

# Local Market Update for March 2024

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

## 92081 - Vista

North San Diego County

### Detached Single-Family

Key Metrics	March			Rolling 12 Months		
	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	17	12	- 29.4%	285	214	- 24.9%
Pending Sales	16	13	- 18.8%	216	195	- 9.7%
Closed Sales	23	14	- 39.1%	227	197	- 13.2%
Days on Market Until Sale	18	26	+ 44.4%	18	17	- 5.6%
Median Sales Price*	\$910,000	\$990,000	+ 8.8%	\$910,000	\$942,000	+ 3.5%
Average Sales Price*	\$912,830	\$978,000	+ 7.1%	\$931,937	\$984,922	+ 5.7%
Percent of Original List Price Received*	100.9%	99.7%	- 1.2%	100.7%	101.1%	+ 0.4%
Percent of List Price Received*	102.2%	100.1%	- 2.1%	102.3%	101.6%	- 0.7%
Inventory of Homes for Sale	23	11	- 52.2%	--	--	--
Months Supply of Inventory	1.3	0.7	- 46.2%	--	--	--

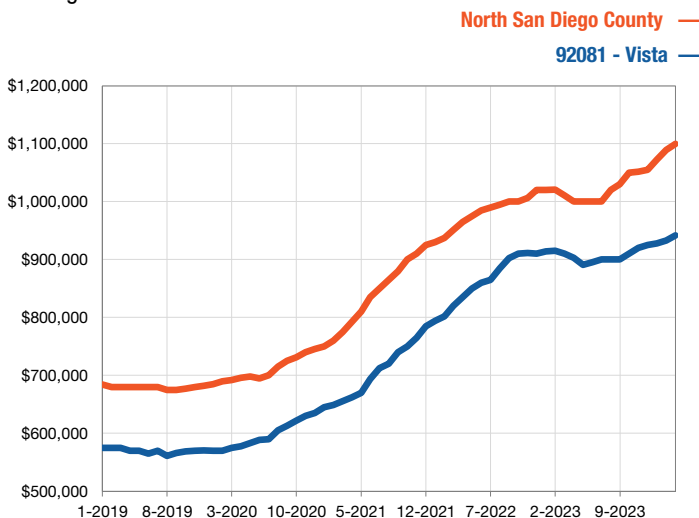
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Attached Single-Family

Key Metrics	March			Rolling 12 Months		
	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	7	8	+ 14.3%	84	87	+ 3.6%
Pending Sales	12	7	- 41.7%	62	64	+ 3.2%
Closed Sales	4	7	+ 75.0%	54	70	+ 29.6%
Days on Market Until Sale	11	22	+ 100.0%	16	18	+ 12.5%
Median Sales Price*	\$591,267	\$660,220	+ 11.7%	\$629,950	\$680,000	+ 7.9%
Average Sales Price*	\$604,381	\$630,956	+ 4.4%	\$632,992	\$657,917	+ 3.9%
Percent of Original List Price Received*	101.4%	101.2%	- 0.2%	99.8%	101.1%	+ 1.3%
Percent of List Price Received*	101.4%	101.8%	+ 0.4%	100.3%	101.3%	+ 1.0%
Inventory of Homes for Sale	5	15	+ 200.0%	--	--	--
Months Supply of Inventory	1.0	2.8	+ 180.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Median Sales Price – Detached Single-Family Rolling 12-Month Calculation



### Median Sales Price – Attached Single-Family Rolling 12-Month Calculation

