

Local Market Update for December 2024

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92028 - Fallbrook

North San Diego County

Detached Single-Family

Key Metrics	December			Rolling 12 Months		
	2023	2024	Percent Change	Thru 12-2023	Thru 12-2024	Percent Change
New Listings	26	31	+ 19.2%	682	749	+ 9.8%
Pending Sales	30	32	+ 6.7%	534	517	- 3.2%
Closed Sales	38	37	- 2.6%	538	514	- 4.5%
Days on Market Until Sale	52	46	- 11.5%	38	35	- 7.9%
Median Sales Price*	\$844,000	\$902,940	+ 7.0%	\$867,500	\$885,000	+ 2.0%
Average Sales Price*	\$942,594	\$943,730	+ 0.1%	\$959,010	\$993,407	+ 3.6%
Percent of Original List Price Received*	95.4%	96.6%	+ 1.3%	97.7%	98.4%	+ 0.7%
Percent of List Price Received*	97.7%	99.1%	+ 1.4%	99.6%	99.7%	+ 0.1%
Inventory of Homes for Sale	103	110	+ 6.8%	--	--	--
Months Supply of Inventory	2.3	2.6	+ 13.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

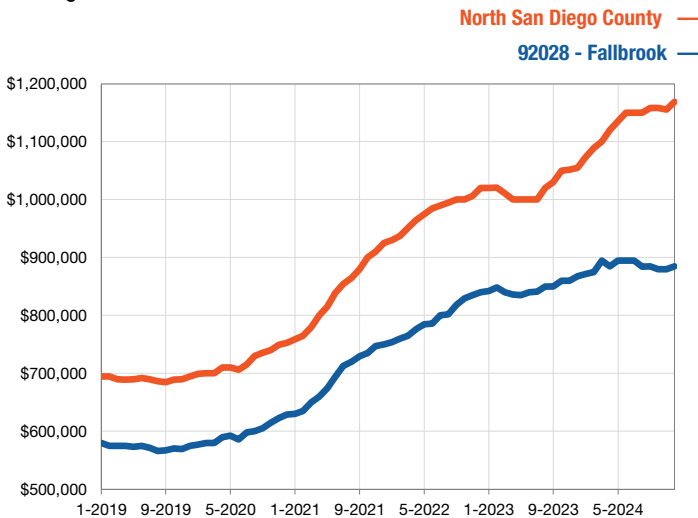
Attached Single-Family

Key Metrics	December			Rolling 12 Months		
	2023	2024	Percent Change	Thru 12-2023	Thru 12-2024	Percent Change
New Listings	4	3	- 25.0%	59	98	+ 66.1%
Pending Sales	3	3	0.0%	45	66	+ 46.7%
Closed Sales	2	8	+ 300.0%	47	64	+ 36.2%
Days on Market Until Sale	8	17	+ 112.5%	33	22	- 33.3%
Median Sales Price*	\$597,750	\$611,750	+ 2.3%	\$575,971	\$603,250	+ 4.7%
Average Sales Price*	\$597,750	\$585,250	- 2.1%	\$592,319	\$622,777	+ 5.1%
Percent of Original List Price Received*	99.6%	101.6%	+ 2.0%	99.4%	100.4%	+ 1.0%
Percent of List Price Received*	99.6%	102.0%	+ 2.4%	100.8%	100.7%	- 0.1%
Inventory of Homes for Sale	8	16	+ 100.0%	--	--	--
Months Supply of Inventory	2.1	2.9	+ 38.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family

Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family

Rolling 12-Month Calculation

