

Local Market Update for November 2025

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92037 - La Jolla

Metro San Diego County

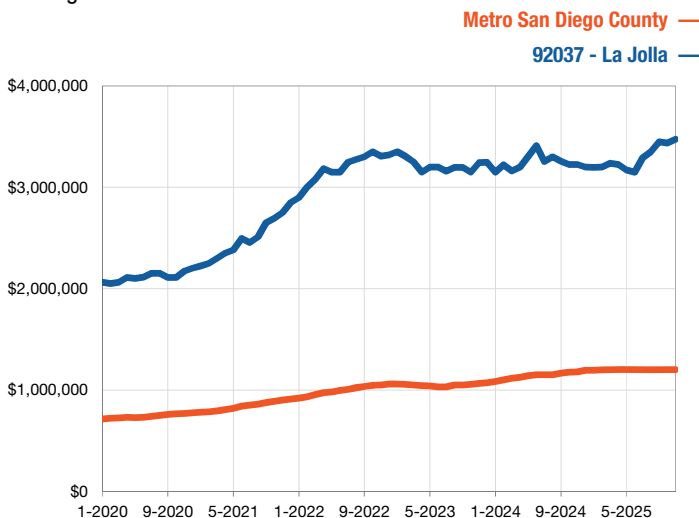
Detached Single-Family	November			Rolling 12 Months		
Key Metrics	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	39	31	- 20.5%	464	543	+ 17.0%
Pending Sales	26	24	- 7.7%	278	296	+ 6.5%
Closed Sales	26	19	- 26.9%	266	297	+ 11.7%
Days on Market Until Sale	34	39	+ 14.7%	33	35	+ 6.1%
Median Sales Price*	\$3,950,000	\$3,767,000	- 4.6%	\$3,225,000	\$3,475,000	+ 7.8%
Average Sales Price*	\$3,903,731	\$5,131,768	+ 31.5%	\$4,300,967	\$4,387,367	+ 2.0%
Percent of Original List Price Received*	94.3%	95.8%	+ 1.6%	96.8%	96.2%	- 0.6%
Percent of List Price Received*	95.6%	97.1%	+ 1.6%	97.8%	97.6%	- 0.2%
Inventory of Homes for Sale	101	105	+ 4.0%	--	--	--
Months Supply of Inventory	4.4	4.3	- 2.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	November			Rolling 12 Months		
Key Metrics	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	20	24	+ 20.0%	399	466	+ 16.8%
Pending Sales	16	13	- 18.8%	263	257	- 2.3%
Closed Sales	23	18	- 21.7%	263	258	- 1.9%
Days on Market Until Sale	47	39	- 17.0%	32	37	+ 15.6%
Median Sales Price*	\$1,316,000	\$1,152,500	- 12.4%	\$1,222,500	\$1,250,000	+ 2.2%
Average Sales Price*	\$1,320,297	\$1,167,911	- 11.5%	\$1,425,279	\$1,494,269	+ 4.8%
Percent of Original List Price Received*	94.4%	94.9%	+ 0.5%	96.9%	96.4%	- 0.5%
Percent of List Price Received*	97.7%	97.1%	- 0.6%	98.6%	98.2%	- 0.4%
Inventory of Homes for Sale	68	66	- 2.9%	--	--	--
Months Supply of Inventory	3.1	3.1	0.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation

