

Local Market Update for April 2025

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92037 - La Jolla

Metro San Diego County

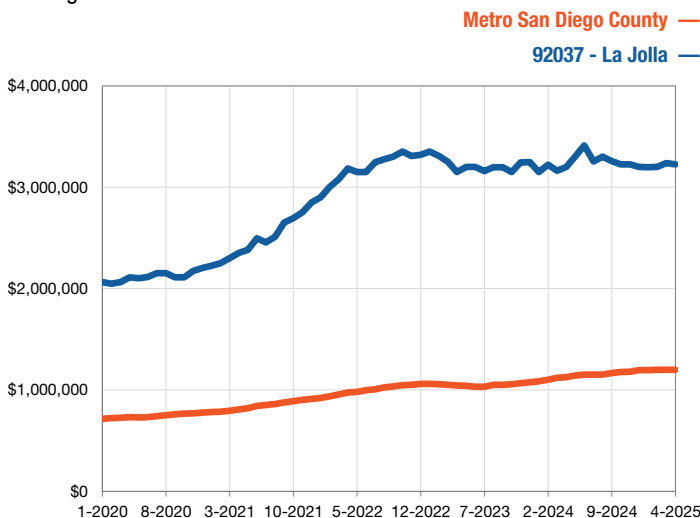
Detached Single-Family	April			Rolling 12 Months		
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change
New Listings	32	47	+ 46.9%	394	507	+ 28.7%
Pending Sales	14	21	+ 50.0%	220	299	+ 35.9%
Closed Sales	23	32	+ 39.1%	219	303	+ 38.4%
Days on Market Until Sale	37	25	- 32.4%	32	34	+ 6.3%
Median Sales Price*	\$3,425,000	\$3,116,000	- 9.0%	\$3,200,000	\$3,225,000	+ 0.8%
Average Sales Price*	\$5,637,739	\$4,139,297	- 26.6%	\$4,214,189	\$4,122,602	- 2.2%
Percent of Original List Price Received*	95.6%	98.1%	+ 2.6%	96.6%	96.5%	- 0.1%
Percent of List Price Received*	95.8%	98.5%	+ 2.8%	97.9%	97.6%	- 0.3%
Inventory of Homes for Sale	86	86	0.0%	--	--	--
Months Supply of Inventory	4.7	3.5	- 25.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	April			Rolling 12 Months		
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change
New Listings	33	40	+ 21.2%	362	424	+ 17.1%
Pending Sales	27	31	+ 14.8%	280	257	- 8.2%
Closed Sales	26	32	+ 23.1%	287	254	- 11.5%
Days on Market Until Sale	14	24	+ 71.4%	27	33	+ 22.2%
Median Sales Price*	\$1,202,500	\$1,500,000	+ 24.7%	\$1,206,000	\$1,300,000	+ 7.8%
Average Sales Price*	\$1,381,067	\$1,886,672	+ 36.6%	\$1,462,381	\$1,440,020	- 1.5%
Percent of Original List Price Received*	100.7%	97.6%	- 3.1%	98.0%	96.7%	- 1.3%
Percent of List Price Received*	100.9%	98.1%	- 2.8%	99.4%	98.5%	- 0.9%
Inventory of Homes for Sale	54	68	+ 25.9%	--	--	--
Months Supply of Inventory	2.3	3.2	+ 39.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation

