Local Market Update for March 2019

Provided by the North San Diego County Association of REALTORS®.



92057 - Oceanside

North San Diego County

Detached Single-Family	March			Rolling 12 Months			
Key Metrics	2018	2019	Percent Change	Thru 3-2018	Thru 3-2019	Percent Change	
New Listings	97	56	- 42.3%	882	778	- 11.8%	
Pending Sales	69	43	- 37.7%	710	579	- 18.5%	
Closed Sales	60	42	- 30.0%	715	585	- 18.2%	
Days on Market Until Sale	21	41	+ 95.2%	23	32	+ 39.1%	
Median Sales Price*	\$572,500	\$540,500	- 5.6%	\$540,000	\$550,000	+ 1.9%	
Average Sales Price*	\$571,181	\$555,216	- 2.8%	\$540,657	\$559,339	+ 3.5%	
Percent of Original List Price Received*	98.7%	98.9%	+ 0.2%	98.8%	98.2%	- 0.6%	
Percent of List Price Received*	99.0%	99.3%	+ 0.3%	99.3%	99.3%	0.0%	
Inventory of Homes for Sale	103	83	- 19.4%				
Months Supply of Inventory	1.7	1.7	0.0%				

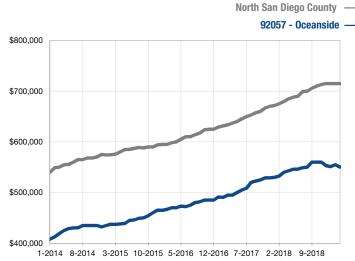
^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	March			Rolling 12 Months		
Key Metrics	2018	2019	Percent Change	Thru 3-2018	Thru 3-2019	Percent Change
New Listings	39	32	- 17.9%	453	489	+ 7.9%
Pending Sales	33	32	- 3.0%	362	349	- 3.6%
Closed Sales	33	21	- 36.4%	360	349	- 3.1%
Days on Market Until Sale	43	31	- 27.9%	32	36	+ 12.5%
Median Sales Price*	\$319,900	\$330,000	+ 3.2%	\$315,000	\$330,000	+ 4.8%
Average Sales Price*	\$314,452	\$329,781	+ 4.9%	\$312,415	\$332,365	+ 6.4%
Percent of Original List Price Received*	96.6%	97.5%	+ 0.9%	97.7%	96.5%	- 1.2%
Percent of List Price Received*	98.1%	98.8%	+ 0.7%	98.7%	98.2%	- 0.5%
Inventory of Homes for Sale	52	41	- 21.2%			
Months Supply of Inventory	1.7	1.4	- 17.6%			

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Detached Single-Family

Rolling 12-Month Calculation



Median Sales Price - Attached Single-Family

Rolling 12-Month Calculation

