Local Market Update for October 2025

Provided by the North San Diego County REALTORS®.



92067 - Rancho Santa Fe

North San Diego County

Detached Single-Family	October			Rolling 12 Months			
Key Metrics	2024	2025	Percent Change	Thru 10-2024	Thru 10-2025	Percent Change	
New Listings	25	31	+ 24.0%	333	339	+ 1.8%	
Pending Sales	15	15	0.0%	160	163	+ 1.9%	
Closed Sales	17	17	0.0%	159	160	+ 0.6%	
Days on Market Until Sale	62	73	+ 17.7%	54	61	+ 13.0%	
Median Sales Price*	\$6,150,000	\$5,800,000	- 5.7%	\$4,700,000	\$4,990,000	+ 6.2%	
Average Sales Price*	\$7,425,343	\$6,452,088	- 13.1%	\$5,566,209	\$5,750,707	+ 3.3%	
Percent of Original List Price Received*	91.9%	91.3%	- 0.7%	93.5%	92.4%	- 1.2%	
Percent of List Price Received*	94.5%	94.6%	+ 0.1%	95.7%	95.1%	- 0.6%	
Inventory of Homes for Sale	109	85	- 22.0%				
Months Supply of Inventory	8.2	6.3	- 23.2%				

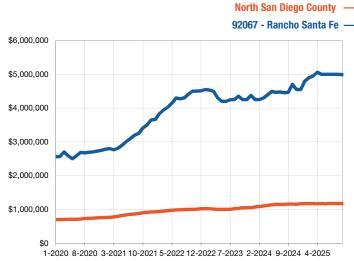
^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	October			Rolling 12 Months			
Key Metrics	2024	2025	Percent Change	Thru 10-2024	Thru 10-2025	Percent Change	
New Listings	0	0		7	7	0.0%	
Pending Sales	2	0	- 100.0%	5	2	- 60.0%	
Closed Sales	0	0		3	4	+ 33.3%	
Days on Market Until Sale	0	0		19	31	+ 63.2%	
Median Sales Price*	\$0	\$0		\$2,550,000	\$2,112,500	- 17.2%	
Average Sales Price*	\$0	\$0		\$2,383,333	\$2,075,000	- 12.9%	
Percent of Original List Price Received*	0.0%	0.0%		97.5%	95.0%	- 2.6%	
Percent of List Price Received*	0.0%	0.0%		97.5%	97.0%	- 0.5%	
Inventory of Homes for Sale	2	4	+ 100.0%				
Months Supply of Inventory	1.6	2.0	+ 25.0%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Detached Single-Family

Rolling 12-Month Calculation



Median Sales Price - Attached Single-Family

Rolling 12-Month Calculation

