

# Local Market Update for June 2025

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

## 92028 - Fallbrook

North San Diego County

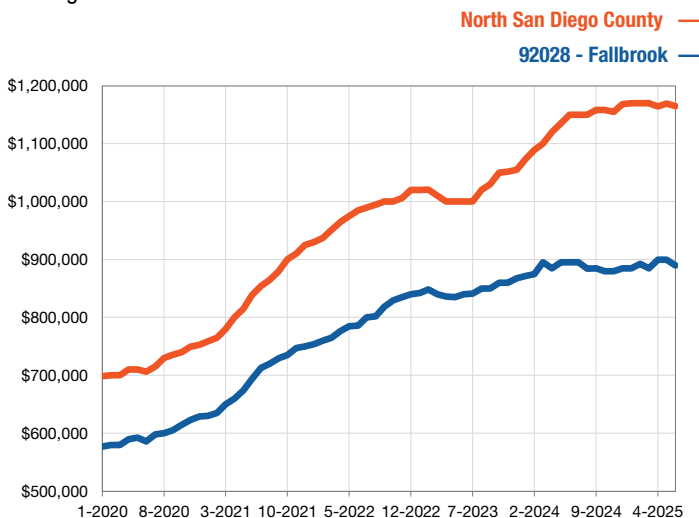
Detached Single-Family	June			Rolling 12 Months		
Key Metrics	2024	2025	Percent Change	Thru 6-2024	Thru 6-2025	Percent Change
New Listings	72	67	- 6.9%	720	823	+ 14.3%
Pending Sales	47	44	- 6.4%	526	511	- 2.9%
Closed Sales	55	47	- 14.5%	520	524	+ 0.8%
Days on Market Until Sale	23	29	+ 26.1%	34	37	+ 8.8%
Median Sales Price*	\$1,050,000	\$840,000	- 20.0%	\$895,000	\$890,000	- 0.6%
Average Sales Price*	\$1,142,948	\$893,397	- 21.8%	\$1,006,396	\$985,031	- 2.1%
Percent of Original List Price Received*	98.6%	97.4%	- 1.2%	98.4%	97.5%	- 0.9%
Percent of List Price Received*	99.6%	99.2%	- 0.4%	99.8%	99.1%	- 0.7%
Inventory of Homes for Sale	157	212	+ 35.0%	--	--	--
Months Supply of Inventory	3.6	5.0	+ 38.9%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	June			Rolling 12 Months		
Key Metrics	2024	2025	Percent Change	Thru 6-2024	Thru 6-2025	Percent Change
New Listings	15	10	- 33.3%	74	114	+ 54.1%
Pending Sales	7	6	- 14.3%	51	80	+ 56.9%
Closed Sales	8	5	- 37.5%	53	79	+ 49.1%
Days on Market Until Sale	17	18	+ 5.9%	26	28	+ 7.7%
Median Sales Price*	\$650,000	\$555,000	- 14.6%	\$587,500	\$595,000	+ 1.3%
Average Sales Price*	\$680,625	\$554,000	- 18.6%	\$593,081	\$604,815	+ 2.0%
Percent of Original List Price Received*	98.5%	99.4%	+ 0.9%	99.7%	99.6%	- 0.1%
Percent of List Price Received*	100.2%	100.9%	+ 0.7%	100.7%	100.5%	- 0.2%
Inventory of Homes for Sale	19	19	0.0%	--	--	--
Months Supply of Inventory	4.5	2.9	- 35.6%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family  
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family  
Rolling 12-Month Calculation

