

# Local Market Update for May 2026

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

## 92067 - Rancho Santa Fe

North San Diego County

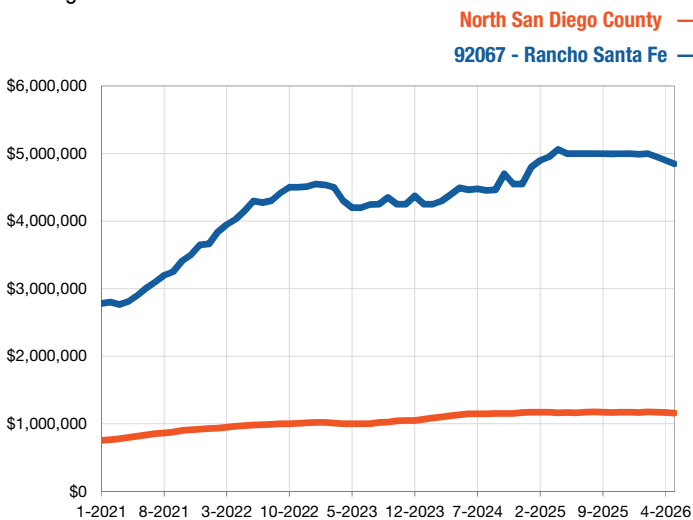
Detached Single-Family	May			Rolling 12 Months		
	2025	2026	Percent Change	Thru 5-2025	Thru 5-2026	Percent Change
<b>Key Metrics</b>						
New Listings	34	32	- 5.9%	363	302	- 16.8%
Pending Sales	17	12	- 29.4%	156	172	+ 10.3%
Closed Sales	19	10	- 47.4%	157	169	+ 7.6%
Days on Market Until Sale	22	15	- 31.8%	60	62	+ 3.3%
Median Sales Price*	\$4,900,000	<b>\$4,362,500</b>	- 11.0%	\$5,000,000	<b>\$4,845,000</b>	- 3.1%
Average Sales Price*	\$5,534,513	<b>\$5,258,832</b>	- 5.0%	\$5,760,577	<b>\$5,727,160</b>	- 0.6%
Percent of Original List Price Received*	97.9%	<b>94.7%</b>	- 3.3%	92.9%	<b>92.0%</b>	- 1.0%
Percent of List Price Received*	99.0%	<b>95.1%</b>	- 3.9%	95.4%	<b>95.1%</b>	- 0.3%
Inventory of Homes for Sale	132	89	- 32.6%	--	--	--
Months Supply of Inventory	10.2	6.2	- 39.2%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	May			Rolling 12 Months		
	2025	2026	Percent Change	Thru 5-2025	Thru 5-2026	Percent Change
<b>Key Metrics</b>						
New Listings	1	1	0.0%	9	10	+ 11.1%
Pending Sales	0	0	--	4	3	- 25.0%
Closed Sales	0	1	--	4	3	- 25.0%
Days on Market Until Sale	0	142	--	31	79	+ 154.8%
Median Sales Price*	\$0	<b>\$4,450,000</b>	--	\$2,112,500	<b>\$3,635,000</b>	+ 72.1%
Average Sales Price*	\$0	<b>\$4,450,000</b>	--	\$2,075,000	<b>\$3,228,333</b>	+ 55.6%
Percent of Original List Price Received*	0.0%	<b>87.3%</b>	--	95.0%	<b>89.3%</b>	- 6.0%
Percent of List Price Received*	0.0%	<b>93.7%</b>	--	97.0%	<b>92.9%</b>	- 4.2%
Inventory of Homes for Sale	2	5	+ 150.0%	--	--	--
Months Supply of Inventory	1.0	5.0	+ 400.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family  
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family  
Rolling 12-Month Calculation

