



Local Market Update for November 2018

Provided by the North San Diego County Association of REALTORS®.

North San Diego County

Zip Codes: 92003, 92007, 92008, 92009, 92010, 92011, 92014, 92024, 92025, 92026, 92027, 92028, 92029, 92054, 92056, 92057, 92058, 92059, 92061, 92064, 92065, 92067, 92069, 92075, 92078, 92081, 92082, 92083, 92084, 92091, 92127, 92128, 92129, 92130

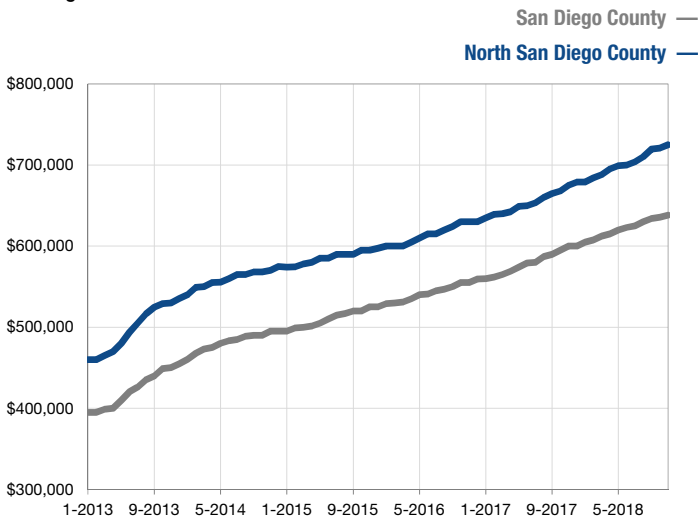
Detached Single-Family	November			Rolling 12 Months		
	2017	2018	Percent Change	Thru 11-2017	Thru 11-2018	Percent Change
Key Metrics						
New Listings	887	963	+ 8.6%	14,931	15,497	+ 3.8%
Pending Sales	733	652	- 11.1%	11,073	9,932	- 10.3%
Closed Sales	799	642	- 19.6%	11,244	9,906	- 11.9%
Days on Market Until Sale	34	39	+ 14.7%	34	32	- 5.9%
Median Sales Price*	\$700,000	\$725,000	+ 3.6%	\$675,000	\$725,000	+ 7.4%
Average Sales Price*	\$848,698	\$933,544	+ 10.0%	\$848,295	\$921,250	+ 8.6%
Percent of Original List Price Received*	97.0%	96.1%	- 0.9%	97.3%	97.2%	- 0.1%
Percent of List Price Received*	98.5%	97.9%	- 0.6%	98.4%	98.4%	0.0%
Inventory of Homes for Sale	1,844	2,392	+ 29.7%	--	--	--
Months Supply of Inventory	2.0	2.9	+ 45.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	November			Rolling 12 Months		
	2017	2018	Percent Change	Thru 11-2017	Thru 11-2018	Percent Change
Key Metrics						
New Listings	320	387	+ 20.9%	5,309	5,712	+ 7.6%
Pending Sales	315	226	- 28.3%	4,378	3,917	- 10.5%
Closed Sales	313	261	- 16.6%	4,401	3,945	- 10.4%
Days on Market Until Sale	23	33	+ 43.5%	23	25	+ 8.7%
Median Sales Price*	\$436,500	\$434,000	- 0.6%	\$427,000	\$455,000	+ 6.6%
Average Sales Price*	\$494,193	\$511,891	+ 3.6%	\$480,467	\$521,935	+ 8.6%
Percent of Original List Price Received*	98.0%	96.3%	- 1.7%	98.3%	98.0%	- 0.3%
Percent of List Price Received*	98.8%	98.0%	- 0.8%	99.0%	99.0%	0.0%
Inventory of Homes for Sale	436	699	+ 60.3%	--	--	--
Months Supply of Inventory	1.2	2.1	+ 75.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation

