Local Market Update for June 2024

Provided by the North San Diego County REALTORS®.



92069 - San Marcos

North San Diego County

Detached Single-Family		June		Rolling 12 Months			
Key Metrics	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change	
New Listings	27	23	- 14.8%	282	263	- 6.7%	
Pending Sales	21	25	+ 19.0%	246	211	- 14.2%	
Closed Sales	33	20	- 39.4%	244	207	- 15.2%	
Days on Market Until Sale	24	15	- 37.5%	26	21	- 19.2%	
Median Sales Price*	\$925,000	\$933,750	+ 0.9%	\$869,000	\$960,000	+ 10.5%	
Average Sales Price*	\$952,825	\$936,615	- 1.7%	\$889,642	\$1,004,869	+ 13.0%	
Percent of Original List Price Received*	101.3%	99.6%	- 1.7%	97.7%	100.8%	+ 3.2%	
Percent of List Price Received*	101.9%	100.1%	- 1.8%	99.5%	101.3%	+ 1.8%	
Inventory of Homes for Sale	31	29	- 6.5%				
Months Supply of Inventory	1.5	1.6	+ 6.7%				

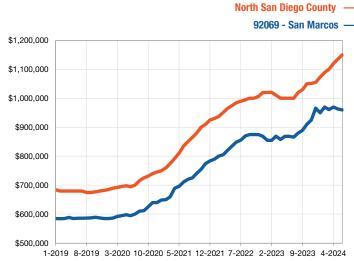
^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family		June		Rolling 12 Months			
Key Metrics	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change	
New Listings	6	11	+ 83.3%	83	91	+ 9.6%	
Pending Sales	9	7	- 22.2%	65	68	+ 4.6%	
Closed Sales	5	9	+ 80.0%	61	71	+ 16.4%	
Days on Market Until Sale	22	12	- 45.5%	24	19	- 20.8%	
Median Sales Price*	\$600,000	\$640,000	+ 6.7%	\$599,646	\$642,000	+ 7.1%	
Average Sales Price*	\$602,998	\$649,278	+ 7.7%	\$590,392	\$656,840	+ 11.3%	
Percent of Original List Price Received*	101.5%	99.7%	- 1.8%	99.3%	100.1%	+ 0.8%	
Percent of List Price Received*	101.6%	100.7%	- 0.9%	100.1%	101.0%	+ 0.9%	
Inventory of Homes for Sale	9	14	+ 55.6%				
Months Supply of Inventory	1.7	2.5	+ 47.1%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Detached Single-Family

Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family

Rolling 12-Month Calculation

