

# Local Market Update for March 2026

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

## 92037 - La Jolla

Metro San Diego County

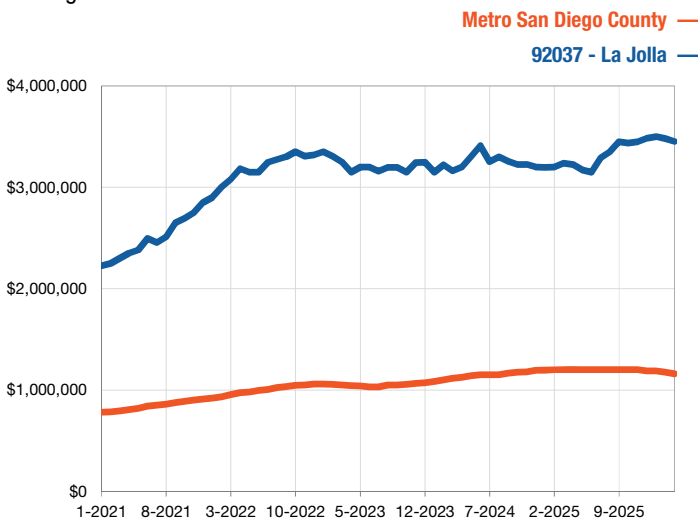
Detached Single-Family	March			Rolling 12 Months		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
<b>Key Metrics</b>						
New Listings	43	68	+ 58.1%	499	592	+ 18.6%
Pending Sales	33	46	+ 39.4%	293	314	+ 7.2%
Closed Sales	27	35	+ 29.6%	294	301	+ 2.4%
Days on Market Until Sale	39	34	- 12.8%	35	34	- 2.9%
Median Sales Price*	\$3,135,000	<b>\$3,053,025</b>	- 2.6%	\$3,237,500	<b>\$3,452,500</b>	+ 6.6%
Average Sales Price*	\$3,871,032	<b>\$3,870,201</b>	- 0.0%	\$4,239,316	<b>\$4,394,823</b>	+ 3.7%
Percent of Original List Price Received*	96.5%	<b>98.2%</b>	+ 1.8%	96.3%	<b>96.3%</b>	0.0%
Percent of List Price Received*	97.6%	<b>99.8%</b>	+ 2.3%	97.3%	<b>97.8%</b>	+ 0.5%
Inventory of Homes for Sale	96	115	+ 19.8%	--	--	--
Months Supply of Inventory	3.9	4.4	+ 12.8%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	March			Rolling 12 Months		
	2025	2026	Percent Change	Thru 3-2025	Thru 3-2026	Percent Change
<b>Key Metrics</b>						
New Listings	43	24	- 44.2%	418	433	+ 3.6%
Pending Sales	29	27	- 6.9%	253	256	+ 1.2%
Closed Sales	22	18	- 18.2%	248	255	+ 2.8%
Days on Market Until Sale	34	30	- 11.8%	33	38	+ 15.2%
Median Sales Price*	\$1,286,000	<b>\$1,832,000</b>	+ 42.5%	\$1,233,375	<b>\$1,290,000</b>	+ 4.6%
Average Sales Price*	\$1,412,227	<b>\$1,765,500</b>	+ 25.0%	\$1,375,949	<b>\$1,534,457</b>	+ 11.5%
Percent of Original List Price Received*	97.3%	<b>97.0%</b>	- 0.3%	97.1%	<b>96.2%</b>	- 0.9%
Percent of List Price Received*	99.1%	<b>98.1%</b>	- 1.0%	98.8%	<b>97.9%</b>	- 0.9%
Inventory of Homes for Sale	84	39	- 53.6%	--	--	--
Months Supply of Inventory	4.0	1.8	- 55.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family  
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family  
Rolling 12-Month Calculation

