

Local Market Update for October 2024

Provided by the North San Diego County REALTORS®.

92037 - La Jolla

Metro San Diego County

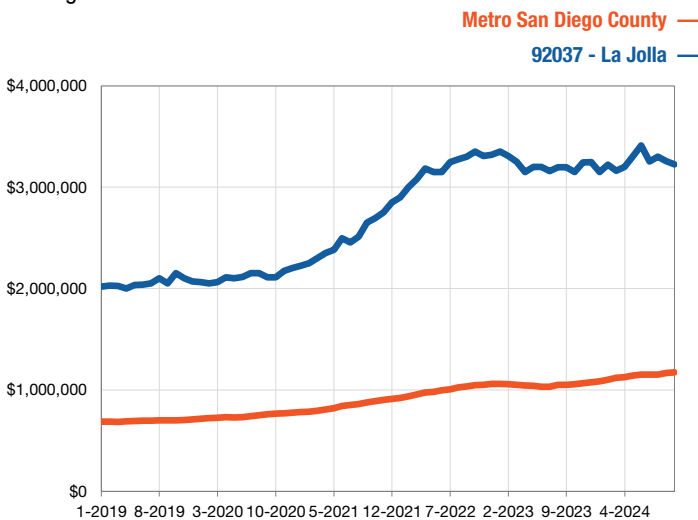
Detached Single-Family	October			Rolling 12 Months		
	2023	2024	Percent Change	Thru 10-2023	Thru 10-2024	Percent Change
Key Metrics						
New Listings	33	26	- 21.2%	382	455	+ 19.1%
Pending Sales	9	25	+ 177.8%	222	266	+ 19.8%
Closed Sales	16	27	+ 68.8%	231	254	+ 10.0%
Days on Market Until Sale	34	30	- 11.8%	36	33	- 8.3%
Median Sales Price*	\$3,585,000	\$3,200,000	- 10.7%	\$3,150,000	\$3,225,000	+ 2.4%
Average Sales Price*	\$4,407,969	\$3,922,704	- 11.0%	\$3,966,021	\$4,343,871	+ 9.5%
Percent of Original List Price Received*	95.3%	97.6%	+ 2.4%	95.2%	96.9%	+ 1.8%
Percent of List Price Received*	96.6%	98.1%	+ 1.6%	97.2%	97.9%	+ 0.7%
Inventory of Homes for Sale	99	97	- 2.0%	--	--	--
Months Supply of Inventory	5.4	4.4	- 18.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	October			Rolling 12 Months		
	2023	2024	Percent Change	Thru 10-2023	Thru 10-2024	Percent Change
Key Metrics						
New Listings	32	32	0.0%	358	393	+ 9.8%
Pending Sales	15	19	+ 26.7%	266	262	- 1.5%
Closed Sales	20	23	+ 15.0%	270	257	- 4.8%
Days on Market Until Sale	41	44	+ 7.3%	28	30	+ 7.1%
Median Sales Price*	\$1,480,000	\$1,200,000	- 18.9%	\$1,110,000	\$1,212,500	+ 9.2%
Average Sales Price*	\$1,506,508	\$1,326,815	- 11.9%	\$1,331,146	\$1,429,505	+ 7.4%
Percent of Original List Price Received*	95.8%	95.2%	- 0.6%	97.5%	97.1%	- 0.4%
Percent of List Price Received*	97.9%	97.4%	- 0.5%	99.2%	98.7%	- 0.5%
Inventory of Homes for Sale	68	71	+ 4.4%	--	--	--
Months Supply of Inventory	3.1	3.3	+ 6.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
 Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
 Rolling 12-Month Calculation

