

# Local Market Update for September 2021

Provided by the North San Diego County REALTORS®.

## 92037 - La Jolla

Metro San Diego County

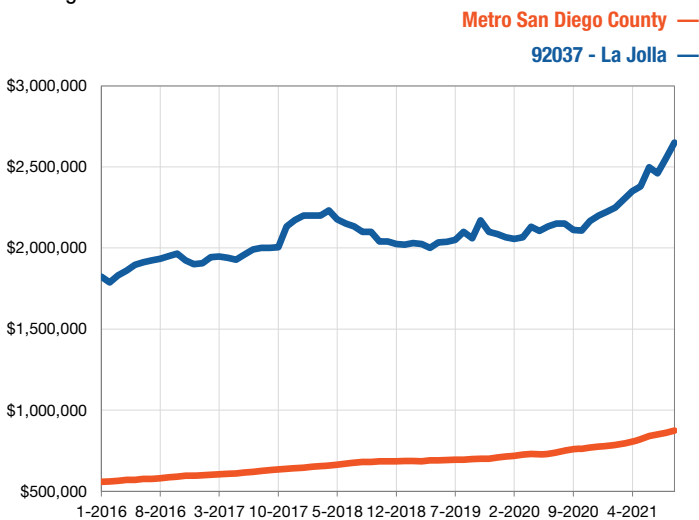
Detached Single-Family	September			Rolling 12 Months		
	2020	2021	Percent Change	Thru 9-2020	Thru 9-2021	Percent Change
<b>Key Metrics</b>						
New Listings	64	42	- 34.4%	720	592	- 17.8%
Pending Sales	39	28	- 28.2%	374	444	+ 18.7%
Closed Sales	60	33	- 45.0%	356	459	+ 28.9%
Days on Market Until Sale	37	23	- 37.8%	54	38	- 29.6%
Median Sales Price*	\$1,938,000	<b>\$2,975,000</b>	+ 53.5%	\$2,110,000	<b>\$2,650,000</b>	+ 25.6%
Average Sales Price*	\$2,943,596	<b>\$3,015,621</b>	+ 2.4%	\$2,752,898	<b>\$3,196,915</b>	+ 16.1%
Percent of Original List Price Received*	95.9%	<b>99.2%</b>	+ 3.4%	94.3%	<b>97.6%</b>	+ 3.5%
Percent of List Price Received*	97.4%	<b>100.4%</b>	+ 3.1%	96.4%	<b>98.6%</b>	+ 2.3%
Inventory of Homes for Sale	200	86	- 57.0%	--	--	--
Months Supply of Inventory	6.4	2.3	- 64.1%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	September			Rolling 12 Months		
	2020	2021	Percent Change	Thru 9-2020	Thru 9-2021	Percent Change
<b>Key Metrics</b>						
New Listings	59	31	- 47.5%	538	502	- 6.7%
Pending Sales	46	32	- 30.4%	323	446	+ 38.1%
Closed Sales	36	38	+ 5.6%	318	449	+ 41.2%
Days on Market Until Sale	40	15	- 62.5%	47	29	- 38.3%
Median Sales Price*	\$925,000	<b>\$995,000</b>	+ 7.6%	\$795,000	<b>\$870,000</b>	+ 9.4%
Average Sales Price*	\$1,148,050	<b>\$1,133,500</b>	- 1.3%	\$960,175	<b>\$1,061,620</b>	+ 10.6%
Percent of Original List Price Received*	96.1%	<b>100.9%</b>	+ 5.0%	96.2%	<b>99.6%</b>	+ 3.5%
Percent of List Price Received*	98.3%	<b>101.4%</b>	+ 3.2%	97.7%	<b>100.2%</b>	+ 2.6%
Inventory of Homes for Sale	115	25	- 78.3%	--	--	--
Months Supply of Inventory	4.3	0.7	- 83.7%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Detached Single-Family**  
 Rolling 12-Month Calculation



**Median Sales Price – Attached Single-Family**  
 Rolling 12-Month Calculation

