

Local Market Update for October 2024

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92067 - Rancho Santa Fe

North San Diego County

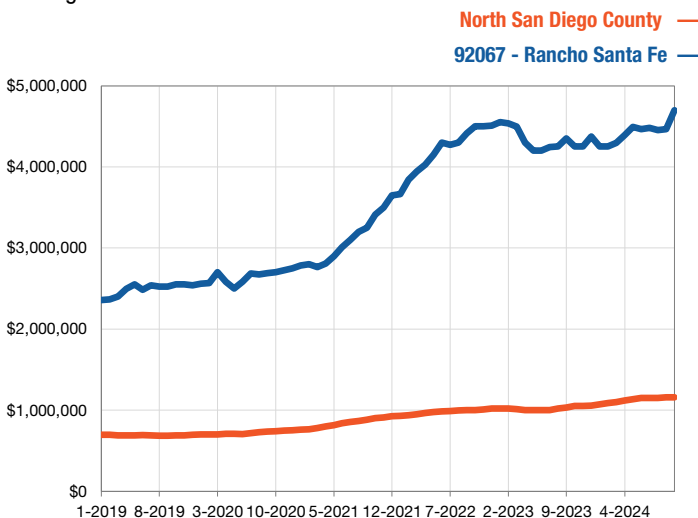
Detached Single-Family	October			Rolling 12 Months		
	2023	2024	Percent Change	Thru 10-2023	Thru 10-2024	Percent Change
Key Metrics						
New Listings	17	25	+ 47.1%	274	326	+ 19.0%
Pending Sales	15	14	- 6.7%	167	159	- 4.8%
Closed Sales	13	17	+ 30.8%	165	159	- 3.6%
Days on Market Until Sale	78	62	- 20.5%	55	54	- 1.8%
Median Sales Price*	\$4,250,000	\$6,150,000	+ 44.7%	\$4,250,000	\$4,700,000	+ 10.6%
Average Sales Price*	\$5,310,492	\$7,425,343	+ 39.8%	\$4,967,933	\$5,566,209	+ 12.0%
Percent of Original List Price Received*	89.3%	91.9%	+ 2.9%	93.5%	93.5%	0.0%
Percent of List Price Received*	93.5%	94.5%	+ 1.1%	95.8%	95.7%	- 0.1%
Inventory of Homes for Sale	91	85	- 6.6%	--	--	--
Months Supply of Inventory	6.5	6.4	- 1.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	October			Rolling 12 Months		
	2023	2024	Percent Change	Thru 10-2023	Thru 10-2024	Percent Change
Key Metrics						
New Listings	0	0	--	4	7	+ 75.0%
Pending Sales	0	2	--	4	5	+ 25.0%
Closed Sales	1	0	- 100.0%	5	3	- 40.0%
Days on Market Until Sale	35	0	- 100.0%	30	19	- 36.7%
Median Sales Price*	\$1,800,000	\$0	- 100.0%	\$2,050,000	\$2,550,000	+ 24.4%
Average Sales Price*	\$1,800,000	\$0	- 100.0%	\$2,307,000	\$2,383,333	+ 3.3%
Percent of Original List Price Received*	92.3%	0.0%	- 100.0%	97.8%	97.5%	- 0.3%
Percent of List Price Received*	92.3%	0.0%	- 100.0%	97.8%	97.5%	- 0.3%
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation

