

Local Market Update for December 2025

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92091 - Rancho Santa Fe

North San Diego County

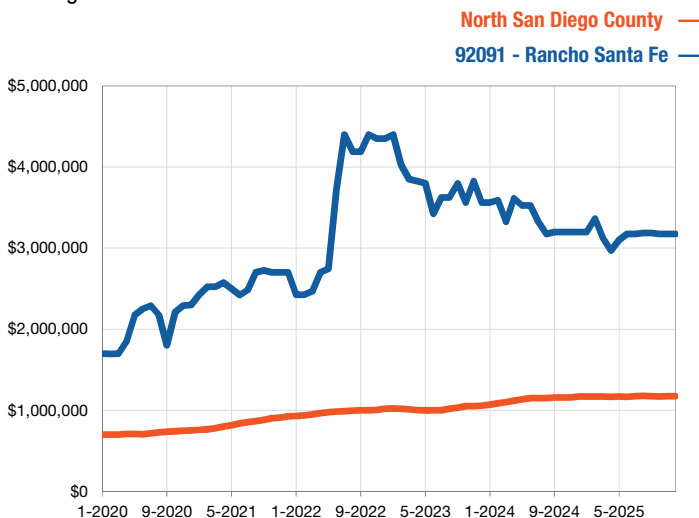
Detached Single-Family	December			Rolling 12 Months		
Key Metrics	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	2	4	+ 100.0%	45	38	- 15.6%
Pending Sales	1	1	0.0%	23	20	- 13.0%
Closed Sales	2	0	- 100.0%	25	19	- 24.0%
Days on Market Until Sale	28	0	- 100.0%	40	51	+ 27.5%
Median Sales Price*	\$2,500,000	\$0	- 100.0%	\$3,200,000	\$3,175,000	- 0.8%
Average Sales Price*	\$2,500,000	\$0	- 100.0%	\$4,071,940	\$3,409,796	- 16.3%
Percent of Original List Price Received*	93.8%	0.0%	- 100.0%	93.9%	92.9%	- 1.1%
Percent of List Price Received*	93.8%	0.0%	- 100.0%	94.9%	94.0%	- 0.9%
Inventory of Homes for Sale	13	7	- 46.2%	--	--	--
Months Supply of Inventory	6.8	3.2	- 52.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	December			Rolling 12 Months		
Key Metrics	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	2	1	- 50.0%	29	35	+ 20.7%
Pending Sales	1	2	+ 100.0%	27	18	- 33.3%
Closed Sales	2	3	+ 50.0%	27	17	- 37.0%
Days on Market Until Sale	17	46	+ 170.6%	33	28	- 15.2%
Median Sales Price*	\$1,585,000	\$1,550,000	- 2.2%	\$1,610,000	\$1,550,000	- 3.7%
Average Sales Price*	\$1,585,000	\$1,613,333	+ 1.8%	\$1,631,222	\$1,776,912	+ 8.9%
Percent of Original List Price Received*	102.0%	93.5%	- 8.3%	95.8%	93.9%	- 2.0%
Percent of List Price Received*	102.0%	95.5%	- 6.4%	98.0%	95.2%	- 2.9%
Inventory of Homes for Sale	3	1	- 66.7%	--	--	--
Months Supply of Inventory	1.2	0.5	- 58.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation

