

# Local Market Update for March 2024

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

## North San Diego County

Zip Codes: 92003, 92007, 92008, 92009, 92010, 92011, 92014, 92024, 92025, 92026, 92027, 92028, 92029, 92054, 92056, 92057, 92058, 92059, 92061, 92064, 92065, 92067, 92069, 92075, 92078, 92081, 92082, 92083, 92084, 92091, 92127, 92128, 92129, 92130

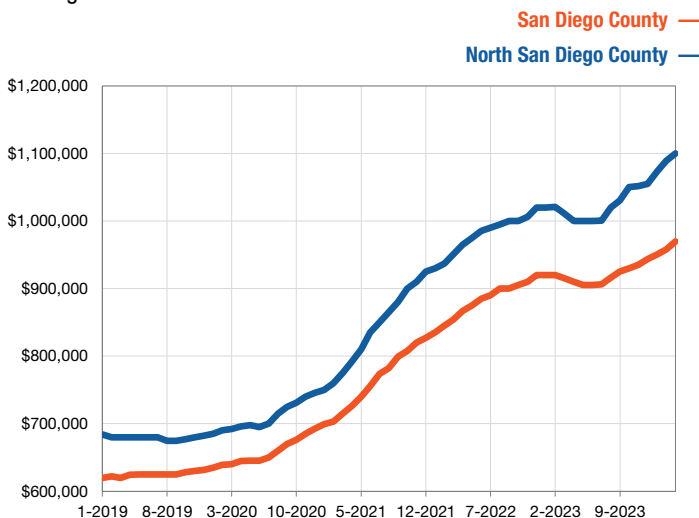
Detached Single-Family	March			Rolling 12 Months		
Key Metrics	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	783	771	- 1.5%	10,868	8,617	- 20.7%
Pending Sales	626	651	+ 4.0%	7,617	6,694	- 12.1%
Closed Sales	668	546	- 18.3%	7,929	6,639	- 16.3%
Days on Market Until Sale	36	25	- 30.6%	24	25	+ 4.2%
Median Sales Price*	\$1,000,000	\$1,180,351	+ 18.0%	\$1,010,806	\$1,100,000	+ 8.8%
Average Sales Price*	\$1,394,121	\$1,550,232	+ 11.2%	\$1,376,889	\$1,481,998	+ 7.6%
Percent of Original List Price Received*	97.6%	100.4%	+ 2.9%	98.9%	99.3%	+ 0.4%
Percent of List Price Received*	99.3%	101.1%	+ 1.8%	100.5%	100.2%	- 0.3%
Inventory of Homes for Sale	1,118	918	- 17.9%	--	--	--
Months Supply of Inventory	1.8	1.6	- 11.1%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	March			Rolling 12 Months		
Key Metrics	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	286	288	+ 0.7%	4,194	3,641	- 13.2%
Pending Sales	284	260	- 8.5%	3,169	2,937	- 7.3%
Closed Sales	289	268	- 7.3%	3,236	2,948	- 8.9%
Days on Market Until Sale	30	22	- 26.7%	22	20	- 9.1%
Median Sales Price*	\$695,000	\$749,995	+ 7.9%	\$675,000	\$715,000	+ 5.9%
Average Sales Price*	\$795,932	\$868,218	+ 9.1%	\$790,494	\$819,581	+ 3.7%
Percent of Original List Price Received*	98.8%	100.3%	+ 1.5%	99.9%	99.8%	- 0.1%
Percent of List Price Received*	99.9%	100.8%	+ 0.9%	101.0%	100.5%	- 0.5%
Inventory of Homes for Sale	333	333	0.0%	--	--	--
Months Supply of Inventory	1.3	1.4	+ 7.7%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family  
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family  
Rolling 12-Month Calculation

