



# Local Market Update for March 2020

Provided by the North San Diego County Association of REALTORS®.

## North San Diego County

Zip Codes: 92003, 92007, 92008, 92009, 92010, 92011, 92014, 92024, 92025, 92026, 92027, 92028, 92029, 92054, 92056, 92057, 92058, 92059, 92061, 92064, 92065, 92067, 92069, 92075, 92078, 92081, 92082, 92083, 92084, 92091, 92127, 92128, 92129, 92130

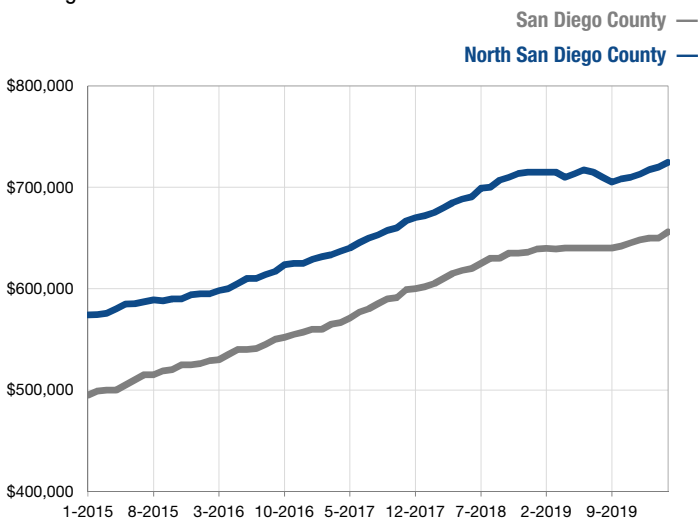
Detached Single-Family	March			Rolling 12 Months		
	2019	2020	Percent Change	Thru 3-2019	Thru 3-2020	Percent Change
<b>Key Metrics</b>						
New Listings	1,525	<b>1,167</b>	- 23.5%	16,666	<b>15,012</b>	- 9.9%
Pending Sales	980	<b>776</b>	- 20.8%	10,384	<b>10,793</b>	+ 3.9%
Closed Sales	854	<b>824</b>	- 3.5%	10,353	<b>10,847</b>	+ 4.8%
Days on Market Until Sale	38	<b>31</b>	- 18.4%	36	<b>37</b>	+ 2.8%
Median Sales Price*	\$685,000	<b>\$715,000</b>	+ 4.4%	\$715,000	<b>\$724,653</b>	+ 1.4%
Average Sales Price*	\$891,171	<b>\$1,011,874</b>	+ 13.5%	\$914,340	<b>\$931,167</b>	+ 1.8%
Percent of Original List Price Received*	97.2%	<b>98.9%</b>	+ 1.7%	96.9%	<b>97.3%</b>	+ 0.4%
Percent of List Price Received*	98.3%	<b>99.5%</b>	+ 1.2%	98.3%	<b>98.5%</b>	+ 0.2%
Inventory of Homes for Sale	2,488	<b>1,622</b>	- 34.8%	--	--	--
Months Supply of Inventory	2.9	<b>1.8</b>	- 37.9%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	March			Rolling 12 Months		
	2019	2020	Percent Change	Thru 3-2019	Thru 3-2020	Percent Change
<b>Key Metrics</b>						
New Listings	527	<b>479</b>	- 9.1%	6,163	<b>5,923</b>	- 3.9%
Pending Sales	367	<b>294</b>	- 19.9%	4,016	<b>4,303</b>	+ 7.1%
Closed Sales	314	<b>384</b>	+ 22.3%	3,991	<b>4,320</b>	+ 8.2%
Days on Market Until Sale	36	<b>26</b>	- 27.8%	29	<b>32</b>	+ 10.3%
Median Sales Price*	\$461,250	<b>\$470,000</b>	+ 1.9%	\$455,000	<b>\$465,000</b>	+ 2.2%
Average Sales Price*	\$536,029	<b>\$561,330</b>	+ 4.7%	\$522,692	<b>\$528,355</b>	+ 1.1%
Percent of Original List Price Received*	97.3%	<b>98.7%</b>	+ 1.4%	97.6%	<b>97.7%</b>	+ 0.1%
Percent of List Price Received*	98.6%	<b>99.3%</b>	+ 0.7%	98.8%	<b>98.8%</b>	0.0%
Inventory of Homes for Sale	775	<b>610</b>	- 21.3%	--	--	--
Months Supply of Inventory	2.3	<b>1.7</b>	- 26.1%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Detached Single-Family**  
Rolling 12-Month Calculation



**Median Sales Price – Attached Single-Family**  
Rolling 12-Month Calculation

