

Local Market Update for May 2025

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92037 - La Jolla

Metro San Diego County

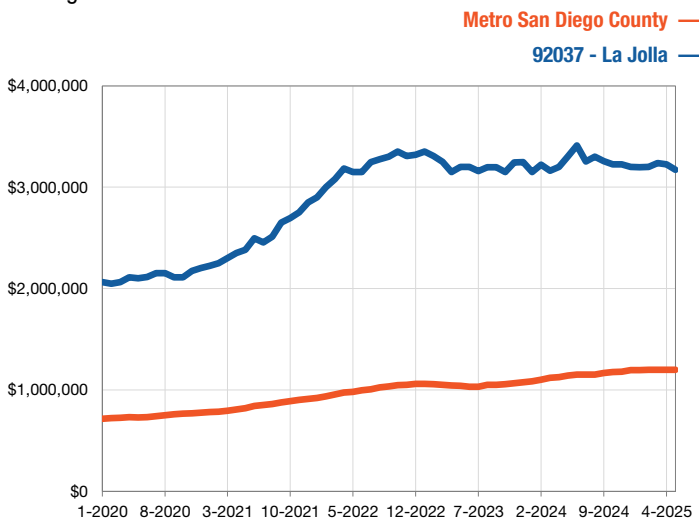
Detached Single-Family	May			Rolling 12 Months		
Key Metrics	2024	2025	Percent Change	Thru 5-2024	Thru 5-2025	Percent Change
New Listings	49	55	+ 12.2%	401	519	+ 29.4%
Pending Sales	23	24	+ 4.3%	226	301	+ 33.2%
Closed Sales	19	25	+ 31.6%	219	309	+ 41.1%
Days on Market Until Sale	46	17	- 63.0%	33	32	- 3.0%
Median Sales Price*	\$4,250,000	\$3,300,000	- 22.4%	\$3,303,000	\$3,169,500	- 4.0%
Average Sales Price*	\$5,217,263	\$4,336,580	- 16.9%	\$4,266,287	\$4,072,605	- 4.5%
Percent of Original List Price Received*	98.8%	99.1%	+ 0.3%	96.9%	96.6%	- 0.3%
Percent of List Price Received*	98.9%	99.7%	+ 0.8%	98.1%	97.7%	- 0.4%
Inventory of Homes for Sale	103	102	- 1.0%	--	--	--
Months Supply of Inventory	5.5	4.1	- 25.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	May			Rolling 12 Months		
Key Metrics	2024	2025	Percent Change	Thru 5-2024	Thru 5-2025	Percent Change
New Listings	42	60	+ 42.9%	379	448	+ 18.2%
Pending Sales	24	19	- 20.8%	270	252	- 6.7%
Closed Sales	26	31	+ 19.2%	275	259	- 5.8%
Days on Market Until Sale	23	33	+ 43.5%	27	34	+ 25.9%
Median Sales Price*	\$1,355,000	\$1,183,760	- 12.6%	\$1,215,000	\$1,295,000	+ 6.6%
Average Sales Price*	\$1,490,019	\$1,455,961	- 2.3%	\$1,461,825	\$1,436,823	- 1.7%
Percent of Original List Price Received*	97.4%	97.1%	- 0.3%	97.8%	96.7%	- 1.1%
Percent of List Price Received*	99.0%	99.1%	+ 0.1%	99.3%	98.5%	- 0.8%
Inventory of Homes for Sale	63	93	+ 47.6%	--	--	--
Months Supply of Inventory	2.8	4.4	+ 57.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation

