## **Local Market Update for September 2024**

Provided by the North San Diego County REALTORS®.



## 92014 - Del Mar

North San Diego County

Detached Single-Family	September			Rolling 12 Months			
Key Metrics	2023	2024	Percent Change	Thru 9-2023	Thru 9-2024	Percent Change	
New Listings	10	9	- 10.0%	174	206	+ 18.4%	
Pending Sales	7	7	0.0%	113	118	+ 4.4%	
Closed Sales	12	15	+ 25.0%	112	116	+ 3.6%	
Days on Market Until Sale	57	49	- 14.0%	36	34	- 5.6%	
Median Sales Price*	\$3,287,500	\$3,315,000	+ 0.8%	\$2,985,000	\$3,300,000	+ 10.6%	
Average Sales Price*	\$3,887,958	\$4,936,123	+ 27.0%	\$3,854,136	\$4,099,769	+ 6.4%	
Percent of Original List Price Received*	92.6%	93.4%	+ 0.9%	95.0%	94.9%	- 0.1%	
Percent of List Price Received*	94.4%	95.9%	+ 1.6%	96.0%	96.5%	+ 0.5%	
Inventory of Homes for Sale	36	29	- 19.4%				
Months Supply of Inventory	3.8	2.9	- 23.7%				

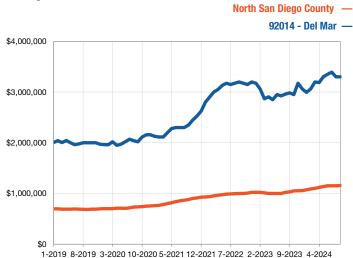
<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	September			Rolling 12 Months			
Key Metrics	2023	2024	Percent Change	Thru 9-2023	Thru 9-2024	Percent Change	
New Listings	5	6	+ 20.0%	61	67	+ 9.8%	
Pending Sales	4	6	+ 50.0%	45	44	- 2.2%	
Closed Sales	2	7	+ 250.0%	43	43	0.0%	
Days on Market Until Sale	18	16	- 11.1%	19	16	- 15.8%	
Median Sales Price*	\$1,472,500	\$2,375,000	+ 61.3%	\$1,352,500	\$1,620,000	+ 19.8%	
Average Sales Price*	\$1,472,500	\$2,600,286	+ 76.6%	\$1,420,333	\$1,814,558	+ 27.8%	
Percent of Original List Price Received*	98.7%	97.8%	- 0.9%	98.7%	98.1%	- 0.6%	
Percent of List Price Received*	98.7%	98.5%	- 0.2%	99.6%	98.7%	- 0.9%	
Inventory of Homes for Sale	7	9	+ 28.6%				
Months Supply of Inventory	1.9	2.0	+ 5.3%				

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

## Median Sales Price - Detached Single-Family

Rolling 12-Month Calculation



## Median Sales Price - Attached Single-Family

Rolling 12-Month Calculation

