Local Market Update for June 2024

Provided by the North San Diego County REALTORS®.



92014 - Del Mar

North San Diego County

Detached Single-Family	June			Rolling 12 Months			
Key Metrics	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change	
New Listings	14	24	+ 71.4%	167	210	+ 25.7%	
Pending Sales	11	9	- 18.2%	104	109	+ 4.8%	
Closed Sales	9	10	+ 11.1%	102	109	+ 6.9%	
Days on Market Until Sale	42	35	- 16.7%	34	37	+ 8.8%	
Median Sales Price*	\$3,020,000	\$3,830,250	+ 26.8%	\$2,950,000	\$3,350,000	+ 13.6%	
Average Sales Price*	\$4,478,889	\$4,221,515	- 5.7%	\$3,743,081	\$4,011,627	+ 7.2%	
Percent of Original List Price Received*	95.6%	92.5%	- 3.2%	95.0%	94.5%	- 0.5%	
Percent of List Price Received*	97.1%	94.0%	- 3.2%	96.1%	96.1%	0.0%	
Inventory of Homes for Sale	33	47	+ 42.4%				
Months Supply of Inventory	3.8	5.2	+ 36.8%				

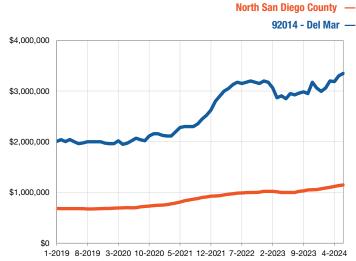
^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family		June		Rolling 12 Months			
Key Metrics	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change	
New Listings	6	5	- 16.7%	71	59	- 16.9%	
Pending Sales	4	4	0.0%	48	40	- 16.7%	
Closed Sales	7	6	- 14.3%	49	37	- 24.5%	
Days on Market Until Sale	23	13	- 43.5%	25	15	- 40.0%	
Median Sales Price*	\$1,257,625	\$1,218,000	- 3.2%	\$1,053,750	\$1,650,000	+ 56.6%	
Average Sales Price*	\$1,567,161	\$1,522,000	- 2.9%	\$1,337,883	\$1,684,865	+ 25.9%	
Percent of Original List Price Received*	99.9%	98.6%	- 1.3%	97.6%	98.5%	+ 0.9%	
Percent of List Price Received*	100.4%	98.7%	- 1.7%	99.2%	99.1%	- 0.1%	
Inventory of Homes for Sale	8	6	- 25.0%				
Months Supply of Inventory	2.0	1.5	- 25.0%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Detached Single-Family

Rolling 12-Month Calculation



Median Sales Price - Attached Single-Family

Rolling 12-Month Calculation

