

Local Market Update for December 2024

Provided by the North San Diego County REALTORS®.

92091 - Rancho Santa Fe

North San Diego County

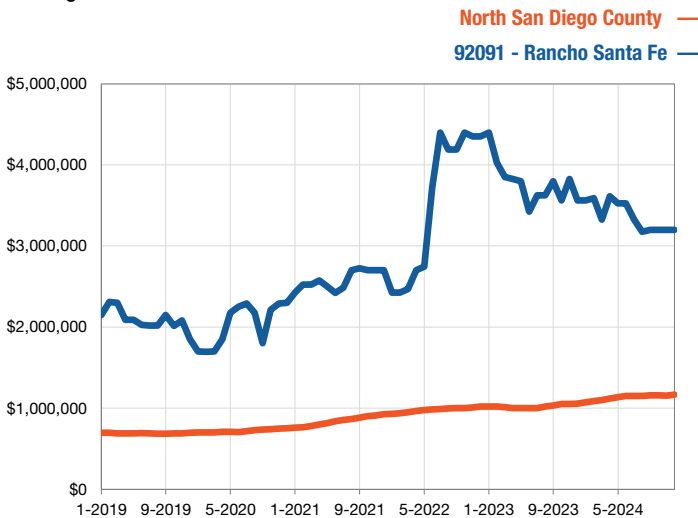
Detached Single-Family	December			Rolling 12 Months		
	2023	2024	Percent Change	Thru 12-2023	Thru 12-2024	Percent Change
Key Metrics						
New Listings	0	1	--	41	42	+ 2.4%
Pending Sales	2	2	0.0%	32	24	- 25.0%
Closed Sales	2	2	0.0%	30	25	- 16.7%
Days on Market Until Sale	66	28	- 57.6%	51	40	- 21.6%
Median Sales Price*	\$2,675,000	\$2,500,000	- 6.5%	\$3,562,500	\$3,200,000	- 10.2%
Average Sales Price*	\$2,675,000	\$2,500,000	- 6.5%	\$4,385,254	\$4,071,940	- 7.1%
Percent of Original List Price Received*	90.9%	93.8%	+ 3.2%	93.8%	93.9%	+ 0.1%
Percent of List Price Received*	95.0%	93.8%	- 1.3%	95.2%	94.9%	- 0.3%
Inventory of Homes for Sale	8	8	0.0%	--	--	--
Months Supply of Inventory	2.8	4.0	+ 42.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	December			Rolling 12 Months		
	2023	2024	Percent Change	Thru 12-2023	Thru 12-2024	Percent Change
Key Metrics						
New Listings	4	2	- 50.0%	33	29	- 12.1%
Pending Sales	1	1	0.0%	25	27	+ 8.0%
Closed Sales	1	2	+ 100.0%	24	27	+ 12.5%
Days on Market Until Sale	14	17	+ 21.4%	31	33	+ 6.5%
Median Sales Price*	\$1,230,000	\$1,585,000	+ 28.9%	\$1,460,000	\$1,610,000	+ 10.3%
Average Sales Price*	\$1,230,000	\$1,585,000	+ 28.9%	\$1,447,682	\$1,631,222	+ 12.7%
Percent of Original List Price Received*	87.9%	102.0%	+ 16.0%	94.9%	95.8%	+ 0.9%
Percent of List Price Received*	87.9%	102.0%	+ 16.0%	97.3%	98.0%	+ 0.7%
Inventory of Homes for Sale	7	2	- 71.4%	--	--	--
Months Supply of Inventory	3.1	0.8	- 74.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
 Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
 Rolling 12-Month Calculation

