

Local Market Update for April 2025

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92007 - Cardiff

North San Diego County

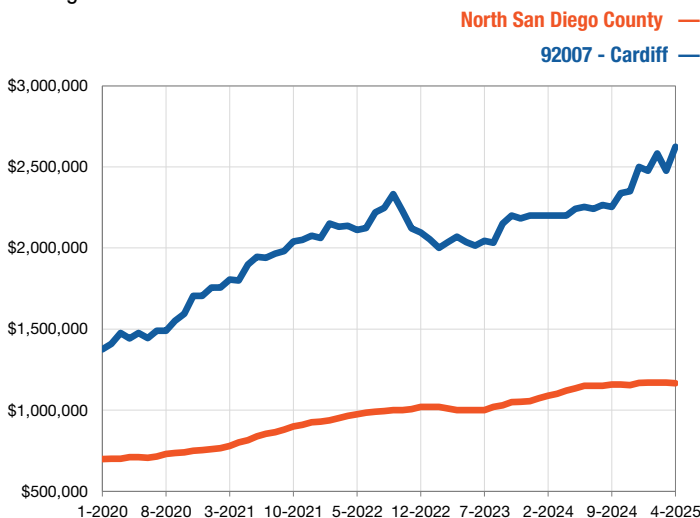
Detached Single-Family	April			Rolling 12 Months		
	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change
New Listings	9	8	- 11.1%	90	86	- 4.4%
Pending Sales	6	6	0.0%	59	61	+ 3.4%
Closed Sales	6	11	+ 83.3%	59	63	+ 6.8%
Days on Market Until Sale	21	24	+ 14.3%	38	27	- 28.9%
Median Sales Price*	\$2,500,000	\$2,700,000	+ 8.0%	\$2,200,000	\$2,625,000	+ 19.3%
Average Sales Price*	\$3,084,167	\$2,621,934	- 15.0%	\$2,645,799	\$2,641,008	- 0.2%
Percent of Original List Price Received*	101.8%	95.5%	- 6.2%	96.7%	96.9%	+ 0.2%
Percent of List Price Received*	101.8%	97.0%	- 4.7%	99.0%	99.2%	+ 0.2%
Inventory of Homes for Sale	19	9	- 52.6%	--	--	--
Months Supply of Inventory	3.9	1.8	- 53.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	April			Rolling 12 Months		
	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change
New Listings	6	5	- 16.7%	58	56	- 3.4%
Pending Sales	4	3	- 25.0%	41	36	- 12.2%
Closed Sales	4	2	- 50.0%	41	37	- 9.8%
Days on Market Until Sale	25	21	- 16.0%	22	28	+ 27.3%
Median Sales Price*	\$1,212,500	\$1,962,500	+ 61.9%	\$1,100,000	\$1,600,000	+ 45.5%
Average Sales Price*	\$1,205,313	\$1,962,500	+ 62.8%	\$1,675,567	\$1,965,562	+ 17.3%
Percent of Original List Price Received*	99.8%	96.4%	- 3.4%	97.8%	99.0%	+ 1.2%
Percent of List Price Received*	101.0%	96.4%	- 4.6%	98.8%	99.7%	+ 0.9%
Inventory of Homes for Sale	8	10	+ 25.0%	--	--	--
Months Supply of Inventory	2.3	3.3	+ 43.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family Rolling 12-Month Calculation

