

# Local Market Update for November 2025

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

## 92067 - Rancho Santa Fe

North San Diego County

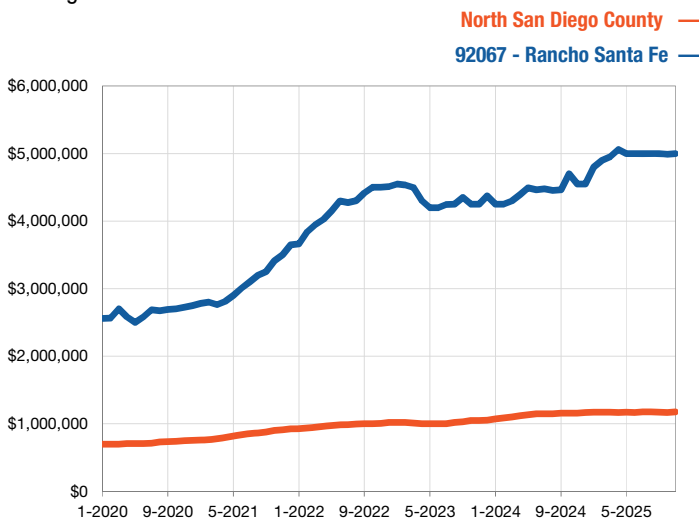
Detached Single-Family	November			Rolling 12 Months		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	17	16	- 5.9%	338	340	+ 0.6%
Pending Sales	4	23	+ 475.0%	155	182	+ 17.4%
Closed Sales	10	15	+ 50.0%	158	165	+ 4.4%
Days on Market Until Sale	34	104	+ 205.9%	52	67	+ 28.8%
Median Sales Price*	\$4,075,000	\$4,900,000	+ 20.2%	\$4,550,000	\$5,000,000	+ 9.9%
Average Sales Price*	\$4,672,500	\$7,186,333	+ 53.8%	\$5,411,230	\$5,947,759	+ 9.9%
Percent of Original List Price Received*	95.0%	89.2%	- 6.1%	93.8%	91.9%	- 2.0%
Percent of List Price Received*	95.5%	93.1%	- 2.5%	95.9%	94.9%	- 1.0%
Inventory of Homes for Sale	110	67	- 39.1%	--	--	--
Months Supply of Inventory	8.5	4.4	- 48.2%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	November			Rolling 12 Months		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	0	2	--	6	9	+ 50.0%
Pending Sales	0	0	--	5	2	- 60.0%
Closed Sales	0	0	--	3	4	+ 33.3%
Days on Market Until Sale	0	0	--	19	31	+ 63.2%
Median Sales Price*	\$0	\$0	--	\$2,550,000	\$2,112,500	- 17.2%
Average Sales Price*	\$0	\$0	--	\$2,383,333	\$2,075,000	- 12.9%
Percent of Original List Price Received*	0.0%	0.0%	--	97.5%	95.0%	- 2.6%
Percent of List Price Received*	0.0%	0.0%	--	97.5%	97.0%	- 0.5%
Inventory of Homes for Sale	2	4	+ 100.0%	--	--	--
Months Supply of Inventory	1.6	2.0	+ 25.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family  
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family  
Rolling 12-Month Calculation

