Diego County Association of REALTORS®.

San Diego County

County

Detached Single-Family	November			Rolling 12 Months		
	2018	2019	Percent Change	Thru 11-2018	Thru 11-2019	Percent Change
Key Metrics						
New Listings	2,398	1,744	- 27.3%	35,606	33,321	- 6.4%
Pending Sales	1,513	1,712	+ 13.2%	22,578	23,528	+ 4.2%
Closed Sales	1,645	1,682	+ 2.2%	22,783	22,765	- 0.1%
Days on Market Until Sale	37	32	- 13.5%	31	34	+ 9.7%
Median Sales Price*	\$630,000	\$660,000	+ 4.8%	\$635,000	\$645,000	+ 1.6%
Average Sales Price*	\$828,620	\$843,777	+ 1.8%	\$816,645	\$820,303	+ 0.4%
Percent of Original List Price Received*	96.2%	97.5%	+ 1.4%	97.4%	97.2%	- 0.2%
Percent of List Price Received*	98.0%	98.7%	+ 0.7%	98.5%	98.5%	0.0%
Inventory of Homes for Sale	5,634	3,528	- 37.4%	--	--	--
Months Supply of Inventory	3.0	1.8	- 40.0%	--	--	--

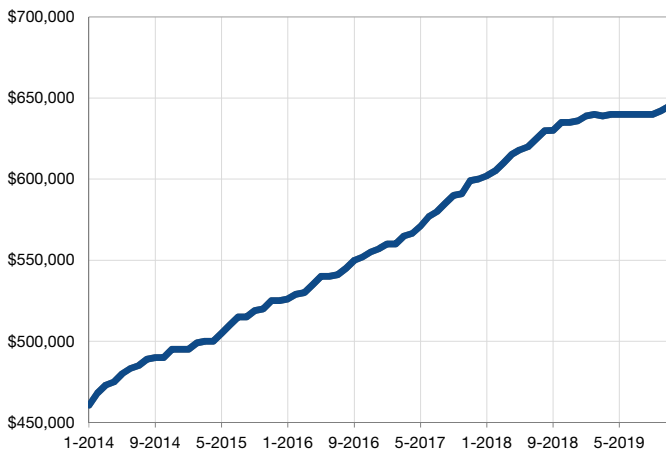
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	November			Rolling 12 Months		
	2018	2019	Percent Change	Thru 11-2018	Thru 11-2019	Percent Change
Key Metrics						
New Listings	1,193	1,012	- 15.2%	17,322	17,065	- 1.5%
Pending Sales	667	901	+ 35.1%	11,579	11,724	+ 1.3%
Closed Sales	828	773	- 6.6%	11,828	11,244	- 4.9%
Days on Market Until Sale	31	31	0.0%	26	32	+ 23.1%
Median Sales Price*	\$395,500	\$433,000	+ 9.5%	\$418,000	\$425,000	+ 1.7%
Average Sales Price*	\$474,043	\$531,650	+ 12.2%	\$496,950	\$505,098	+ 1.6%
Percent of Original List Price Received*	96.8%	97.7%	+ 0.9%	98.1%	97.7%	- 0.4%
Percent of List Price Received*	98.4%	98.8%	+ 0.4%	99.1%	98.8%	- 0.3%
Inventory of Homes for Sale	2,413	1,883	- 22.0%	--	--	--
Months Supply of Inventory	2.5	1.9	- 24.0%	--	--	--

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Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation

San Diego County —



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation

San Diego County —

