

Local Market Update for February 2024

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92091 - Rancho Santa Fe

North San Diego County

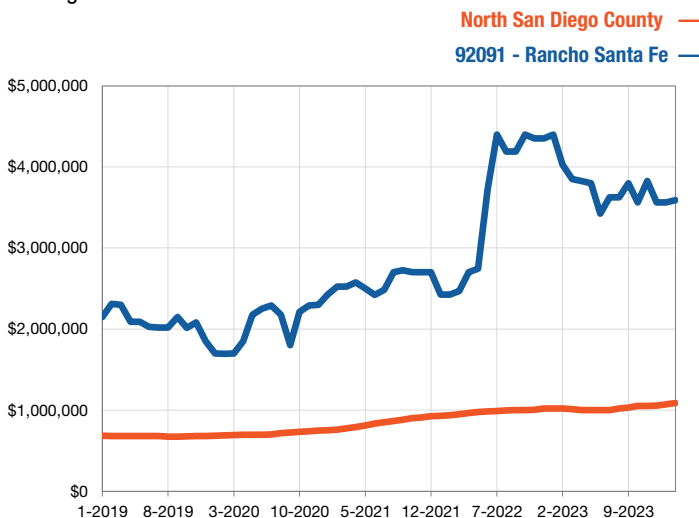
Detached Single-Family	February			Rolling 12 Months		
Key Metrics	2023	2024	Percent Change	Thru 2-2023	Thru 2-2024	Percent Change
New Listings	7	1	- 85.7%	40	33	- 17.5%
Pending Sales	4	2	- 50.0%	26	28	+ 7.7%
Closed Sales	5	1	- 80.0%	25	28	+ 12.0%
Days on Market Until Sale	39	74	+ 89.7%	35	52	+ 48.6%
Median Sales Price*	\$1,785,000	\$2,710,000	+ 51.8%	\$4,025,000	\$3,587,500	- 10.9%
Average Sales Price*	\$3,107,000	\$2,710,000	- 12.8%	\$3,899,960	\$4,594,879	+ 17.8%
Percent of Original List Price Received*	95.0%	90.7%	- 4.5%	95.5%	93.6%	- 2.0%
Percent of List Price Received*	96.2%	90.7%	- 5.7%	96.9%	94.8%	- 2.2%
Inventory of Homes for Sale	9	4	- 55.6%	--	--	--
Months Supply of Inventory	3.8	1.6	- 57.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	February			Rolling 12 Months		
Key Metrics	2023	2024	Percent Change	Thru 2-2023	Thru 2-2024	Percent Change
New Listings	3	3	0.0%	24	32	+ 33.3%
Pending Sales	2	0	- 100.0%	20	26	+ 30.0%
Closed Sales	1	1	0.0%	18	29	+ 61.1%
Days on Market Until Sale	28	9	- 67.9%	12	31	+ 158.3%
Median Sales Price*	\$1,205,000	\$1,298,000	+ 7.7%	\$1,450,000	\$1,465,000	+ 1.0%
Average Sales Price*	\$1,205,000	\$1,298,000	+ 7.7%	\$1,459,500	\$1,488,703	+ 2.0%
Percent of Original List Price Received*	92.7%	100.2%	+ 8.1%	101.1%	95.5%	- 5.5%
Percent of List Price Received*	92.7%	100.0%	+ 7.9%	101.6%	97.8%	- 3.7%
Inventory of Homes for Sale	5	3	- 40.0%	--	--	--
Months Supply of Inventory	2.5	1.2	- 52.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation

