

Local Market Update for November 2025

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92091 - Rancho Santa Fe

North San Diego County

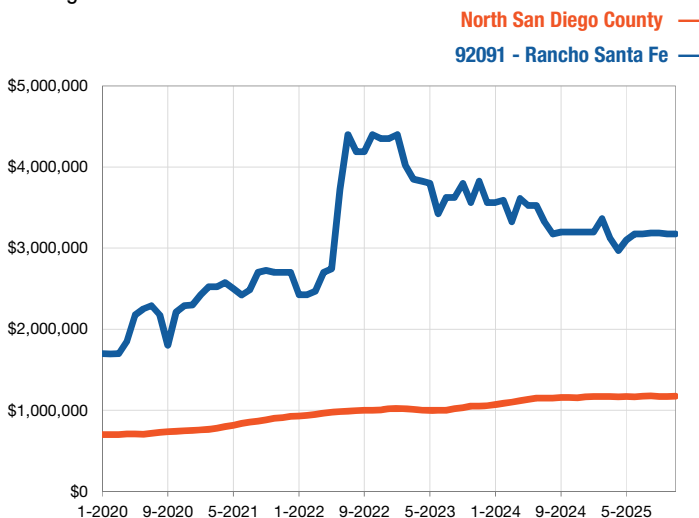
Detached Single-Family	November			Rolling 12 Months		
Key Metrics	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	4	2	- 50.0%	43	36	- 16.3%
Pending Sales	2	2	0.0%	24	20	- 16.7%
Closed Sales	1	1	0.0%	25	21	- 16.0%
Days on Market Until Sale	55	74	+ 34.5%	43	48	+ 11.6%
Median Sales Price*	\$5,600,000	\$4,830,000	- 13.8%	\$3,200,000	\$3,175,000	- 0.8%
Average Sales Price*	\$5,600,000	\$4,830,000	- 13.8%	\$4,085,940	\$3,323,149	- 18.7%
Percent of Original List Price Received*	80.1%	83.3%	+ 4.0%	93.7%	93.0%	- 0.7%
Percent of List Price Received*	86.5%	83.3%	- 3.7%	95.0%	93.9%	- 1.2%
Inventory of Homes for Sale	17	6	- 64.7%	--	--	--
Months Supply of Inventory	8.5	2.7	- 68.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	November			Rolling 12 Months		
Key Metrics	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	3	3	0.0%	31	36	+ 16.1%
Pending Sales	4	3	- 25.0%	27	17	- 37.0%
Closed Sales	2	2	0.0%	26	16	- 38.5%
Days on Market Until Sale	37	78	+ 110.8%	33	23	- 30.3%
Median Sales Price*	\$1,949,500	\$3,162,500	+ 62.2%	\$1,605,000	\$1,574,500	- 1.9%
Average Sales Price*	\$1,949,500	\$3,162,500	+ 62.2%	\$1,619,346	\$1,783,594	+ 10.1%
Percent of Original List Price Received*	97.9%	88.7%	- 9.4%	95.0%	95.0%	0.0%
Percent of List Price Received*	100.6%	96.4%	- 4.2%	97.3%	96.0%	- 1.3%
Inventory of Homes for Sale	4	7	+ 75.0%	--	--	--
Months Supply of Inventory	1.6	3.7	+ 131.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation

