

Local Market Update for September 2021

Provided by the North San Diego County REALTORS®.

92014 - Del Mar

North San Diego County

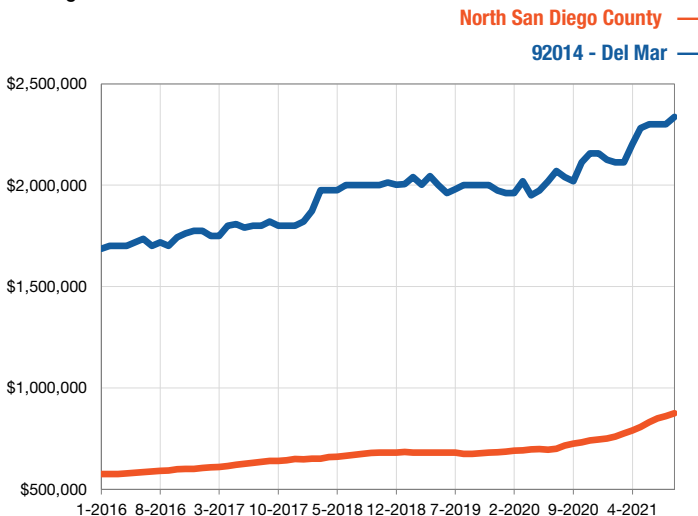
Detached Single-Family	September			Rolling 12 Months		
	2020	2021	Percent Change	Thru 9-2020	Thru 9-2021	Percent Change
Key Metrics						
New Listings	33	20	- 39.4%	292	245	- 16.1%
Pending Sales	24	21	- 12.5%	166	194	+ 16.9%
Closed Sales	17	18	+ 5.9%	148	201	+ 35.8%
Days on Market Until Sale	40	18	- 55.0%	60	40	- 33.3%
Median Sales Price*	\$1,700,000	\$2,442,500	+ 43.7%	\$2,020,000	\$2,337,500	+ 15.7%
Average Sales Price*	\$2,674,365	\$3,011,224	+ 12.6%	\$3,021,801	\$3,098,066	+ 2.5%
Percent of Original List Price Received*	94.9%	97.8%	+ 3.1%	93.3%	97.4%	+ 4.4%
Percent of List Price Received*	96.9%	98.2%	+ 1.3%	95.7%	98.9%	+ 3.3%
Inventory of Homes for Sale	82	36	- 56.1%	--	--	--
Months Supply of Inventory	5.9	2.2	- 62.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	September			Rolling 12 Months		
	2020	2021	Percent Change	Thru 9-2020	Thru 9-2021	Percent Change
Key Metrics						
New Listings	5	15	+ 200.0%	103	92	- 10.7%
Pending Sales	5	8	+ 60.0%	61	83	+ 36.1%
Closed Sales	5	7	+ 40.0%	61	79	+ 29.5%
Days on Market Until Sale	12	23	+ 91.7%	43	31	- 27.9%
Median Sales Price*	\$775,000	\$790,000	+ 1.9%	\$1,090,000	\$1,100,000	+ 0.9%
Average Sales Price*	\$944,400	\$1,026,000	+ 8.6%	\$1,061,269	\$1,195,708	+ 12.7%
Percent of Original List Price Received*	95.7%	99.4%	+ 3.9%	95.7%	98.7%	+ 3.1%
Percent of List Price Received*	97.6%	100.6%	+ 3.1%	97.7%	99.3%	+ 1.6%
Inventory of Homes for Sale	15	7	- 53.3%	--	--	--
Months Supply of Inventory	3.0	1.0	- 66.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
 Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
 Rolling 12-Month Calculation

