

Local Market Update for March 2024

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92007 - Cardiff

North San Diego County

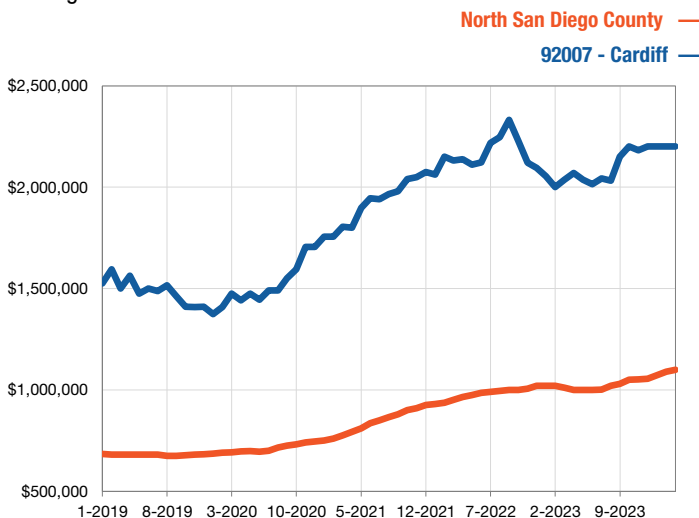
Detached Single-Family	March			Rolling 12 Months		
Key Metrics	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	9	8	- 11.1%	78	85	+ 9.0%
Pending Sales	5	4	- 20.0%	46	61	+ 32.6%
Closed Sales	5	7	+ 40.0%	49	59	+ 20.4%
Days on Market Until Sale	13	57	+ 338.5%	24	38	+ 58.3%
Median Sales Price*	\$2,795,000	\$2,500,000	- 10.6%	\$2,036,500	\$2,200,000	+ 8.0%
Average Sales Price*	\$3,574,837	\$2,915,714	- 18.4%	\$2,424,638	\$2,645,714	+ 9.1%
Percent of Original List Price Received*	95.2%	97.3%	+ 2.2%	98.0%	95.9%	- 2.1%
Percent of List Price Received*	95.2%	101.4%	+ 6.5%	98.0%	98.5%	+ 0.5%
Inventory of Homes for Sale	19	13	- 31.6%	--	--	--
Months Supply of Inventory	4.5	2.6	- 42.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	March			Rolling 12 Months		
Key Metrics	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	5	4	- 20.0%	42	53	+ 26.2%
Pending Sales	4	3	- 25.0%	28	39	+ 39.3%
Closed Sales	2	4	+ 100.0%	29	40	+ 37.9%
Days on Market Until Sale	34	13	- 61.8%	16	20	+ 25.0%
Median Sales Price*	\$1,162,500	\$1,675,000	+ 44.1%	\$1,250,000	\$1,100,000	- 12.0%
Average Sales Price*	\$1,162,500	\$2,121,250	+ 82.5%	\$1,366,414	\$1,681,150	+ 23.0%
Percent of Original List Price Received*	97.9%	101.3%	+ 3.5%	101.2%	97.9%	- 3.3%
Percent of List Price Received*	99.5%	101.3%	+ 1.8%	100.8%	98.8%	- 2.0%
Inventory of Homes for Sale	4	4	0.0%	--	--	--
Months Supply of Inventory	1.4	1.2	- 14.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family Rolling 12-Month Calculation

