

# Local Market Update for June 2025

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

## 92091 - Rancho Santa Fe

North San Diego County

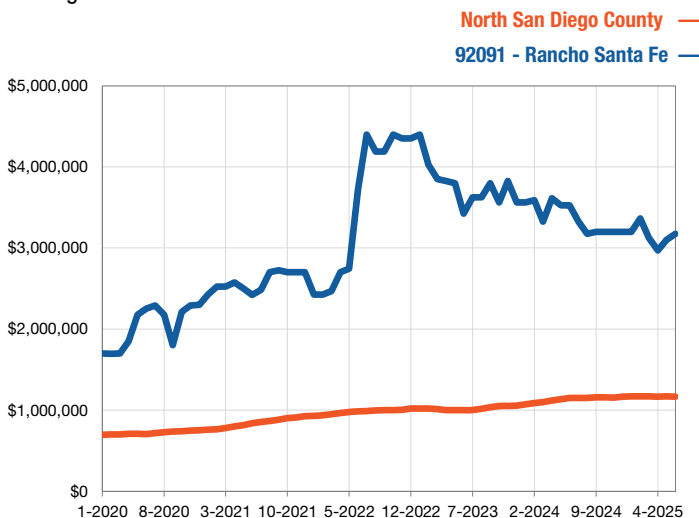
Detached Single-Family	June			Rolling 12 Months		
Key Metrics	2024	2025	Percent Change	Thru 6-2024	Thru 6-2025	Percent Change
New Listings	3	1	- 66.7%	35	47	+ 34.3%
Pending Sales	2	0	- 100.0%	26	23	- 11.5%
Closed Sales	1	1	0.0%	27	25	- 7.4%
Days on Market Until Sale	43	50	+ 16.3%	51	43	- 15.7%
Median Sales Price*	\$2,050,000	\$8,100,000	+ 295.1%	\$3,525,000	\$3,175,000	- 9.9%
Average Sales Price*	\$2,050,000	\$8,100,000	+ 295.1%	\$4,401,152	\$3,593,325	- 18.4%
Percent of Original List Price Received*	91.1%	92.1%	+ 1.1%	94.0%	93.4%	- 0.6%
Percent of List Price Received*	91.1%	92.1%	+ 1.1%	94.9%	94.7%	- 0.2%
Inventory of Homes for Sale	10	13	+ 30.0%	--	--	--
Months Supply of Inventory	4.2	5.7	+ 35.7%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	June			Rolling 12 Months		
Key Metrics	2024	2025	Percent Change	Thru 6-2024	Thru 6-2025	Percent Change
New Listings	1	2	+ 100.0%	35	30	- 14.3%
Pending Sales	4	0	- 100.0%	30	17	- 43.3%
Closed Sales	3	0	- 100.0%	29	18	- 37.9%
Days on Market Until Sale	26	0	- 100.0%	31	28	- 9.7%
Median Sales Price*	\$1,525,000	\$0	- 100.0%	\$1,500,000	\$1,617,500	+ 7.8%
Average Sales Price*	\$1,423,333	\$0	- 100.0%	\$1,512,737	\$1,653,056	+ 9.3%
Percent of Original List Price Received*	94.8%	0.0%	- 100.0%	96.3%	94.1%	- 2.3%
Percent of List Price Received*	98.5%	0.0%	- 100.0%	98.3%	95.2%	- 3.2%
Inventory of Homes for Sale	4	7	+ 75.0%	--	--	--
Months Supply of Inventory	1.5	3.7	+ 146.7%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family  
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family  
Rolling 12-Month Calculation

