## **Local Market Update for September 2025**

Provided by the North San Diego County REALTORS®.



## 92007 - Cardiff

North San Diego County

Detached Single-Family	September			Rolling 12 Months			
Key Metrics	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change	
New Listings	7	7	0.0%	83	91	+ 9.6%	
Pending Sales	4	7	+ 75.0%	62	57	- 8.1%	
Closed Sales	6	3	- 50.0%	64	53	- 17.2%	
Days on Market Until Sale	40	65	+ 62.5%	28	30	+ 7.1%	
Median Sales Price*	\$2,337,000	\$1,780,000	- 23.8%	\$2,253,500	\$2,500,000	+ 10.9%	
Average Sales Price*	\$2,456,750	\$1,801,667	- 26.7%	\$2,513,255	\$2,682,529	+ 6.7%	
Percent of Original List Price Received*	94.1%	87.9%	- 6.6%	98.3%	94.9%	- 3.5%	
Percent of List Price Received*	99.5%	95.5%	- 4.0%	100.4%	97.2%	- 3.2%	
Inventory of Homes for Sale	18	9	- 50.0%				
Months Supply of Inventory	3.5	1.9	- 45.7%				

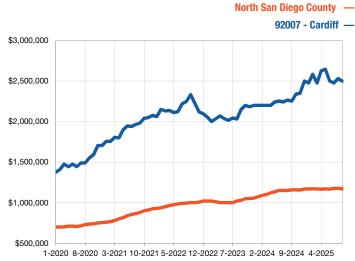
<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family		September		Rolling 12 Months		
Key Metrics	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	6	4	- 33.3%	61	59	- 3.3%
Pending Sales	1	2	+ 100.0%	38	42	+ 10.5%
Closed Sales	4	2	- 50.0%	41	40	- 2.4%
Days on Market Until Sale	62	10	- 83.9%	24	22	- 8.3%
Median Sales Price*	\$1,305,500	\$2,412,000	+ 84.8%	\$1,200,000	\$1,824,500	+ 52.0%
Average Sales Price*	\$1,306,500	\$2,412,000	+ 84.6%	\$1,597,323	\$2,057,745	+ 28.8%
Percent of Original List Price Received*	99.2%	101.3%	+ 2.1%	98.7%	98.5%	- 0.2%
Percent of List Price Received*	102.5%	101.3%	- 1.2%	99.8%	98.8%	- 1.0%
Inventory of Homes for Sale	16	7	- 56.3%			
Months Supply of Inventory	5.1	2.0	- 60.8%			

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

## Median Sales Price - Detached Single-Family

Rolling 12-Month Calculation



## Median Sales Price - Attached Single-Family

Rolling 12-Month Calculation

