

Local Market Update for November 2025

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92007 - Cardiff

North San Diego County

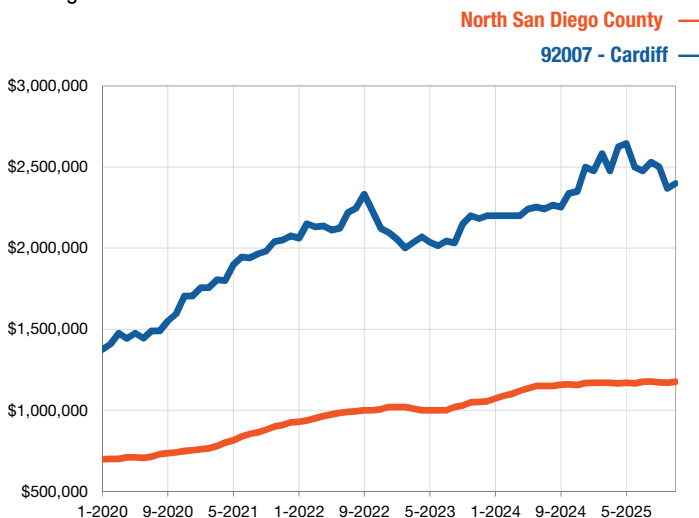
Detached Single-Family	November			Rolling 12 Months		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	2	7	+ 250.0%	83	98	+ 18.1%
Pending Sales	4	3	- 25.0%	58	60	+ 3.4%
Closed Sales	1	4	+ 300.0%	59	61	+ 3.4%
Days on Market Until Sale	15	15	0.0%	29	30	+ 3.4%
Median Sales Price*	\$2,257,000	\$2,457,500	+ 8.9%	\$2,349,000	\$2,400,000	+ 2.2%
Average Sales Price*	\$2,257,000	\$2,406,250	+ 6.6%	\$2,657,989	\$2,572,574	- 3.2%
Percent of Original List Price Received*	94.0%	103.5%	+ 10.1%	98.6%	95.3%	- 3.3%
Percent of List Price Received*	103.8%	97.7%	- 5.9%	100.7%	97.0%	- 3.7%
Inventory of Homes for Sale	23	10	- 56.5%	--	--	--
Months Supply of Inventory	4.8	2.0	- 58.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	November			Rolling 12 Months		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	4	3	- 25.0%	56	59	+ 5.4%
Pending Sales	4	3	- 25.0%	41	40	- 2.4%
Closed Sales	7	2	- 71.4%	41	40	- 2.4%
Days on Market Until Sale	23	106	+ 360.9%	24	31	+ 29.2%
Median Sales Price*	\$1,900,000	\$1,080,000	- 43.2%	\$1,415,000	\$1,687,000	+ 19.2%
Average Sales Price*	\$2,140,606	\$1,080,000	- 49.5%	\$1,762,914	\$1,997,639	+ 13.3%
Percent of Original List Price Received*	96.6%	88.2%	- 8.7%	98.6%	98.0%	- 0.6%
Percent of List Price Received*	97.6%	92.8%	- 4.9%	99.7%	98.0%	- 1.7%
Inventory of Homes for Sale	10	6	- 40.0%	--	--	--
Months Supply of Inventory	2.9	1.8	- 37.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation

