

# Local Market Update for March 2026

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

## 92067 - Rancho Santa Fe

North San Diego County

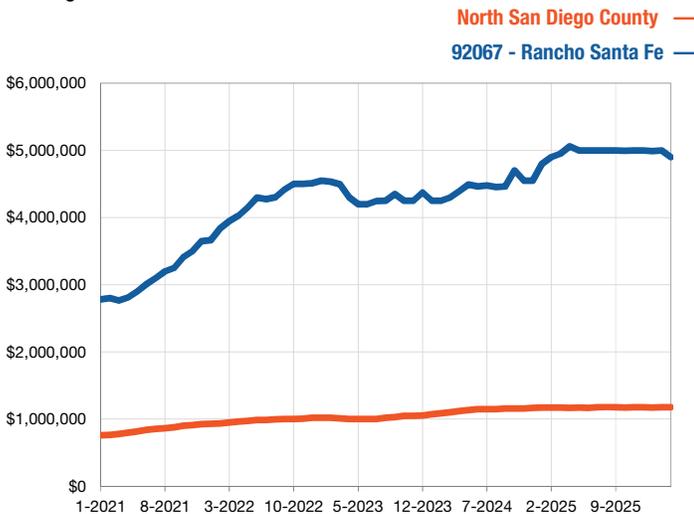
Detached Single-Family	March			Rolling 12 Months		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
<b>Key Metrics</b>						
New Listings	25	21	- 16.0%	348	313	- 10.1%
Pending Sales	9	14	+ 55.6%	163	178	+ 9.2%
Closed Sales	12	8	- 33.3%	161	171	+ 6.2%
Days on Market Until Sale	68	68	0.0%	58	64	+ 10.3%
Median Sales Price*	\$5,300,000	<b>\$3,800,000</b>	- 28.3%	\$4,950,000	<b>\$4,900,000</b>	- 1.0%
Average Sales Price*	\$5,710,633	<b>\$4,144,375</b>	- 27.4%	\$5,604,867	<b>\$5,865,946</b>	+ 4.7%
Percent of Original List Price Received*	90.8%	<b>92.2%</b>	+ 1.5%	92.7%	<b>92.1%</b>	- 0.6%
Percent of List Price Received*	94.3%	<b>95.9%</b>	+ 1.7%	95.2%	<b>95.2%</b>	0.0%
Inventory of Homes for Sale	106	67	- 36.8%	--	--	--
Months Supply of Inventory	7.8	4.5	- 42.3%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	March			Rolling 12 Months		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
<b>Key Metrics</b>						
New Listings	2	0	- 100.0%	7	8	+ 14.3%
Pending Sales	0	0	--	3	4	+ 33.3%
Closed Sales	0	1	--	3	4	+ 33.3%
Days on Market Until Sale	0	93	--	34	38	+ 11.8%
Median Sales Price*	\$0	<b>\$3,635,000</b>	--	\$2,550,000	<b>\$2,112,500</b>	- 17.2%
Average Sales Price*	\$0	<b>\$3,635,000</b>	--	\$2,208,333	<b>\$2,365,000</b>	+ 7.1%
Percent of Original List Price Received*	0.0%	<b>91.7%</b>	--	94.7%	<b>92.3%</b>	- 2.5%
Percent of List Price Received*	0.0%	<b>96.0%</b>	--	94.7%	<b>95.4%</b>	+ 0.7%
Inventory of Homes for Sale	3	4	+ 33.3%	--	--	--
Months Supply of Inventory	2.0	3.0	+ 50.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Detached Single-Family**  
Rolling 12-Month Calculation



**Median Sales Price – Attached Single-Family**  
Rolling 12-Month Calculation

