

Local Market Update for June 2024

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92091 - Rancho Santa Fe

North San Diego County

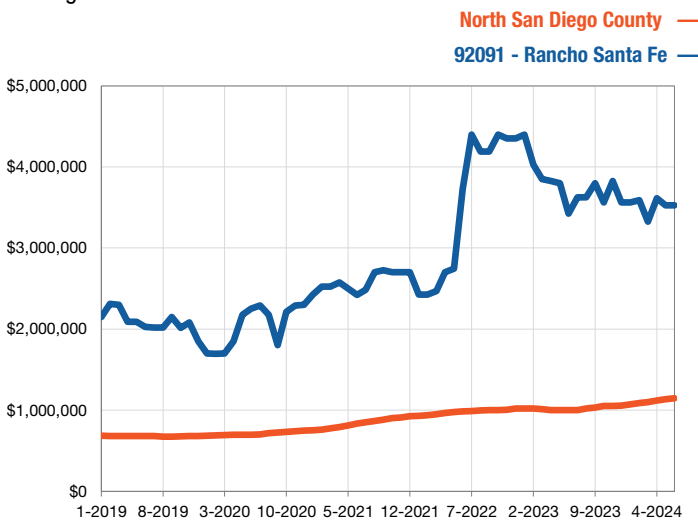
Detached Single-Family	June			Rolling 12 Months		
	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change
Key Metrics						
New Listings	4	3	- 25.0%	44	33	- 25.0%
Pending Sales	3	2	- 33.3%	29	26	- 10.3%
Closed Sales	1	1	0.0%	28	27	- 3.6%
Days on Market Until Sale	0	43	--	37	51	+ 37.8%
Median Sales Price*	\$1,998,000	\$2,050,000	+ 2.6%	\$3,425,000	\$3,525,000	+ 2.9%
Average Sales Price*	\$1,998,000	\$2,050,000	+ 2.6%	\$3,986,000	\$4,401,152	+ 10.4%
Percent of Original List Price Received*	100.0%	91.1%	- 8.9%	94.4%	94.0%	- 0.4%
Percent of List Price Received*	100.0%	91.1%	- 8.9%	96.0%	94.9%	- 1.1%
Inventory of Homes for Sale	13	6	- 53.8%	--	--	--
Months Supply of Inventory	5.4	2.5	- 53.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	June			Rolling 12 Months		
	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change
Key Metrics						
New Listings	4	1	- 75.0%	20	35	+ 75.0%
Pending Sales	1	3	+ 200.0%	16	29	+ 81.3%
Closed Sales	1	3	+ 200.0%	16	29	+ 81.3%
Days on Market Until Sale	35	26	- 25.7%	27	31	+ 14.8%
Median Sales Price*	\$1,455,000	\$1,525,000	+ 4.8%	\$1,460,000	\$1,500,000	+ 2.7%
Average Sales Price*	\$1,455,000	\$1,423,333	- 2.2%	\$1,455,000	\$1,512,737	+ 4.0%
Percent of Original List Price Received*	85.6%	94.8%	+ 10.7%	95.3%	96.3%	+ 1.0%
Percent of List Price Received*	97.1%	98.5%	+ 1.4%	98.2%	98.3%	+ 0.1%
Inventory of Homes for Sale	5	4	- 20.0%	--	--	--
Months Supply of Inventory	2.8	1.5	- 46.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation

