

Local Market Update for November 2024

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92010 - Carlsbad

North San Diego County

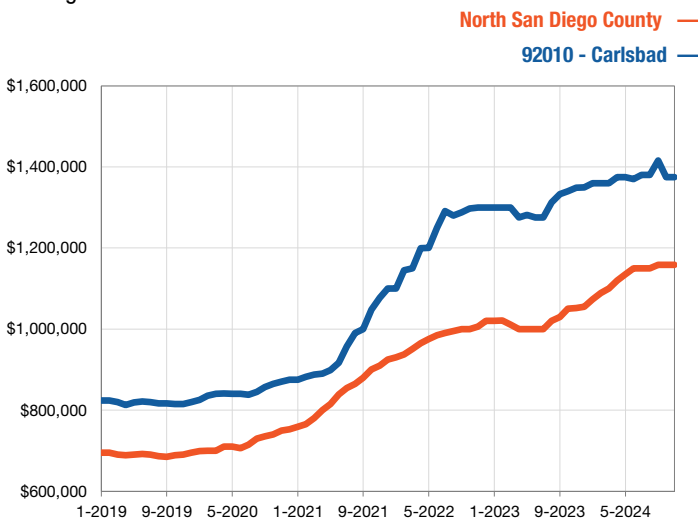
Detached Single-Family	November			Rolling 12 Months		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
Key Metrics						
New Listings	8	5	- 37.5%	124	133	+ 7.3%
Pending Sales	1	5	+ 400.0%	99	104	+ 5.1%
Closed Sales	3	5	+ 66.7%	98	100	+ 2.0%
Days on Market Until Sale	8	37	+ 362.5%	21	28	+ 33.3%
Median Sales Price*	\$1,380,000	\$1,550,000	+ 12.3%	\$1,348,500	\$1,375,000	+ 2.0%
Average Sales Price*	\$1,636,667	\$1,325,000	- 19.0%	\$1,378,858	\$1,336,696	- 3.1%
Percent of Original List Price Received*	101.6%	94.8%	- 6.7%	99.6%	99.2%	- 0.4%
Percent of List Price Received*	101.6%	97.2%	- 4.3%	100.4%	100.5%	+ 0.1%
Inventory of Homes for Sale	22	18	- 18.2%	--	--	--
Months Supply of Inventory	2.7	2.1	- 22.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	November			Rolling 12 Months		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
Key Metrics						
New Listings	5	3	- 40.0%	71	76	+ 7.0%
Pending Sales	4	5	+ 25.0%	65	58	- 10.8%
Closed Sales	4	6	+ 50.0%	65	56	- 13.8%
Days on Market Until Sale	20	41	+ 105.0%	19	24	+ 26.3%
Median Sales Price*	\$987,500	\$968,900	- 1.9%	\$830,000	\$864,745	+ 4.2%
Average Sales Price*	\$976,750	\$986,173	+ 1.0%	\$868,428	\$900,465	+ 3.7%
Percent of Original List Price Received*	96.5%	95.0%	- 1.6%	100.0%	98.5%	- 1.5%
Percent of List Price Received*	99.4%	96.0%	- 3.4%	100.6%	99.6%	- 1.0%
Inventory of Homes for Sale	7	8	+ 14.3%	--	--	--
Months Supply of Inventory	1.3	1.7	+ 30.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation

