

Local Market Update for April 2024

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92014 - Del Mar

North San Diego County

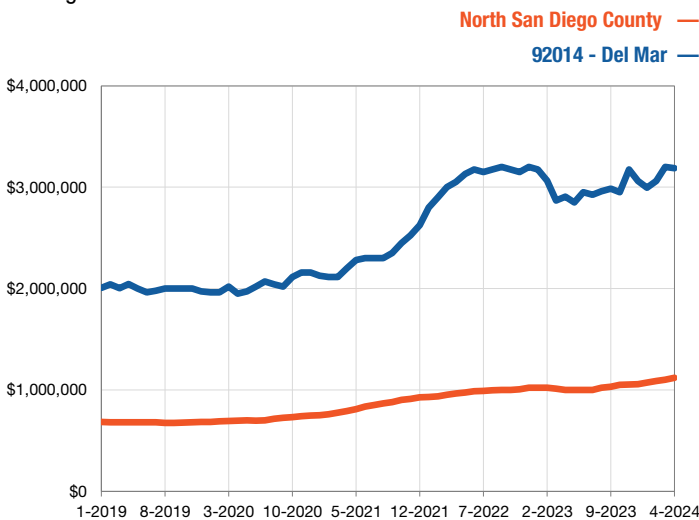
Detached Single-Family	April			Rolling 12 Months		
	2023	2024	Percent Change	Thru 4-2023	Thru 4-2024	Percent Change
Key Metrics						
New Listings	20	18	- 10.0%	181	187	+ 3.3%
Pending Sales	15	15	0.0%	110	110	0.0%
Closed Sales	9	9	0.0%	107	110	+ 2.8%
Days on Market Until Sale	27	24	- 11.1%	30	34	+ 13.3%
Median Sales Price*	\$3,350,000	\$3,700,000	+ 10.4%	\$2,906,500	\$3,187,000	+ 9.7%
Average Sales Price*	\$4,497,778	\$3,503,556	- 22.1%	\$3,817,496	\$3,807,124	- 0.3%
Percent of Original List Price Received*	93.7%	95.8%	+ 2.2%	96.2%	95.8%	- 0.4%
Percent of List Price Received*	96.2%	96.8%	+ 0.6%	97.1%	97.0%	- 0.1%
Inventory of Homes for Sale	38	39	+ 2.6%	--	--	--
Months Supply of Inventory	4.1	4.3	+ 4.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	April			Rolling 12 Months		
	2023	2024	Percent Change	Thru 4-2023	Thru 4-2024	Percent Change
Key Metrics						
New Listings	3	5	+ 66.7%	66	58	- 12.1%
Pending Sales	6	4	- 33.3%	43	39	- 9.3%
Closed Sales	5	5	0.0%	43	41	- 4.7%
Days on Market Until Sale	10	13	+ 30.0%	21	19	- 9.5%
Median Sales Price*	\$1,505,000	\$1,059,000	- 29.6%	\$1,111,250	\$1,560,000	+ 40.4%
Average Sales Price*	\$1,473,600	\$1,208,600	- 18.0%	\$1,432,411	\$1,529,149	+ 6.8%
Percent of Original List Price Received*	99.3%	98.9%	- 0.4%	97.5%	99.0%	+ 1.5%
Percent of List Price Received*	99.3%	97.4%	- 1.9%	98.7%	99.4%	+ 0.7%
Inventory of Homes for Sale	6	7	+ 16.7%	--	--	--
Months Supply of Inventory	1.7	1.8	+ 5.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation

