## **Local Market Update for November 2024**

Provided by the North San Diego County REALTORS®.



## 92007 - Cardiff

North San Diego County

Detached Single-Family	November			Rolling 12 Months			
Key Metrics	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change	
New Listings	2	2	0.0%	83	83	0.0%	
Pending Sales	4	4	0.0%	53	58	+ 9.4%	
Closed Sales	4	1	- 75.0%	50	59	+ 18.0%	
Days on Market Until Sale	28	15	- 46.4%	35	29	- 17.1%	
Median Sales Price*	\$1,975,000	\$2,257,000	+ 14.3%	\$2,182,500	\$2,349,000	+ 7.6%	
Average Sales Price*	\$1,850,000	\$2,257,000	+ 22.0%	\$2,723,544	\$2,657,989	- 2.4%	
Percent of Original List Price Received*	93.6%	94.0%	+ 0.4%	94.4%	98.6%	+ 4.4%	
Percent of List Price Received*	98.3%	103.8%	+ 5.6%	96.9%	100.7%	+ 3.9%	
Inventory of Homes for Sale	13	12	- 7.7%				
Months Supply of Inventory	2.7	2.5	- 7.4%				

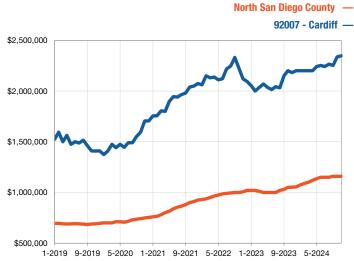
<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	November			Rolling 12 Months		
Key Metrics	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
New Listings	3	4	+ 33.3%	48	56	+ 16.7%
Pending Sales	3	4	+ 33.3%	33	41	+ 24.2%
Closed Sales	4	7	+ 75.0%	30	41	+ 36.7%
Days on Market Until Sale	9	23	+ 155.6%	20	24	+ 20.0%
Median Sales Price*	\$887,500	\$1,900,000	+ 114.1%	\$1,057,500	\$1,415,000	+ 33.8%
Average Sales Price*	\$927,500	\$2,140,606	+ 130.8%	\$1,418,367	\$1,762,914	+ 24.3%
Percent of Original List Price Received*	96.3%	96.6%	+ 0.3%	98.0%	98.6%	+ 0.6%
Percent of List Price Received*	96.3%	97.6%	+ 1.3%	98.9%	99.7%	+ 0.8%
Inventory of Homes for Sale	10	5	- 50.0%			
Months Supply of Inventory	3.3	1.5	- 54.5%			

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

## **Median Sales Price - Detached Single-Family**

Rolling 12-Month Calculation



## Median Sales Price – Attached Single-Family

Rolling 12-Month Calculation

