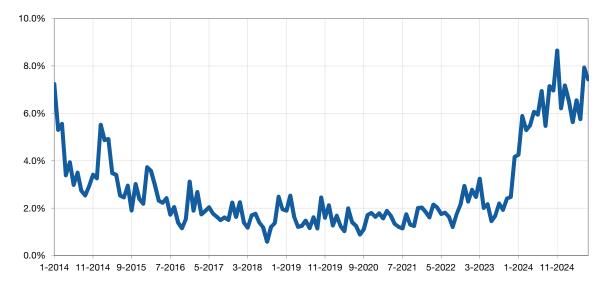
Lender-Mediated Report – July 2025

A Research Tool Provided by the North San Diego County REALTORS® For residential real estate activity in San Diego County. For more information, contact a REALTOR®.



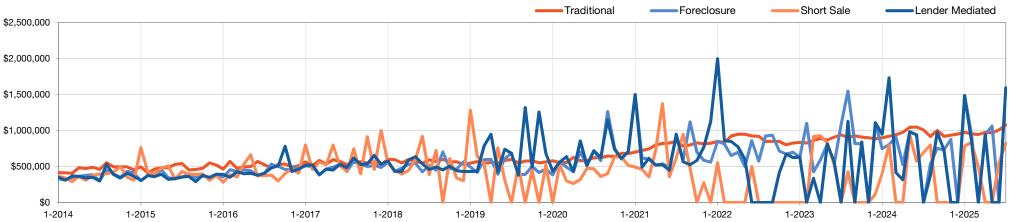
Share of Closed Sales That Were Lender-Mediated: 7.4%



| Closed Sales | 7-2024 | 7-2025 | +/- |
|-----------------|--------|--------|--------|
| Traditional | 514 | 438 | -14.8% |
| Foreclosure | 0 | 1 | |
| Short Sale | 2 | 1 | -50.0% |
| Lender Mediated | 0 | 1 | |
| Total Market* | 994 | 847 | -14.8% |

| Median Sales Price | 7-2024 | 7-2025 | +/- |
|--------------------|-------------|-------------|--------|
| Traditional | \$1,010,000 | \$1,077,500 | +6.7% |
| Foreclosure | \$0 | \$1,595,000 | |
| Short Sale | \$695,000 | \$822,500 | +18.3% |
| Lender Mediated | \$0 | \$1,595,000 | |
| Total Market* | \$1,012,000 | \$1,099,900 | +8.7% |

* Total Market is not a sum of traditional, foreclosure and short sale activity, as some lender-mediated homes can be listed both a foreclosure and short sale.



Historical Median Sales Price



A Research Tool Provided by the North San Diego County REALTORS®



| | | nvento Gurrent Mo | • | - | osed Sa ast 12 Mon | | | | | ales Prie | | Average Sales Price For the 12 Months Ending | | | | | | |
|------------------------|-------|----------------------|-------|--------|-----------------------|-------|-------------|---------------|---------|-------------|-----------------|---|-------------|---------------|---------|-------------|-----------------|--------|
| | | | | | | | 7-2024 | 7-2025 | + / - | 7-2024 | 7-2025 | +/- | 7-2024 | 7-2025 | +/- | 7-2024 | 7-2025 | +/- |
| July 2025 | Total | Lender- Mediated | Share | Total | Lender- Mediated | Share | Lei | nder-Mediated | | Tradi | tional Properti | es | Lei | nder-Mediated | | Tradi | tional Properti | es |
| San Diego County | 6,600 | 370 | 5.6% | 23,296 | 1,391 | 6.0% | \$782,500 | \$850,000 | +8.6% | \$860,000 | \$865,000 | +0.6% | \$939,447 | \$1,054,302 | +12.2% | \$1,121,168 | \$1,118,678 | -0.2% |
| 91901 - Alpine | 52 | 3 | 5.8% | 160 | 12 | 7.5% | \$790,000 | \$810,000 | +2.5% | \$944,500 | \$1,000,000 | +5.9% | \$784,333 | \$922,083 | +17.6% | \$960,589 | \$1,062,459 | +10.6% |
| 91902 - Bonita | 25 | 2 | 8.0% | 138 | 14 | 10.1% | \$720,000 | \$1,028,500 | +42.8% | \$1,045,000 | \$1,200,000 | +14.8% | \$770,900 | \$1,013,381 | +31.5% | \$1,011,641 | \$1,161,687 | +14.8% |
| 91905 - Boulevard | 5 | 0 | 0.0% | 10 | 2 | 20.0% | \$0 | \$316,000 | | \$395,000 | \$375,000 | -5.1% | \$0 | \$316,000 | | \$436,194 | \$390,000 | -10.6% |
| 91906 - Campo | 18 | 4 | 22.2% | 44 | 2 | 4.5% | \$473,000 | \$435,450 | -7.9% | \$491,250 | \$520,000 | +5.9% | \$461,250 | \$435,450 | -5.6% | \$488,948 | \$569,760 | +16.5% |
| 91910 - Chula Vista | 60 | 8 | 13.3% | 278 | 22 | 7.9% | \$699,900 | \$720,000 | +2.9% | \$815,000 | \$746,500 | -8.4% | \$677,721 | \$758,091 | +11.9% | \$863,618 | \$814,058 | -5.7% |
| 91911 - Chula Vista | 64 | 3 | 4.7% | 292 | 25 | 8.6% | \$661,000 | \$745,000 | +12.7% | \$750,000 | \$705,000 | -6.0% | \$666,588 | \$734,570 | +10.2% | \$727,368 | \$699,297 | -3.9% |
| 91913 - Chula Vista | 116 | 7 | 6.0% | 394 | 7 | 1.8% | \$680,000 | \$565,000 | -16.9% | \$813,500 | \$810,000 | -0.4% | \$754,875 | \$643,572 | -14.7% | \$842,259 | \$835,285 | -0.8% |
| 91914 - Chula Vista | 30 | 2 | 6.7% | 123 | 9 | 7.3% | \$1,033,000 | \$1,225,000 | +18.6% | \$1,289,950 | \$1,162,000 | -9.9% | \$1,044,000 | \$1,197,459 | +14.7% | \$1,413,391 | \$1,259,935 | -10.9% |
| 91915 - Chula Vista | 66 | 2 | 3.0% | 261 | 5 | 1.9% | \$800,000 | \$860,000 | +7.5% | \$775,000 | \$810,000 | +4.5% | \$807,833 | \$890,800 | +10.3% | \$857,640 | \$869,157 | +1.3% |
| 91916 - Descanso | 9 | 0 | 0.0% | 28 | 3 | 10.7% | \$365,000 | \$465,000 | +27.4% | \$782,250 | \$650,000 | -16.9% | \$365,000 | \$458,000 | +25.5% | \$993,594 | \$678,458 | -31.7% |
| 91917 - Dulzura | 1 | 0 | 0.0% | 8 | 0 | 0.0% | \$0 | \$0 | | \$585,000 | \$650,000 | +11.1% | \$0 | \$0 | | \$585,000 | \$635,000 | +8.5% |
| 91931 - Guatay | 1 | 0 | 0.0% | 2 | 0 | 0.0% | \$0 | \$0 | | \$0 | \$0 | | \$0 | \$0 | | \$0 | \$0 | |
| 91932 - Imperial Beach | 48 | 2 | 4.2% | 161 | 6 | 3.7% | \$855,000 | \$784,950 | -8.2% | \$875,000 | \$800,000 | -8.6% | \$855,200 | \$730,817 | -14.5% | \$831,468 | \$838,953 | +0.9% |
| 91934 - Jacumba | 10 | 0 | 0.0% | 7 | 0 | 0.0% | \$0 | \$0 | | \$319,000 | \$375,063 | +17.6% | \$0 | \$0 | | \$323,286 | \$385,031 | +19.1% |
| 91935 - Jamul | 20 | 1 | 5.0% | 83 | 5 | 6.0% | \$868,000 | \$550,000 | -36.6% | \$1,080,000 | \$1,100,000 | +1.9% | \$868,000 | \$652,780 | -24.8% | \$1,258,673 | \$1,168,423 | -7.2% |
| 91941 - La Mesa | 60 | 3 | 5.0% | 270 | 14 | 5.2% | \$861,000 | \$750,000 | -12.9% | \$919,000 | \$1,000,000 | +8.8% | \$901,688 | \$794,385 | -11.9% | \$981,261 | \$1,059,064 | +7.9% |
| 91942 - La Mesa | 49 | 3 | 6.1% | 330 | 23 | 7.0% | \$702,500 | \$810,000 | +15.3% | \$768,500 | \$794,000 | +3.3% | \$664,590 | \$754,667 | +13.6% | \$749,476 | \$794,317 | +6.0% |
| 91945 - Lemon Grove | 41 | 1 | 2.4% | 187 | 18 | 9.6% | \$640,500 | \$710,000 | +10.9% | \$752,500 | \$775,000 | +3.0% | \$639,804 | \$672,722 | +5.1% | \$746,147 | \$768,967 | +3.1% |
| 91948 - Mount Laguna | 0 | 0 | | 15 | 0 | 0.0% | \$0 | \$0 | | \$195,000 | \$164,000 | -15.9% | \$0 | \$0 | | \$241,286 | \$162,518 | -32.6% |
| 91950 - National City | 43 | 5 | 11.6% | 128 | 9 | 7.0% | \$572,000 | \$581,000 | +1.6% | \$650,000 | \$710,000 | +9.2% | \$590,000 | \$555,917 | -5.8% | \$635,210 | \$723,739 | +13.9% |
| 91962 - Pine Valley | 16 | 3 | 18.8% | 33 | 1 | 3.0% | \$777,500 | \$265,000 | -65.9% | \$600,000 | \$675,000 | +12.5% | \$777,500 | \$265,000 | -65.9% | \$543,067 | \$844,633 | +55.5% |
| 91963 - Potrero | 5 | 1 | 20.0% | 9 | 0 | 0.0% | \$380,000 | \$0 | -100.0% | \$501,500 | \$414,000 | -17.4% | \$380,000 | \$0 | -100.0% | \$553,250 | \$468,975 | -15.2% |
| 91977 - Spring Valley | 86 | 3 | 3.5% | 431 | 22 | 5.1% | \$625,000 | \$661,500 | +5.8% | \$740,000 | \$760,000 | +2.7% | \$638,826 | \$663,314 | +3.8% | \$737,440 | \$748,375 | +1.5% |
| 91978 - Spring Valley | 15 | 1 | 6.7% | 64 | 3 | 4.7% | \$802,500 | \$902,000 | +12.4% | \$744,500 | \$838,000 | +12.6% | \$802,500 | \$800,667 | -0.2% | \$765,483 | \$781,554 | +2.1% |

Explanation of Methodology

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| | InventoryClosed SalesCurrent MonthLast 12 Months | | | | | | | | | ales Prie | | Average Sales Price For the 12 Months Ending | | | | | | | |
|-------------------------|--|---------------------|-------|-------|---------------------|-------|-------------|---------------|--------|------------------------|-------------|---|-------------|---------------|--------|------------------------|-------------|--------|--|
| | | | | | | | 7-2024 | 7-2025 | +/- | 7-2024 | 7-2025 | +/- | 7-2024 | 7-2025 | +/- | 7-2024 | 7-2025 | +/- | |
| July 2025 | Total | Lender- Mediated | Share | Total | Lender- Mediated | Share | Ler | nder-Mediated | | Traditional Properties | | | Ler | nder-Mediated | | Traditional Properties | | | |
| 91980 - Tecate | 1 | 0 | 0.0% | 0 | 0 | | \$0 | \$0 | | \$0 | \$0 | | \$0 | \$0 | | \$0 | \$0 | | |
| 92003 - Bonsall | 44 | 2 | 4.5% | 67 | 8 | 11.9% | \$585,000 | \$867,500 | +48.3% | \$1,052,500 | \$1,085,000 | +3.1% | \$585,000 | \$1,048,875 | +79.3% | \$1,202,192 | \$1,238,564 | +3.0% | |
| 92004 - Borrego Springs | 29 | 1 | 3.4% | 86 | 4 | 4.7% | \$300,000 | \$237,125 | -21.0% | \$345,000 | \$334,300 | -3.1% | \$300,000 | \$288,538 | -3.8% | \$403,023 | \$425,306 | +5.5% | |
| 92007 - Cardiff | 24 | 1 | 4.2% | 95 | 8 | 8.4% | \$1,324,306 | \$1,682,500 | +27.0% | \$2,200,000 | \$2,500,000 | +13.6% | \$1,481,108 | \$1,698,750 | +14.7% | \$2,325,517 | \$2,563,048 | +10.2% | |
| 92008 - Carlsbad | 115 | 13 | 11.3% | 267 | 26 | 9.7% | \$1,750,000 | \$1,450,000 | -17.1% | \$1,700,000 | \$1,561,838 | -8.1% | \$1,905,892 | \$1,556,981 | -18.3% | \$1,864,885 | \$1,726,965 | -7.4% | |
| 92009 - Carlsbad | 121 | 8 | 6.6% | 476 | 34 | 7.1% | \$857,500 | \$1,616,000 | +88.5% | \$1,500,000 | \$1,599,000 | +6.6% | \$933,188 | \$1,625,096 | +74.1% | \$1,544,038 | \$1,626,882 | +5.4% | |
| 92010 - Carlsbad | 26 | 4 | 15.4% | 166 | 15 | 9.0% | \$875,000 | \$835,000 | -4.6% | \$1,195,000 | \$1,090,000 | -8.8% | \$1,053,426 | \$927,667 | -11.9% | \$1,173,116 | \$1,162,650 | -0.9% | |
| 92011 - Carlsbad | 47 | 7 | 14.9% | 225 | 29 | 12.9% | \$1,225,000 | \$1,350,000 | +10.2% | \$1,500,000 | \$1,605,000 | +7.0% | \$1,337,077 | \$1,499,528 | +12.1% | \$1,572,373 | \$1,690,720 | +7.5% | |
| 92014 - Del Mar | 69 | 5 | 7.2% | 141 | 9 | 6.4% | \$2,275,000 | \$2,250,000 | -1.1% | \$2,679,000 | \$2,839,000 | +6.0% | \$2,485,187 | \$2,306,871 | -7.2% | \$3,791,347 | \$3,229,211 | -14.8% | |
| 92019 - El Cajon | 71 | 9 | 12.7% | 352 | 21 | 6.0% | \$1,165,000 | \$770,000 | -33.9% | \$784,000 | \$750,000 | -4.3% | \$1,076,143 | \$765,067 | -28.9% | \$838,502 | \$835,264 | -0.4% | |
| 92020 - El Cajon | 64 | 4 | 6.3% | 280 | 19 | 6.8% | \$695,800 | \$860,000 | +23.6% | \$750,000 | \$769,500 | +2.6% | \$818,677 | \$960,158 | +17.3% | \$817,039 | \$868,227 | +6.3% | |
| 92021 - El Cajon | 86 | 9 | 10.5% | 387 | 28 | 7.2% | \$712,500 | \$749,500 | +5.2% | \$747,500 | \$760,000 | +1.7% | \$774,553 | \$770,304 | -0.5% | \$752,413 | \$760,640 | +1.1% | |
| 92024 - Encinitas | 123 | 14 | 11.4% | 425 | 37 | 8.7% | \$1,425,000 | \$1,513,000 | +6.2% | \$1,782,500 | \$1,879,000 | +5.4% | \$1,615,381 | \$1,952,679 | +20.9% | \$2,155,277 | \$2,181,976 | +1.2% | |
| 92025 - Escondido | 81 | 7 | 8.6% | 249 | 10 | 4.0% | \$837,000 | \$695,000 | -17.0% | \$803,500 | \$872,500 | +8.6% | \$911,129 | \$784,200 | -13.9% | \$906,468 | \$936,526 | +3.3% | |
| 92026 - Escondido | 144 | 8 | 5.6% | 485 | 32 | 6.6% | \$750,000 | \$756,600 | +0.9% | \$785,800 | \$811,000 | +3.2% | \$731,461 | \$745,116 | +1.9% | \$833,322 | \$839,751 | +0.8% | |
| 92027 - Escondido | 103 | 2 | 1.9% | 344 | 24 | 7.0% | \$745,000 | \$725,000 | -2.7% | \$765,000 | \$780,000 | +2.0% | \$758,167 | \$736,254 | -2.9% | \$806,231 | \$817,639 | +1.4% | |
| 92028 - Fallbrook | 221 | 14 | 6.3% | 597 | 44 | 7.4% | \$825,000 | \$800,000 | -3.0% | \$879,000 | \$842,500 | -4.2% | \$878,123 | \$968,079 | +10.2% | \$976,439 | \$940,887 | -3.6% | |
| 92029 - Escondido | 62 | 1 | 1.6% | 188 | 8 | 4.3% | \$981,250 | \$1,175,000 | +19.7% | \$1,220,000 | \$1,276,888 | +4.7% | \$971,250 | \$1,158,125 | +19.2% | \$1,280,352 | \$1,313,704 | +2.6% | |
| 92036 - Julian | 48 | 3 | 6.3% | 87 | 7 | 8.0% | \$418,500 | \$340,000 | -18.8% | \$675,000 | \$590,000 | -12.6% | \$450,500 | \$322,286 | -28.5% | \$683,056 | \$694,183 | +1.6% | |
| 92037 - La Jolla | 207 | 13 | 6.3% | 557 | 42 | 7.5% | \$2,650,000 | \$2,380,000 | -10.2% | \$2,062,500 | \$1,775,000 | -13.9% | \$2,274,402 | \$2,958,179 | +30.1% | \$2,857,849 | \$2,312,114 | -19.1% | |
| 92040 - Lakeside | 76 | 3 | 3.9% | 341 | 18 | 5.3% | \$550,000 | \$667,500 | +21.4% | \$760,000 | \$812,000 | +6.8% | \$581,908 | \$648,861 | +11.5% | \$742,431 | \$794,932 | +7.1% | |
| 92054 - Oceanside | 99 | 3 | 3.0% | 350 | 29 | 8.3% | \$1,215,000 | \$1,200,000 | -1.2% | \$1,150,000 | \$1,137,000 | -1.1% | \$1,506,125 | \$1,196,586 | -20.6% | \$1,270,835 | \$1,215,599 | -4.3% | |
| 92056 - Oceanside | 116 | 13 | 11.2% | 612 | 61 | 10.0% | \$850,000 | \$815,000 | -4.1% | \$865,000 | \$850,000 | -1.7% | \$844,093 | \$834,859 | -1.1% | \$881,504 | \$867,390 | -1.6% | |
| 92057 - Oceanside | 169 | 18 | 10.7% | 630 | 65 | 10.3% | \$549,500 | \$585,000 | +6.5% | \$701,500 | \$710,000 | +1.2% | \$632,028 | \$647,904 | +2.5% | \$729,320 | \$757,668 | +3.9% | |
| 92058 - Oceanside | 39 | 1 | 2.6% | 128 | 3 | 2.3% | \$825,000 | \$545,000 | -33.9% | \$705,000 | \$691,500 | -1.9% | \$824,205 | \$566,667 | -31.2% | \$741,404 | \$730,811 | -1.4% | |

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|---|--|---------------------|-------|-------|---------------------|-------|-------------|---------------|--------|------------------------|-------------|---|-------------|---------------|--------|------------------------|-------------|---------|--|
| | | | | | | | 7-2024 | 7-2025 | +/- | 7-2024 | 7-2025 | +/- | 7-2024 | 7-2025 | +/- | 7-2024 | 7-2025 | + / - | |
| July 2025 | Total | Lender- Mediated | Share | Total | Lender- Mediated | Share | Ler | nder-Mediated | | Traditional Properties | | | Len | nder-Mediated | | Traditional Properties | | | |
| 92059 - Pala | 2 | 0 | 0.0% | 0 | 0 | | \$0 | \$0 | | \$957,500 | \$0 | -100.0% | \$0 | \$0 | | \$957,500 | \$0 | -100.0% | |
| 92061 - Pauma Valley | 24 | 1 | 4.2% | 20 | 3 | 15.0% | \$597,500 | \$945,000 | +58.2% | \$680,000 | \$699,000 | +2.8% | \$597,500 | \$996,000 | +66.7% | \$965,000 | \$872,909 | -9.5% | |
| 92064 - Poway | 137 | 6 | 4.4% | 342 | 11 | 3.2% | \$987,500 | \$1,185,000 | +20.0% | \$1,033,350 | \$1,155,000 | +11.8% | \$921,750 | \$1,247,000 | +35.3% | \$1,422,222 | \$1,392,894 | -2.1% | |
| 92065 - Ramona | 125 | 8 | 6.4% | 347 | 17 | 4.9% | \$707,500 | \$745,000 | +5.3% | \$800,000 | \$802,383 | +0.3% | \$779,633 | \$758,088 | -2.8% | \$850,036 | \$917,421 | +7.9% | |
| 92066 - Ranchita | 5 | 0 | 0.0% | 4 | 1 | 25.0% | \$399,000 | \$375,000 | -6.0% | \$547,500 | \$352,500 | -35.6% | \$399,000 | \$375,000 | -6.0% | \$601,500 | \$352,500 | -41.4% | |
| 92067 - Rancho Santa Fe | 108 | 3 | 2.8% | 153 | 7 | 4.6% | \$3,200,000 | \$3,820,000 | +19.4% | \$4,907,500 | \$5,100,000 | +3.9% | \$3,416,200 | \$3,995,011 | +16.9% | \$5,835,068 | \$5,978,903 | +2.5% | |
| 92069 - San Marcos | 82 | 3 | 3.7% | 294 | 23 | 7.8% | \$871,000 | \$767,500 | -11.9% | \$900,000 | \$899,000 | -0.1% | \$876,900 | \$746,413 | -14.9% | \$957,672 | \$954,736 | -0.3% | |
| 92070 - Santa Ysabel | 5 | 0 | 0.0% | 9 | 0 | 0.0% | \$0 | \$0 | | \$747,000 | \$832,713 | +11.5% | \$0 | \$0 | | \$765,667 | \$1,217,071 | +59.0% | |
| 92071 - Santee | 110 | 6 | 5.5% | 548 | 28 | 5.1% | \$677,500 | \$701,000 | +3.5% | \$728,350 | \$780,000 | +7.1% | \$697,286 | \$717,919 | +3.0% | \$732,403 | \$785,774 | +7.3% | |
| 92075 - Solana Beach | 46 | 1 | 2.2% | 124 | 8 | 6.5% | \$1,512,500 | \$1,443,750 | -4.5% | \$1,900,000 | \$1,862,750 | -2.0% | \$1,916,000 | \$1,587,188 | -17.2% | \$2,299,414 | \$2,255,821 | -1.9% | |
| 92078 - San Marcos | 113 | 6 | 5.3% | 496 | 32 | 6.5% | \$635,000 | \$862,500 | +35.8% | \$963,500 | \$972,500 | +0.9% | \$676,154 | \$918,195 | +35.8% | \$1,087,799 | \$1,104,688 | +1.6% | |
| 92081 - Vista | 56 | 7 | 12.5% | 291 | 32 | 11.0% | \$845,500 | \$852,500 | +0.8% | \$874,187 | \$890,000 | +1.8% | \$792,193 | \$910,213 | +14.9% | \$881,132 | \$943,414 | +7.1% | |
| 92082 - Valley Center | 90 | 9 | 10.0% | 215 | 13 | 6.0% | \$895,000 | \$875,000 | -2.2% | \$900,000 | \$969,500 | +7.7% | \$820,778 | \$926,106 | +12.8% | \$984,069 | \$1,009,442 | +2.6% | |
| 92083 - Vista | 39 | 1 | 2.6% | 135 | 9 | 6.7% | \$670,000 | \$775,000 | +15.7% | \$790,000 | \$778,500 | -1.5% | \$637,790 | \$756,889 | +18.7% | \$803,255 | \$755,256 | -6.0% | |
| 92084 - Vista | 98 | 13 | 13.3% | 310 | 17 | 5.5% | \$914,300 | \$885,000 | -3.2% | \$867,500 | \$900,000 | +3.7% | \$986,309 | \$914,118 | -7.3% | \$928,630 | \$993,567 | +7.0% | |
| 92086 - Warner Springs | 28 | 0 | 0.0% | 23 | 4 | 17.4% | \$216,000 | \$272,000 | +25.9% | \$315,000 | \$455,000 | +44.4% | \$213,667 | \$342,250 | +60.2% | \$373,544 | \$1,061,667 | +184.2% | |
| 92091 - Rancho Santa Fe | 18 | 1 | 5.6% | 41 | 4 | 9.8% | \$0 | \$1,723,500 | | \$1,917,500 | \$2,572,500 | +34.2% | \$0 | \$1,718,000 | | \$2,785,745 | \$2,613,611 | -6.2% | |
| 92101 - San Diego Downtown | 293 | 4 | 1.4% | 567 | 7 | 1.2% | \$597,500 | \$757,500 | +26.8% | \$690,000 | \$699,950 | +1.4% | \$638,750 | \$896,629 | +40.4% | \$792,497 | \$823,351 | +3.9% | |
| 92102 - San Diego Golden Hill | 40 | 4 | 10.0% | 140 | 8 | 5.7% | \$599,000 | \$667,500 | +11.4% | \$692,000 | \$665,000 | -3.9% | \$611,000 | \$768,375 | +25.8% | \$754,975 | \$722,514 | -4.3% | |
| 92103 - Mission Hills-Hillcrest-Midtown | 117 | 4 | 3.4% | 383 | 18 | 4.7% | \$1,098,000 | \$1,455,000 | +32.5% | \$972,500 | \$891,000 | -8.4% | \$1,248,100 | \$1,496,917 | +19.9% | \$1,130,694 | \$1,052,232 | -6.9% | |
| 92104 - North Park | 57 | 0 | 0.0% | 271 | 14 | 5.2% | \$877,500 | \$860,000 | -2.0% | \$805,000 | \$860,000 | +6.8% | \$908,500 | \$893,560 | -1.6% | \$897,954 | \$851,964 | -5.1% | |
| 92105 - East San Diego | 57 | 2 | 3.5% | 209 | 13 | 6.2% | \$672,500 | \$640,000 | -4.8% | \$640,000 | \$622,500 | -2.7% | \$697,822 | \$680,622 | -2.5% | \$618,603 | \$618,000 | -0.1% | |
| 92106 - Point Loma | 54 | 3 | 5.6% | 182 | 6 | 3.3% | \$1,625,000 | \$1,947,500 | +19.8% | \$1,695,000 | \$1,705,000 | +0.6% | \$1,681,667 | \$2,024,667 | +20.4% | \$1,991,399 | \$2,049,926 | +2.9% | |
| 92107 - Ocean Beach | 52 | 2 | 3.8% | 183 | 17 | 9.3% | \$1,860,500 | \$1,525,000 | -18.0% | \$1,091,500 | \$1,525,000 | +39.7% | \$1,824,500 | \$1,442,118 | -21.0% | \$1,511,947 | \$1,860,440 | +23.0% | |
| 92108 - Mission Valley | 105 | 2 | 1.9% | 253 | 12 | 4.7% | \$449,000 | \$477,500 | +6.3% | \$557,750 | \$549,000 | -1.6% | \$588,500 | \$668,175 | +13.5% | \$670,768 | \$686,751 | +2.4% | |

Explanation of Methodology

A property is considered to be "lender-mediated" when properties are those marked in the Shared Paragon Network with the following: Call Agent; Court Approval Required; Deed Restricted Program; Estate; HAP (Home Assistance Program); HUD (Housing and Urban Development); NOD Filed/Foreclosure Pending; Need Short Sale – No Lender Knowledge; Other/Remarks; Pre SS Pkg submitted to lenders(s), ready to consider offers; Probate Subject to Overbid; REO; Short Sale Approved. This list may be adjusted at any time. Residential activity only. Total Market is not necessarily a sum of traditional and lender-mediated activity, as some lender-mediated homes can be listed both as foreclosure and short sale.

A Research Tool Provided by the North San Diego County REALTORS®



| | InventoryClosed SalesCurrent MonthLast 12 Months | | | | | | | | | ales Prie | | Average Sales Price For the 12 Months Ending | | | | | | |
|----------------------------|--|---------------------|-------|-------|---------------------|-------|-------------|---------------|--------|-------------|------------------|---|-------------|---------------|--------|-------------|-----------------|--------|
| | | | | | | | 7-2024 | 7-2025 | +/- | 7-2024 | 7-2025 | +/- | 7-2024 | 7-2025 | +/- | 7-2024 | 7-2025 | +/- |
| July 2025 | Total | Lender- Mediated | Share | Total | Lender- Mediated | Share | Lei | nder-Mediated | | Tradi | itional Properti | es | Lei | nder-Mediated | | Tradi | tional Properti | es |
| 92109 - Pacific Beach | 102 | 3 | 2.9% | 335 | 10 | 3.0% | \$1,460,000 | \$1,620,000 | +11.0% | \$1,600,000 | \$1,470,000 | -8.1% | \$1,732,500 | \$1,711,300 | -1.2% | \$1,695,490 | \$1,739,221 | +2.6% |
| 92110 - Old Town | 68 | 1 | 1.5% | 219 | 10 | 4.6% | \$625,000 | \$832,000 | +33.1% | \$757,500 | \$909,000 | +20.0% | \$760,538 | \$955,900 | +25.7% | \$889,030 | \$1,060,001 | +19.2% |
| 92111 - Linda Vista | 67 | 2 | 3.0% | 311 | 14 | 4.5% | \$870,000 | \$835,000 | -4.0% | \$915,000 | \$866,500 | -5.3% | \$849,417 | \$873,671 | +2.9% | \$892,236 | \$867,804 | -2.7% |
| 92113 - Logan Heights | 34 | 1 | 2.9% | 118 | 14 | 11.9% | \$625,500 | \$624,500 | -0.2% | \$652,500 | \$675,000 | +3.4% | \$634,600 | \$605,071 | -4.7% | \$647,502 | \$688,483 | +6.3% |
| 92114 - Encanto | 49 | 3 | 6.1% | 309 | 23 | 7.4% | \$610,000 | \$630,000 | +3.3% | \$745,000 | \$758,500 | +1.8% | \$637,643 | \$652,650 | +2.4% | \$727,774 | \$751,369 | +3.2% |
| 92115 - San Diego | 111 | 5 | 4.5% | 376 | 13 | 3.5% | \$851,000 | \$700,000 | -17.7% | \$695,000 | \$680,000 | -2.2% | \$896,182 | \$1,104,077 | +23.2% | \$714,860 | \$736,741 | +3.1% |
| 92116 - Normal Heights | 75 | 3 | 4.0% | 256 | 6 | 2.3% | \$670,000 | \$1,095,000 | +63.4% | \$825,000 | \$751,250 | -8.9% | \$685,100 | \$1,122,000 | +63.8% | \$953,000 | \$910,777 | -4.4% |
| 92117 - Clairemont Mesa | 96 | 3 | 3.1% | 404 | 17 | 4.2% | \$970,000 | \$1,040,000 | +7.2% | \$1,080,000 | \$1,112,500 | +3.0% | \$1,030,441 | \$1,135,083 | +10.2% | \$1,068,943 | \$1,194,949 | +11.8% |
| 92118 - Coronado | 120 | 5 | 4.2% | 251 | 13 | 5.2% | \$1,249,000 | \$2,075,000 | +66.1% | \$2,060,000 | \$2,387,000 | +15.9% | \$1,249,000 | \$2,442,692 | +95.6% | \$2,998,877 | \$2,590,704 | -13.6% |
| 92119 - San Carlos | 51 | 3 | 5.9% | 270 | 20 | 7.4% | \$789,500 | \$935,000 | +18.4% | \$985,000 | \$977,500 | -0.8% | \$725,083 | \$894,795 | +23.4% | \$971,871 | \$953,467 | -1.9% |
| 92120 - Del Cerro | 55 | 1 | 1.8% | 290 | 17 | 5.9% | \$865,000 | \$1,100,000 | +27.2% | \$930,000 | \$970,000 | +4.3% | \$965,381 | \$1,120,691 | +16.1% | \$941,942 | \$1,038,539 | +10.3% |
| 92121 - Sorrento Valley | 7 | 1 | 14.3% | 33 | 1 | 3.0% | \$1,605,000 | \$900,000 | -43.9% | \$1,535,000 | \$876,100 | -42.9% | \$1,605,000 | \$900,000 | -43.9% | \$1,352,250 | \$1,117,366 | -17.4% |
| 92122 - University City | 74 | 1 | 1.4% | 276 | 15 | 5.4% | \$799,500 | \$1,330,000 | +66.4% | \$852,500 | \$862,500 | +1.2% | \$1,000,969 | \$1,249,100 | +24.8% | \$1,024,044 | \$994,883 | -2.8% |
| 92123 - Mission Valley | 58 | 4 | 6.9% | 177 | 13 | 7.3% | \$817,000 | \$920,000 | +12.6% | \$933,000 | \$910,000 | -2.5% | \$846,400 | \$917,141 | +8.4% | \$899,860 | \$872,823 | -3.0% |
| 92124 - Tierrasanta | 36 | 1 | 2.8% | 170 | 4 | 2.4% | \$1,120,000 | \$760,000 | -32.1% | \$935,000 | \$996,500 | +6.6% | \$1,105,667 | \$761,250 | -31.2% | \$985,615 | \$1,028,766 | +4.4% |
| 92126 - Mira Mesa | 90 | 6 | 6.7% | 391 | 21 | 5.4% | \$787,500 | \$886,000 | +12.5% | \$972,500 | \$960,000 | -1.3% | \$712,429 | \$826,443 | +16.0% | \$917,300 | \$943,485 | +2.9% |
| 92127 - Rancho Bernardo | 119 | 2 | 1.7% | 388 | 9 | 2.3% | \$415,800 | \$750,000 | +80.4% | \$1,520,000 | \$2,075,000 | +36.5% | \$609,926 | \$928,301 | +52.2% | \$1,847,995 | \$2,277,872 | +23.3% |
| 92128 - Rancho Bernardo | 155 | 7 | 4.5% | 569 | 21 | 3.7% | \$922,500 | \$910,000 | -1.4% | \$890,000 | \$845,000 | -5.1% | \$964,875 | \$944,634 | -2.1% | \$968,922 | \$944,959 | -2.5% |
| 92129 - Rancho Penasquitos | 73 | 4 | 5.5% | 339 | 6 | 1.8% | \$1,020,000 | \$1,129,000 | +10.7% | \$1,330,000 | \$1,354,000 | +1.8% | \$962,600 | \$993,335 | +3.2% | \$1,275,294 | \$1,273,399 | -0.1% |
| 92130 - Carmel Valley | 98 | 2 | 2.0% | 377 | 13 | 3.4% | \$995,000 | \$995,000 | 0.0% | \$2,037,500 | \$1,994,500 | -2.1% | \$1,468,333 | \$1,064,212 | -27.5% | \$2,162,166 | \$2,179,470 | +0.8% |
| 92131 - Scripps Miramar | 49 | 0 | 0.0% | 281 | 7 | 2.5% | \$988,275 | \$1,129,500 | +14.3% | \$1,381,250 | \$1,037,000 | -24.9% | \$1,019,388 | \$1,016,414 | -0.3% | \$1,419,625 | \$1,236,418 | -12.9% |
| 92139 - Paradise Hills | 22 | 0 | 0.0% | 175 | 13 | 7.4% | \$630,000 | \$730,000 | +15.9% | \$720,000 | \$712,500 | -1.0% | \$615,750 | \$714,667 | +16.1% | \$683,558 | \$706,079 | +3.3% |
| 92154 - Otay Mesa | 81 | 5 | 6.2% | 382 | 21 | 5.5% | \$697,500 | \$744,000 | +6.7% | \$727,500 | \$745,000 | +2.4% | \$686,001 | \$715,923 | +4.4% | \$728,826 | \$746,566 | +2.4% |
| 92173 - San Ysidro | 13 | 3 | 23.1% | 48 | 2 | 4.2% | \$420,000 | \$592,500 | +41.1% | \$440,000 | \$465,000 | +5.7% | \$437,333 | \$592,500 | +35.5% | \$521,442 | \$552,194 | +5.9% |

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