

# Local Market Update for November 2024

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

## 92011 - Carlsbad

North San Diego County

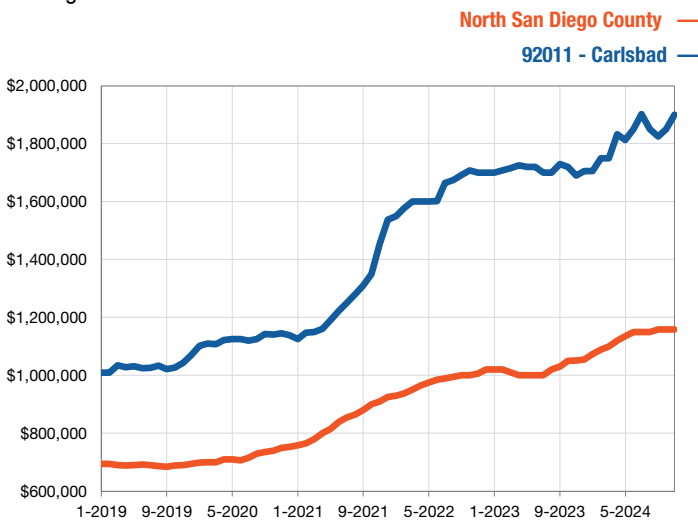
Detached Single-Family	November			Rolling 12 Months		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
<b>Key Metrics</b>						
New Listings	10	9	- 10.0%	163	185	+ 13.5%
Pending Sales	7	13	+ 85.7%	119	140	+ 17.6%
Closed Sales	8	10	+ 25.0%	123	131	+ 6.5%
Days on Market Until Sale	19	36	+ 89.5%	23	26	+ 13.0%
Median Sales Price*	\$1,575,000	<b>\$1,825,000</b>	+ 15.9%	\$1,690,000	<b>\$1,900,000</b>	+ 12.4%
Average Sales Price*	\$1,526,625	<b>\$1,780,400</b>	+ 16.6%	\$1,810,643	<b>\$1,899,582</b>	+ 4.9%
Percent of Original List Price Received*	99.1%	97.3%	- 1.8%	97.9%	97.5%	- 0.4%
Percent of List Price Received*	99.9%	101.5%	+ 1.6%	99.4%	99.4%	0.0%
Inventory of Homes for Sale	25	17	- 32.0%	--	--	--
Months Supply of Inventory	2.5	1.5	- 40.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	November			Rolling 12 Months		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
<b>Key Metrics</b>						
New Listings	4	2	- 50.0%	90	102	+ 13.3%
Pending Sales	6	9	+ 50.0%	69	83	+ 20.3%
Closed Sales	3	2	- 33.3%	68	77	+ 13.2%
Days on Market Until Sale	6	21	+ 250.0%	13	18	+ 38.5%
Median Sales Price*	\$1,120,000	<b>\$1,006,000</b>	- 10.2%	\$975,375	<b>\$1,050,000</b>	+ 7.7%
Average Sales Price*	\$1,013,333	<b>\$1,006,000</b>	- 0.7%	\$1,032,650	<b>\$1,112,284</b>	+ 7.7%
Percent of Original List Price Received*	99.2%	98.6%	- 0.6%	99.7%	98.8%	- 0.9%
Percent of List Price Received*	99.2%	98.1%	- 1.1%	100.3%	100.0%	- 0.3%
Inventory of Homes for Sale	4	6	+ 50.0%	--	--	--
Months Supply of Inventory	0.7	0.9	+ 28.6%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Detached Single-Family**  
Rolling 12-Month Calculation



**Median Sales Price – Attached Single-Family**  
Rolling 12-Month Calculation

